

**Summary Of All Homes Listed By
Energy Efficiency Choice
& Region of Owner**

Time Period	Super Good Cents	Natural Choice	HUD Code	Total Homes
2005				
Eastern Washington				
January	53	52%	2 2%	46 46% 101
February	48	56%	5 6%	33 38% 86
March	33	50%	2 3%	31 47% 66
Quarter 1	134	53%	9 4%	110 43% 253
April	32	46%	6 9%	32 46% 70
May	36	53%	7 10%	25 37% 68
June	51	66%	4 5%	22 29% 77
Quarter 2	119	55%	17 8%	79 37% 215
2005 Region Totals	253	54%	26 6%	189 40% 468
Western Washington				
January	69	39%	15 9%	92 52% 176
February	80	46%	12 7%	82 47% 174
March	75	51%	11 7%	62 42% 148
Quarter 1	224	45%	38 8%	236 47% 498
April	69	50%	13 9%	55 40% 137
May	49	40%	5 4%	69 56% 123
June	62	53%	8 7%	48 41% 118
Quarter 2	180	48%	26 7%	172 46% 378
2005 Region Totals	404	46%	64 7%	408 47% 876
zOutOfState - Alaska				
March	1	100%	0 0%	0 0% 1
Quarter 1	1	100%	0 0%	0 0% 1
2005 Region Totals	1	100%	0 0%	0 0% 1
zOutOfState - Arizona				
May	0	0%	1 50%	1 50% 2
Quarter 2	0	0%	1 50%	1 50% 2
2005 Region Totals	0	0%	1 50%	1 50% 2
zOutOfState - California				
January	0	0%	0 0%	1 100% 1
February	1	100%	0 0%	0 0% 1
March	0	0%	0 0%	1 100% 1
Quarter 1	1	33%	0 0%	2 67% 3
April	0	0%	0 0%	1 100% 1
June	1	100%	0 0%	0 0% 1
Quarter 2	1	50%	0 0%	1 50% 2
2005 Region Totals	2	40%	0 0%	3 60% 5
zOutOfState - Colorado				
February	1	100%	0 0%	0 0% 1

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Quarter 1	1	100%	0	0%	0	0%	1
2005 Region Totals	1	100%	0	0%	0	0%	1
zOutOfState - Nevada							
March	0	0%	0	0%	1	100%	1
Quarter 1	0	0%	0	0%	1	100%	1
2005 Region Totals	0	0%	0	0%	1	100%	1
zOutOfState - Oregon							
January	0	0%	1	100%	0	0%	1
February	1	100%	0	0%	0	0%	1
March	0	0%	0	0%	1	100%	1
Quarter 1	1	33%	1	33%	1	33%	3
April	1	33%	0	0%	2	67%	3
May	0	0%	0	0%	5	100%	5
Quarter 2	1	13%	0	0%	7	88%	8
2005 Region Totals	2	18%	1	9%	8	73%	11
zOutOfState - Texas							
January	0	0%	0	0%	1	100%	1
Quarter 1	0	0%	0	0%	1	100%	1
2005 Region Totals	0	0%	0	0%	1	100%	1
2005 Totals	663	49%	92	7%	611	45%	1,366

2004

Eastern Washington

January	78	56%	13	9%	49	35%	140
February	65	61%	3	3%	39	36%	107
March	46	61%	3	4%	27	36%	76
Quarter 1	189	59%	19	6%	115	36%	323
April	26	49%	0	0%	27	51%	53
May	40	53%	6	8%	29	39%	75
June	44	51%	9	10%	33	38%	86
Quarter 2	110	51%	15	7%	89	42%	214
July	42	54%	7	9%	29	37%	78
August	50	49%	5	5%	48	47%	103
September	49	53%	2	2%	41	45%	92
Quarter 3	141	52%	14	5%	118	43%	273
October	66	69%	2	2%	27	28%	95
November	49	55%	8	9%	32	36%	89
December	62	52%	9	8%	49	41%	120
Quarter 4	177	58%	19	6%	108	36%	304
2004 Region Totals	617	55%	67	6%	430	39%	1,114

Western Washington

**Summary Of All Homes Listed By
Energy Efficiency Choice
& Region of Owner**

Time Period	Super Good Cents		Natural Choice		HUD Code		Total Homes
January	92	45%	13	6%	98	48%	203
February	110	46%	19	8%	109	46%	238
March	87	44%	23	12%	87	44%	197
Quarter 1	289	45%	55	9%	294	46%	638
April	53	43%	8	7%	61	50%	122
May	61	47%	13	10%	55	43%	129
June	64	44%	15	10%	67	46%	146
Quarter 2	178	45%	36	9%	183	46%	397
July	70	45%	16	10%	69	45%	155
August	74	51%	7	5%	64	44%	145
September	72	38%	16	8%	102	54%	190
Quarter 3	216	44%	39	8%	235	48%	490
October	90	47%	14	7%	87	46%	191
November	63	36%	10	6%	101	58%	174
December	92	39%	34	15%	108	46%	234
Quarter 4	245	41%	58	10%	296	49%	599
2004 Region Totals	928	44%	188	9%	1,008	47%	2,124
zOutOfState - Arizona							
February	0	0%	0	0%	1	100%	1
Quarter 1	0	0%	0	0%	1	100%	1
June	1	100%	0	0%	0	0%	1
Quarter 2	1	100%	0	0%	0	0%	1
September	1	100%	0	0%	0	0%	1
Quarter 3	1	100%	0	0%	0	0%	1
2004 Region Totals	2	67%	0	0%	1	33%	3
zOutOfState - California							
January	0	0%	0	0%	1	100%	1
February	0	0%	0	0%	1	100%	1
March	1	100%	0	0%	0	0%	1
Quarter 1	1	33%	0	0%	2	67%	3
May	1	100%	0	0%	0	0%	1
Quarter 2	1	100%	0	0%	0	0%	1
September	0	0%	1	100%	0	0%	1
Quarter 3	0	0%	1	100%	0	0%	1
October	0	0%	1	100%	0	0%	1
November	2	100%	0	0%	0	0%	2
December	0	0%	0	0%	1	100%	1
Quarter 4	2	50%	1	25%	1	25%	4
2004 Region Totals	4	44%	2	22%	3	33%	9
zOutOfState - Hawaii							
May	0	0%	0	0%	1	100%	1

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Time Period	Super Good Cents		Natural Choice		HUD Code		Total Homes
Quarter 2	0	0%	0	0%	1	100%	1
July	0	0%	0	0%	1	100%	1
Quarter 3	0	0%	0	0%	1	100%	1
2004 Region Totals	0	0%	0	0%	2	100%	2
zOutOfState - Idaho							
May	1	100%	0	0%	0	0%	1
June	0	0%	0	0%	1	100%	1
Quarter 2	1	50%	0	0%	1	50%	2
2004 Region Totals	1	50%	0	0%	1	50%	2
zOutOfState - Montana							
October	0	0%	0	0%	1	100%	1
Quarter 4	0	0%	0	0%	1	100%	1
2004 Region Totals	0	0%	0	0%	1	100%	1
zOutOfState - Nevada							
January	1	100%	0	0%	0	0%	1
Quarter 1	1	100%	0	0%	0	0%	1
2004 Region Totals	1	100%	0	0%	0	0%	1
zOutOfState - New Mexico							
March	1	100%	0	0%	0	0%	1
Quarter 1	1	100%	0	0%	0	0%	1
2004 Region Totals	1	100%	0	0%	0	0%	1
zOutOfState - North Carolina							
October	1	100%	0	0%	0	0%	1
Quarter 4	1	100%	0	0%	0	0%	1
2004 Region Totals	1	100%	0	0%	0	0%	1
zOutOfState - Ohio							
November	0	0%	0	0%	1	100%	1
Quarter 4	0	0%	0	0%	1	100%	1
2004 Region Totals	0	0%	0	0%	1	100%	1
zOutOfState - Oregon							
January	1	33%	0	0%	2	67%	3
February	1	50%	0	0%	1	50%	2
Quarter 1	2	40%	0	0%	3	60%	5
July	0	0%	0	0%	1	100%	1
August	0	0%	0	0%	1	100%	1
Quarter 3	0	0%	0	0%	2	100%	2
October	1	33%	0	0%	2	67%	3
November	0	0%	0	0%	2	100%	2
December	2	25%	1	13%	5	63%	8
Quarter 4	3	23%	1	8%	9	69%	13

**Summary Of All Homes Listed By
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June 2005

Time Period	Super Good Cents		Natural Choice		HUD Code		Total Homes
2004 Region Totals	5	25%	1	5%	14	70%	20
zOutOfState - South Carolina							
August	1	100%	0	0%	0	0%	1
Quarter 3	1	100%	0	0%	0	0%	1
November	0	0%	0	0%	1	100%	1
Quarter 4	0	0%	0	0%	1	100%	1
2004 Region Totals	1	50%	0	0%	1	50%	2
zOutOfState - Texas							
June	1	100%	0	0%	0	0%	1
Quarter 2	1	100%	0	0%	0	0%	1
September	0	0%	0	0%	1	100%	1
Quarter 3	0	0%	0	0%	1	100%	1
2004 Region Totals	1	50%	0	0%	1	50%	2
zOutOfState - Utah							
November	1	100%	0	0%	0	0%	1
Quarter 4	1	100%	0	0%	0	0%	1
2004 Region Totals	1	100%	0	0%	0	0%	1
zOutOfState - Virginia							
March	1	100%	0	0%	0	0%	1
Quarter 1	1	100%	0	0%	0	0%	1
2004 Region Totals	1	100%	0	0%	0	0%	1
2004 Totals	1,564	48%	258	8%	1,463	45%	3,285

**All Homes Listed By Manufacturer
& Energy Efficiency Choice - YTD**

State/Manufacturer	Super Good Cents		Natural Choice		HUD Code		Total Homes
2005							
BC CANADA							
MODULINE	3	30%	4	40%	3	30%	10
SRI	0	0%	0	0%	1	100%	1
CALIFORNIA							
KARSTEN	0	0%	0	0%	4	100%	4
SILVERCREST	0	0%	1	50%	1	50%	2
IDAHO							
CHAMPION	5	38%	2	15%	6	46%	13
FLEETWOOD	4	21%	0	0%	15	79%	19
GUERDON	4	25%	2	13%	10	63%	16
KIT	0	0%	0	0%	6	100%	6
MODULINE	0	0%	0	0%	3	100%	3
NASHUA	3	20%	1	7%	11	73%	15
REDMAN	0	0%	1	100%	0	0%	1
OREGON							
CHAMPION	98	64%	5	3%	51	33%	154
FLEETWOOD	90	66%	9	7%	38	28%	137
FUQUA	21	54%	5	13%	13	33%	39
GOLDEN WEST	31	19%	4	2%	128	79%	163
GUERDON	0	0%	0	0%	10	100%	10
HOMEBUILDERS NW	27	73%	5	14%	5	14%	37
KARSTEN	35	39%	6	7%	49	54%	90
LIBERTY	18	21%	3	3%	66	76%	87
MARLETTE	131	73%	9	5%	39	22%	179
MODULINE	1	11%	0	0%	8	89%	9
PALM HARBOR	47	49%	12	13%	36	38%	95
REDMAN	8	35%	2	9%	13	57%	23
SILVERCREST	2	33%	1	17%	3	50%	6
SKYLINE	12	13%	8	8%	76	79%	96
WASHINGTON							
FLEETWOOD	37	69%	4	7%	13	24%	54
MODULINE	0	0%	0	0%	2	100%	2
VALLEY	86	91%	8	8%	1	1%	95
2005 Totals	663	49%	92	7%	611	45%	1,366
2004							
BC CANADA							
MODULINE	9	41%	9	41%	4	18%	22
CALIFORNIA							
FLEETWOOD	0	0%	0	0%	1	100%	1
KARSTEN	0	0%	0	0%	1	100%	1
COLORADO							
OAKWOOD	0	0%	0	0%	1	100%	1
IDAHO							
CHAMPION	6	38%	1	6%	9	56%	16

All Homes Listed By Manufacturer & Energy Efficiency Choice - YTD

June 2005

State/Manufacturer	Super Good Cents		Natural Choice		HUD Code		Total Homes
FLEETWOOD	7	39%	0	0%	11	61%	18
GUERDON	7	35%	2	10%	11	55%	20
KIT	1	20%	0	0%	4	80%	5
MODULINE	4	36%	1	9%	6	55%	11
NASHUA	2	12%	0	0%	15	88%	17
REDMAN	2	40%	2	40%	1	20%	5
OREGON							
CHAMPION	79	63%	14	11%	32	26%	125
FLEETWOOD	124	71%	11	6%	40	23%	175
FUQUA	16	50%	9	28%	7	22%	32
GOLDEN WEST	33	17%	8	4%	148	78%	189
GUERDON	4	21%	0	0%	15	79%	19
HOMEBUILDERS NW	21	88%	0	0%	3	13%	24
KARSTEN	54	49%	7	6%	50	45%	111
LIBERTY	20	22%	7	8%	64	70%	91
MARLETTE	123	63%	19	10%	52	27%	194
MODULINE	3	33%	0	0%	6	67%	9
PALM HARBOR	62	50%	12	10%	49	40%	123
REDMAN	26	40%	4	6%	35	54%	65
SILVERCREST	12	57%	1	5%	8	38%	21
SKYLINE	29	23%	5	4%	91	73%	125
WASHINGTON							
FLEETWOOD	73	72%	8	8%	20	20%	101
MODULINE	1	33%	0	0%	2	67%	3
VALLEY	58	88%	5	8%	3	5%	66
2004 Totals	776	49%	125	8%	689	43%	1,590

-----Homes This Year----- -----Homes Last Year-----
 ---SGC--- ---NC--- All Homes ---SGC--- ---NC--- All Homes

<u>Eastern Washington</u>										
County of Retailer	SGC	%	NC	%	All Homes	SGC	%	NC	%	All Homes
ASOTIN	4	44%	2	22%	9	1	25%	0	0%	4
BENTON	46	56%	2	2%	82	69	64%	2	2%	108
CHELAN	21	49%	0	0%	43	14	42%	1	3%	33
DOUGLAS	4	67%	0	0%	6	11	85%	0	0%	13
FRANKLIN	0	0%	0	0%	4	2	29%	0	0%	7
GRANT	28	65%	1	2%	43	28	80%	0	0%	35
KITTITAS	0	NA	0	NA	0	0	0%	0	0%	2
KLICKITAT	0	NA	0	NA	0	1	100%	0	0%	1
LINCOLN	0	NA	0	NA	0	0	0%	0	0%	1
OKANOGAN	3	100%	0	0%	3	6	75%	1	13%	8
PEND OREILLE	1	50%	0	0%	2	0	NA	0	NA	0
SPOKANE	61	52%	10	9%	117	76	50%	13	8%	153
STEVENS	3	50%	0	0%	6	7	70%	0	0%	10
YAKIMA	60	63%	6	6%	96	58	52%	10	9%	111
Region Totals	231	56%	21	5%	411	273	56%	27	6%	486

<u>Western Washington</u>										
County of Retailer	SGC	%	NC	%	All Homes	SGC	%	NC	%	All Homes
CLALLAM	37	86%	2	5%	43	24	83%	1	3%	29
CLARK	11	48%	0	0%	23	15	42%	2	6%	36
COWLITZ	9	38%	0	0%	24	12	57%	0	0%	21
GRAYS HARBOR	0	0%	0	0%	1	1	100%	0	0%	1
ISLAND	2	33%	1	17%	6	5	50%	1	10%	10
JEFFERSON	0	0%	0	0%	3	0	0%	2	40%	5
KING	0	0%	10	43%	23	6	50%	1	8%	12
KITSAP	42	40%	7	7%	104	42	42%	6	6%	99
LEWIS	76	58%	8	6%	130	88	56%	9	6%	157
MASON	7	70%	1	10%	10	7	50%	3	21%	14
PIERCE	91	42%	16	7%	219	86	43%	12	6%	202
SAN JUAN	0	0%	0	0%	1	0	NA	0	NA	0
SKAGIT	34	32%	12	11%	106	53	29%	24	13%	181
SNOHOMISH	39	61%	4	6%	64	43	47%	12	13%	92
THURSTON	29	39%	2	3%	75	31	44%	5	7%	70
WHATCOM	13	45%	5	17%	29	12	29%	8	19%	42
Region Totals	390	45%	68	8%	861	425	44%	86	9%	971

<u>zOutOfState - Arizona</u>										
County of Retailer	SGC	%	NC	%	All Homes	SGC	%	NC	%	All Homes
MARICOPA	0	0%	0	0%	1	0	NA	0	NA	0
Region Totals	0	0%	0	0%	1	0	NA	0	NA	0

<u>zOutOfState - California</u>										
County of Retailer	SGC	%	NC	%	All Homes	SGC	%	NC	%	All Homes
ORANGE	0	0%	0	0%	1	0	NA	0	NA	0
Region Totals	0	0%	0	0%	1	0	NA	0	NA	0

County of Retailer	-----Homes This Year-----			-----Homes Last Year-----		
	---SGC---	---NC---	All Homes	---SGC---	---NC---	All Homes
<u>zOutOfState - Colorado</u>						
ADAMS	0	0%	0	0%	6	0 NA 0 NA 0
Region Totals	0	0%	0	0%	6	0 NA 0 NA 0
<u>zOutOfState - Idaho</u>						
ADA	0	0%	0	0%	1	0 0% 0 0% 1
BINGHAM	0	NA	0	NA	0	0 0% 1 100% 1
CANYON	0	NA	0	NA	0	1 100% 0 0% 1
CLEARWATER	1	50%	0	0%	2	0 NA 0 NA 0
IDAHO	1	100%	0	0%	1	0 NA 0 NA 0
KOOTENAI	4	80%	0	0%	5	9 64% 3 21% 14
NEZ PERCE	0	0%	0	0%	4	0 0% 1 25% 4
PAYETTE	1	100%	0	0%	1	0 NA 0 NA 0
Region Totals	7	50%	0	0%	14	10 48% 5 24% 21
<u>zOutOfState - Nevada</u>						
CLARK	0	NA	0	NA	0	1 100% 0 0% 1
WASHOE	0	NA	0	NA	0	1 50% 0 0% 2
Region Totals	0	NA	0	NA	0	2 67% 0 0% 3
<u>zOutOfState - Oregon</u>						
CLACKAMAS	2	18%	0	0%	11	2 50% 0 0% 4
COOS	2	100%	0	0%	2	0 NA 0 NA 0
DESCHUTES	2	100%	0	0%	2	2 100% 0 0% 2
LANE	0	NA	0	NA	0	3 100% 0 0% 3
LINN	1	50%	0	0%	2	7 50% 1 7% 14
MARION	3	43%	0	0%	7	6 60% 1 10% 10
MULTNOMAH	6	67%	1	11%	9	10 63% 3 19% 16
UMATILLA	7	50%	1	7%	14	16 73% 0 0% 22
WASCO	11	46%	1	4%	24	20 57% 2 6% 35
YAMHILL	1	100%	0	0%	1	0 0% 0 0% 3
Region Totals	35	49%	3	4%	72	66 61% 7 6% 109
Report Totals	663		92		1,366	776 125 1,590

Retailer	City/State	-----This Year-----										-----Last Year-----				YTD NEEM Chng	YTD Unit Chng	
		-----All Homes-----				---SGC---		----NC----		---NEEM---		YTD	%	SGC	NC			
		Qtr	%	YTD	%	Qtr	YTD	Qtr	YTD	YTD	%							
Eastern Washington																		
VALLEY QUALITY HOMES	YAKIMA	WA	18	3%	29	2%	15	25	3	4	29	100%	22	1%	19	3	32%	32%
RANDOCK HOMES	MEAD	WA	16	3%	27	2%	2	5	0	0	5	19%	40	3%	16	1	-71%	-33%
VALLEY QUALITY HOMES	GREENACRES	WA	14	2%	22	2%	12	18	2	4	22	100%	11	1%	8	2	120%	100%
PALM HARBOR VILLAGE	UNION GAP	WA	10	2%	20	1%	9	15	1	2	17	85%	9	1%	5	2	143%	122%
SPOKANE HOME CENTER	SPOKANE	WA	9	1%	18	1%	8	16	0	1	17	94%	24	2%	13	5	-6%	-25%
OAKWOOD HOMES	WENATCHEE	WA	5	1%	16	1%	1	2	0	0	2	13%	17	1%	1	0	100%	-6%
VALLEY QUALITY HOMES	MOSES LAKE	WA	10	2%	15	1%	10	15	0	0	15	100%	13	1%	12	0	25%	15%
VALLEY QUALITY HOMES	WENATCHEE	WA	6	1%	15	1%	6	15	0	0	15	100%	9	1%	8	0	88%	67%
VALLEY QUALITY HOMES	KENNEWICK	WA	6	1%	14	1%	6	13	0	0	13	93%	12	1%	11	0	18%	17%
FREEDOM HOMES	UNION GAP	WA	4	1%	14	1%	2	6	0	0	6	43%	24	2%	16	0	-63%	-42%
ROYAL HOMES	YAKIMA	WA	4	1%	13	1%	3	11	0	0	11	85%	15	1%	9	1	10%	-13%
FLEETWOOD HOME CENTER	MOSES LAKE	WA	6	1%	12	1%	1	3	0	0	3	25%	8	1%	4	0	-25%	50%
CARIS-SELL HOMES	KENNEWICK	WA	5	1%	11	1%	0	3	0	0	3	27%	11	1%	6	0	-50%	0%
MCCULLOUGH HOME CENTER	MOSES LAKE	WA	4	1%	10	1%	3	8	1	1	9	90%	12	1%	12	0	-25%	-17%
THRIFTY HOMES	SPOKANE	WA	4	1%	10	1%	4	7	0	0	7	70%	8	1%	4	1	40%	25%
MOBILE CORRAL	VERADALE	WA	4	1%	10	1%	2	6	0	0	6	60%	19	1%	10	1	-45%	-47%
PRIME LAND	WENATCHEE	WA	1	0%	10	1%	0	4	0	0	4	40%	6	0%	5	0	-20%	67%
TRI CITY	KENNEWICK	WA	4	1%	9	1%	2	7	0	0	7	78%	12	1%	8	0	-13%	-25%
OAKWOOD HOMES	YAKIMA	WA	4	1%	9	1%	0	1	0	0	1	11%	14	1%	2	2	-75%	-36%
PALM HARBOR VILLAGE	KENNEWICK	WA	3	0%	9	1%	2	4	1	1	5	56%	14	1%	10	0	-50%	-36%
WESTERN HERITAGE HOMES	KENNEWICK	WA	3	0%	9	1%	1	5	0	0	5	56%	10	1%	6	0	-17%	-10%
SUNRISE HOME CENTER	CLARKSTON	WA	6	1%	7	1%	3	4	2	2	6	86%	4	0%	1	0	500%	75%
CENTRAL WASHINGTON HOME CE	ZILLAH	WA	3	0%	7	1%	0	0	0	0	0	NA	7	0%	0	0	NA	0%
SANTIAGO HOMES	KENNEWICK	WA	1	0%	7	1%	0	5	1	1	6	86%	20	1%	16	0	-63%	-65%
MID-COLUMBIA HOMES	KENNEWICK	WA	3	0%	6	0%	3	4	0	0	4	67%	5	0%	1	1	100%	20%
TURNKEY HOMES	KENNEWICK	WA	2	0%	6	0%	1	3	0	0	3	50%	7	0%	3	1	-25%	-14%
GREENFIELD HOMES	COLBERT	WA	2	0%	6	0%	2	5	0	0	5	83%	4	0%	4	0	25%	50%
NELMSTAR HOMES	KENNEWICK	WA	1	0%	6	0%	0	0	0	0	0	NA	7	0%	2	0	-100%	-14%
PALM HARBOR VILLAGE	GREENACRES	WA	3	0%	5	0%	0	0	0	0	0	NA	14	1%	7	1	-100%	-64%
FLEETWOOD HOME CENTER	EAST WENATCHEE	WA	1	0%	5	0%	1	4	0	0	4	80%	12	1%	11	0	-64%	-58%
SUNDANCE MEADOWS	SPOKANE	WA	3	0%	3	0%	0	0	3	3	3	100%	2	0%	0	2	50%	50%
INDEPENDENCE HOME CENTER	COLVILLE	WA	2	0%	3	0%	1	2	0	0	2	67%	9	1%	7	0	-71%	-67%
S & H MFG. HOMES	OKANOGAN	WA	2	0%	3	0%	2	3	0	0	3	100%	4	0%	3	1	-25%	-25%
SPOKANE VALLEY HOMES	SPOKANE	WA	2	0%	3	0%	1	1	0	1	2	67%	3	0%	1	0	100%	0%
BLUE CREEK HOMES	SPOKANE	WA	1	0%	3	0%	0	0	0	1	1	33%	9	1%	5	0	-80%	-67%
QUALITY AFFORDABLE	UNION GAP	WA	2	0%	2	0%	2	2	0	0	2	100%	1	0%	1	0	100%	100%
GREENFIELD HOMES	SPOKANE	WA	1	0%	2	0%	1	2	0	0	2	100%	5	0%	5	0	-60%	-60%
NORTHWOOD HOMES	PASCO	WA	0	0%	2	0%	0	0	0	0	0	NA	1	0%	0	0	NA	100%

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		-----All Homes-----				---SGC---		----NC----		---NEEM---		YTD	%	SGC	NC			
		Qtr	%	YTD	%	Qtr	YTD	Qtr	YTD	YTD	%							
LAMPLIGHTER HOMES	KENNEWICK	WA	0	0%	2	0%	0	0	0	0	0	NA	4	0%	3	0	-100%	-50%
5TH AVE HOME CENTER	SPOKANE	WA	0	0%	2	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
CAREFREE HOMES	MOSES LAKE	WA	0	0%	2	0%	0	1	0	0	1	50%	1	0%	0	0	NA	100%
CARPENTER ENTERPRISES	GEORGE	WA	0	0%	2	0%	0	1	0	0	1	50%	0	NA	0	0	NA	NA
COLVILLE HOME CENTER	COLVILLE	WA	0	0%	2	0%	0	0	0	0	0	NA	1	0%	0	0	NA	100%
LAMPLIGHTER HOMES	SPOKANE	WA	0	0%	2	0%	0	0	0	0	0	NA	2	0%	0	0	NA	0%
EXPRESSION HOMES	WENATCHEE	WA	1	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
SUNRIDGE HOME & DEVELOPMENT	PASCO	WA	1	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
DESTINY HOMES	CLARKSTON	WA	1	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
EASTLAND CORP	MANSON	WA	1	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
OAKWOOD HOMES	MOSES LAKE	WA	1	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
LAMPLIGHTER HOMES	GREENACRES	WA	1	0%	1	0%	0	0	0	0	0	NA	4	0%	2	0	-100%	-75%
FRONTIER HOMES	NEWPORT	WA	1	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
GUNNER LLC	YAKIMA	WA	1	0%	1	0%	0	0	0	0	0	NA	5	0%	0	0	NA	-80%
MOUNTAIN HOMES	COLVILLE	WA	1	0%	1	0%	1	1	0	0	1	100%	0	NA	0	0	NA	NA
OAKWOOD HOMES	EPHRATA	WA	1	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
SURE LOCK HOMES	KENNEWICK	WA	1	0%	1	0%	1	1	0	0	1	100%	0	NA	0	0	NA	NA
ALLSTAR HOMES	MEAD	WA	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
ALOHA PINES	ELK	WA	0	0%	1	0%	0	1	0	0	1	100%	0	NA	0	0	NA	NA
WIBER DEVELOPMENT	SPOKANE	WA	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
OREGON TRAIL HOMES	KENNEWICK	WA	0	0%	1	0%	0	1	0	0	1	100%	1	0%	1	0	0%	0%
TWO RIVERS HOMES	KENNEWICK	WA	0	0%	1	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	0%
LAMPLIGHTER HOMES	CLARKSTON	WA	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
EAGLE RIDGE HOMES	EAST WENATCHEE	WA	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
INLAND HOMES	SPOKANE	WA	0	0%	1	0%	0	1	0	0	1	100%	1	0%	0	0	NA	0%
FLEETWOOD HM CTR	PASCO	WA	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
NEW PARK HOMES	SUNNYSIDE	WA	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
SUNRA MARKETING	MOSES LAKE	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
SUNNY CREEK RESIDENTIAL	SPOKANE	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
TRI-STATE HOMES	PASCO	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
TWO RIVER HOMES	PASCO	WA	0	0%	0	0%	0	0	0	0	0	NA	5	0%	2	0	-100%	-100%
MOBILE HOME SPECIALIST	GOLDENDALE	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	-100%
BIG VALLEY INVESTMEN	YAKIMA	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
CENTRAL VALLEY HOMES	OKANOGAN	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
CLEARWATER HOMES	KENNEWICK	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	-100%
COLUMBIA HOMES	YAKIMA	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
FAIRWAY HOME CENTER	ELLENSBURG	WA	0	0%	0	0%	0	0	0	0	0	NA	2	0%	0	0	NA	-100%
FLEETWOOD HOME CENTER	OKANOGAN	WA	0	0%	0	0%	0	0	0	0	0	NA	3	0%	3	0	-100%	-100%
FLEETWOOD HOME CENTER	YAKIMA	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	-100%

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		Qtr	%	YTD	%	Qtr	YTD	Qtr	YTD	YTD	%						
J & S HOMES	SPOKANE WA	0	0%	0	0%	0	0	0	0	0	NA	3	0%	1	0	-100%	-100%
OAKWOOD HOMES	KENNEWICK WA	0	0%	0	0%	0	0	0	0	0	NA	2	0%	0	0	NA	-100%
LAMPLIGHTER HOMES	YAKIMA WA	0	0%	0	0%	0	0	0	0	0	NA	7	0%	4	1	-100%	-100%
PARK AVENUE HOMES	UNION GAP WA	0	0%	0	0%	0	0	0	0	0	NA	3	0%	1	1	-100%	-100%
WESTWIND HOMES	YAKIMA WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
LAMPLIGHTER HOMES	WENATCHEE WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	1	-100%	-100%
PHEASANT RIDGE	DAVENPORT WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
NILMARK HOMES	KENNEWICK WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
OAKWOOD HOMES	SPOKANE WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
OAKWOOD HOMES	GREENACRES WA	0	0%	0	0%	0	0	0	0	0	NA	2	0%	0	0	NA	-100%
NORTHWOOD HOMES	ROCK ISLAND WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
Total Homes		186		411		108	231	14	21	252		486		273	27		
Western Washington																	
WASHINGTON HOME CENTER	CHEHALIS WA	38	6%	83	6%	23	55	3	5	60	72%	76	5%	43	6	22%	9%
COACH CORRAL HOMES	BURLINGTON WA	27	4%	60	4%	9	19	2	5	24	40%	96	6%	32	10	-43%	-38%
HERITAGE HOME CENTER	EVERETT WA	19	3%	39	3%	14	28	1	2	30	77%	41	3%	22	7	3%	-5%
FREEDOM HOMES	PUYALLUP WA	17	3%	29	2%	11	18	0	3	21	72%	26	2%	19	0	11%	12%
MODERN AMERICAN HOME CENTE	PUYALLUP WA	8	1%	28	2%	4	12	0	0	12	43%	4	0%	1	0	1100%	600%
PALM HARBOR VILLAGE	FIFE WA	8	1%	28	2%	3	14	1	3	17	61%	23	1%	14	0	21%	22%
BUY RITE HOMES	PORT ORCHARD WA	17	3%	27	2%	8	16	2	2	18	67%	30	2%	17	0	6%	-10%
FUTURE HOMES	FIFE WA	11	2%	24	2%	2	5	1	1	6	25%	14	1%	0	2	200%	71%
THE HOUSING MART	PUYALLUP WA	10	2%	23	2%	9	22	0	0	22	96%	21	1%	15	1	38%	10%
FUTURE HOMES	BREMERTON WA	6	1%	20	1%	0	1	0	0	1	5%	21	1%	4	0	-75%	-5%
HUNT HOMES	GORST WA	5	1%	20	1%	4	16	1	3	19	95%	15	1%	9	3	58%	33%
DETRAYS LLC	OLYMPIA WA	9	1%	18	1%	2	3	0	0	3	17%	18	1%	7	1	-63%	0%
OAKWOOD HOMES	MOUNT VERNON WA	6	1%	18	1%	2	3	0	0	3	17%	23	1%	4	2	-50%	-22%
HERITAGE HOME CENTER	SEQUIM WA	5	1%	18	1%	5	16	0	2	18	100%	13	1%	9	1	80%	38%
GOLDEN HOMES	POULSBO WA	10	2%	17	1%	2	3	1	1	4	24%	18	1%	4	2	-33%	-6%
THE HOUSING MART	ROCHESTER WA	10	2%	16	1%	8	13	1	1	14	88%	10	1%	7	1	75%	60%
OAKWOOD HOMES	LACEY WA	8	1%	16	1%	0	1	0	0	1	6%	21	1%	3	0	-67%	-24%
ROYAL HOMES	OLYMPIA WA	11	2%	15	1%	8	9	0	0	9	60%	12	1%	11	1	-25%	25%
M & C DEVELOPMENT	SEQUIM WA	3	0%	15	1%	3	14	0	0	14	93%	10	1%	10	0	40%	50%
GREGERSON'S HOMES	EDMONDS WA	2	0%	14	1%	2	10	0	1	11	79%	25	2%	13	3	-31%	-44%
PALM HARBOR VILLAGE	MOUNT VERNON WA	7	1%	12	1%	2	4	4	5	9	75%	26	2%	8	4	-25%	-54%
CONSOLIDATED HOMES	WOODLAND WA	7	1%	12	1%	5	8	0	0	8	67%	6	0%	3	0	167%	100%
CONSOLIDATED HOMES	LONGVIEW WA	6	1%	11	1%	1	1	0	0	1	9%	13	1%	9	0	-89%	-15%
PALM HARBOR VILLAGE	CHEHALIS WA	7	1%	10	1%	6	7	0	1	8	80%	20	1%	10	2	-33%	-50%
MERIDIAN HOMES	BELLINGHAM WA	7	1%	10	1%	1	1	2	2	3	30%	19	1%	6	3	-67%	-47%

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		Qtr	%	YTD	%	Qtr	YTD	Qtr	YTD	YTD	%							
OLYMPIC HOMES NORTHWEST	MOUNT VERNON	WA	3	0%	10	1%	3	8	0	1	9	90%	0	NA	0	0	NA	NA
FLEETWOOD HOME CENTER	VANCOUVER	WA	2	0%	10	1%	0	7	0	0	7	70%	18	1%	10	2	-42%	-44%
OAK CREEK HOMES	LYNDEN	WA	6	1%	9	1%	4	7	2	2	9	100%	3	0%	2	1	200%	200%
DETRAYS CUSTOM HOUSING	PUYALLUP	WA	4	1%	9	1%	0	1	0	0	1	11%	18	1%	7	1	-88%	-50%
FREEDOM HOMES	CHEHALIS	WA	4	1%	9	1%	3	8	0	0	8	89%	25	2%	21	0	-62%	-64%
SHOWCASE HOMES	PUYALLUP	WA	3	0%	8	1%	2	4	0	2	6	75%	10	1%	4	3	-14%	-20%
OAKWOOD HOMES	CHEHALIS	WA	3	0%	8	1%	0	0	0	0	0	NA	9	1%	1	0	-100%	-11%
DESERT SHADOW	CENTRALIA	WA	3	0%	8	1%	0	0	0	0	0	NA	6	0%	0	0	NA	33%
OAKWOOD HOMES	PUYALLUP	WA	2	0%	8	1%	0	0	0	1	1	13%	19	1%	4	0	-75%	-58%
OAKWOOD HOMES	PORT ORCHARD	WA	2	0%	8	1%	0	0	1	1	1	13%	8	1%	2	0	-50%	0%
LAKESHORE HOMES	PUYALLUP	WA	0	0%	8	1%	0	0	0	0	0	NA	1	0%	0	0	NA	700%
VIC COX HOME CENTER	ARLINGTON	WA	5	1%	7	1%	1	1	1	1	2	29%	18	1%	7	2	-78%	-61%
THE HOUSING MART	CHEHALIS	WA	4	1%	7	1%	3	5	0	1	6	86%	9	1%	7	0	-14%	-22%
CONSOLIDATED HOMES	VANCOUVER	WA	4	1%	7	1%	2	3	0	0	3	43%	5	0%	1	0	200%	40%
LAMPLIGHTER HOMES	BREMERTON	WA	3	0%	7	1%	1	3	0	0	3	43%	7	0%	6	1	-57%	0%
CHELSEA PARK	PUYALLUP	WA	2	0%	7	1%	2	7	0	0	7	100%	2	0%	1	0	600%	250%
LAKESHORE HOMES	LACEY	WA	2	0%	7	1%	0	1	0	1	2	29%	3	0%	0	0	NA	133%
WESTGATE HOMES	OAK HARBOR	WA	2	0%	6	0%	0	2	1	1	3	50%	10	1%	5	1	-50%	-40%
GRANT ENTERPRISES	SEQUIM	WA	5	1%	5	0%	5	5	0	0	5	100%	0	NA	0	0	NA	NA
MAZZA	PUYALLUP	WA	2	0%	5	0%	0	0	1	1	1	20%	10	1%	2	0	-50%	-50%
MERIDIAN HOMES	PUYALLUP	WA	1	0%	5	0%	0	0	0	0	0	NA	2	0%	0	0	NA	150%
WASHINGTON HOME CENTER	SHELTON	WA	0	0%	5	0%	0	3	0	1	4	80%	2	0%	1	1	100%	150%
CAREFREE	SPANAWAY	WA	0	0%	5	0%	0	0	0	0	0	NA	9	1%	0	0	NA	-44%
MAPLE VALLEY HOMES	MAPLE VALLEY	WA	0	0%	5	0%	0	0	0	5	5	100%	1	0%	0	1	400%	400%
CAREFREE HOMES	PUYALLUP	WA	3	0%	4	0%	1	2	0	0	2	50%	0	NA	0	0	NA	NA
LAKE WILDERNESS	MAPLE VALLEY	WA	3	0%	4	0%	0	0	0	0	0	NA	1	0%	0	0	NA	300%
HORIZON WEST	ORTING	WA	2	0%	4	0%	0	0	2	3	3	75%	3	0%	0	2	50%	33%
PRESTIGE PROPERTIES	LYNDEN	WA	1	0%	4	0%	1	2	0	1	3	75%	8	1%	2	3	-40%	-50%
PORT ORCHARD MFG HMS	PORT ORCHARD	WA	1	0%	4	0%	1	3	0	0	3	75%	0	NA	0	0	NA	NA
HOME SIGHT	SEATTLE	WA	0	0%	4	0%	0	0	0	0	0	NA	2	0%	0	0	NA	100%
G L GRIFFIN	FEDERAL WAY	WA	0	0%	4	0%	0	0	0	4	4	100%	0	NA	0	0	NA	NA
LAMPLIGHTER HOMES	BELFAIR	WA	2	0%	3	0%	2	3	0	0	3	100%	8	1%	6	1	-57%	-63%
PRESTIGE PROPERTIES	PORT HADLOCK	WA	2	0%	3	0%	0	0	0	0	0	NA	3	0%	0	0	NA	0%
OAKWOOD HOMES	TACOMA	WA	1	0%	3	0%	0	0	0	0	0	NA	3	0%	0	0	NA	0%
W & N DEVELOPMENT	FERNDAL	WA	1	0%	3	0%	1	3	0	0	3	100%	1	0%	0	0	NA	200%
VALLEY HOME CENTER	BURLINGTON	WA	1	0%	3	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
PALM HARBOR VILLAGE	LAKESWOOD	WA	1	0%	3	0%	0	0	0	0	0	NA	5	0%	1	0	-100%	-40%
NORTHWEST DEVELOPMENT	FIFE	WA	1	0%	3	0%	1	3	0	0	3	100%	14	1%	13	0	-77%	-79%
LAMPLIGHTER HOMES	PUYALLUP	WA	1	0%	3	0%	0	0	0	0	0	NA	7	0%	1	1	-100%	-57%

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		Qtr	%	YTD	%	Qtr	YTD	Qtr	YTD	YTD	%							
MIDWAY HOMES	MOUNT VERNON	WA	0	0%	3	0%	0	0	0	1	1	33%	26	2%	7	6	-92%	-88%
WESTFIELD DEV CORP	YELM	WA	2	0%	2	0%	2	2	0	0	2	100%	3	0%	2	1	-33%	-33%
HORIZONS WEST	PUYALLUP	WA	1	0%	2	0%	1	1	0	1	2	100%	3	0%	1	2	-33%	-33%
ASPEN GROVE	NORTH BEND	WA	1	0%	2	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
BROWNS HOME CENTER	PUYALLUP	WA	1	0%	2	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
WESTERN SHOWCASE HMS	CHEHALIS	WA	1	0%	2	0%	1	1	0	1	2	100%	0	NA	0	0	NA	NA
PALM HARBOR VILLAGE	EDMONDS	WA	1	0%	2	0%	0	0	0	0	0	NA	1	0%	0	0	NA	100%
FLEETWOOD HOME CENTER	EDMONDS	WA	1	0%	2	0%	0	0	0	0	0	NA	3	0%	1	0	-100%	-33%
LAMPLIGHTER HOMES	VANCOUVER	WA	0	0%	2	0%	0	1	0	0	1	50%	7	0%	3	0	-67%	-71%
RHODERFER RIDGE HMS	SEQUIM	WA	0	0%	2	0%	0	2	0	0	2	100%	0	NA	0	0	NA	NA
LAMPLIGHTER HOMES	CHEHALIS	WA	0	0%	2	0%	0	0	0	0	0	NA	6	0%	5	1	-100%	-67%
THE OAKS MOBILE HOME PARK	FRIDAY HARBOR	WA	1	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
EAGLE RIDGE HOMES	WOODLAND	WA	1	0%	1	0%	0	0	0	0	0	NA	1	0%	0	0	NA	0%
LAKESHORE HOMES	SEATTLE	WA	1	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
DENNY'S CONSTRUCTION	SEATTLE	WA	1	0%	1	0%	0	0	1	1	1	100%	0	NA	0	0	NA	NA
VIRTUAL PROPERTIES	PUYALLUP	WA	1	0%	1	0%	0	0	1	1	1	100%	1	0%	1	0	0%	0%
PRESTIGE PROPERTIES	SEQUIM	WA	1	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
OAK CREEK VILLAGE	VANCOUVER	WA	1	0%	1	0%	0	0	0	0	0	NA	1	0%	0	0	NA	0%
PALM HARBOR VILLAGE	TACOMA	WA	1	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
MRB CONSULTING	PUYALLUP	WA	1	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
FUTURE HOMES	SHELTON	WA	1	0%	1	0%	1	1	0	0	1	100%	1	0%	0	0	NA	0%
MODERN LIVING	FIFE	WA	1	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
FLEETWOOD HOME CENTER	TACOMA	WA	1	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
CASCADE HOMES	AUBURN	WA	0	0%	1	0%	0	0	0	0	0	NA	2	0%	1	0	-100%	-50%
AMCO INVESTMENTS	SEATTLE	WA	0	0%	1	0%	0	0	0	0	0	NA	2	0%	1	0	-100%	-50%
AFFORDABLE HOMES OF LYNDEN	LYNDEN	WA	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
BUY RITE HOMES	SEQUIM	WA	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
BETTER HOMES	SATSOP	WA	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
HILLCREST	VANCOUVER	WA	0	0%	1	0%	0	0	0	0	0	NA	2	0%	1	0	-100%	-50%
LAMPLIGHTER HOMES	TACOMA	WA	0	0%	1	0%	0	1	0	0	1	100%	0	NA	0	0	NA	NA
LAMPLIGHTER HOMES	SEQUIM	WA	0	0%	1	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	0%
LAKESHORE HOMES	BREMERTON	WA	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
HUNT HOMES	SHELTON	WA	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
OAKWOOD HOMES	VANCOUVER	WA	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
HUNT HOMES	OLYMPIA	WA	0	0%	1	0%	0	0	0	0	0	NA	1	0%	0	0	NA	0%
MILLER & BRAY LLC	PUYALLUP	WA	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
PUGET SOUND	PUYALLUP	WA	0	0%	1	0%	0	1	0	0	1	100%	0	NA	0	0	NA	NA
FUTURE HOMES	BELLINGHAM	WA	0	0%	1	0%	0	0	0	0	0	NA	2	0%	0	0	NA	-50%
FLEETWOOD HOME CENTER	BELLINGHAM	WA	0	0%	1	0%	0	0	0	0	0	NA	2	0%	1	0	-100%	-50%

Retailer	City/State	-----This Year-----										-----Last Year-----				YTD NEEM Chng	YTD Unit Chng	
		-----All Homes-----				----SGC----		----NC----		----NEEM----		YTD	%	SGC	NC			
		Qtr	%	YTD	%	Qtr	YTD	Qtr	YTD	YTD	%							
SUNDANCE HOMES	VANCOUVER	WA	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
SUNDANCE HOMES	TOLEDO	WA	0	0%	1	0%	0	0	0	0	0	NA	1	0%	0	0	NA	0%
SHOWCASE HOMES	AUBURN	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	-100%
HUNT HOMES	SEQUIM	WA	0	0%	0	0%	0	0	0	0	0	NA	2	0%	1	0	-100%	-100%
VALUE HOMES	CHEHALIS	WA	0	0%	0	0%	0	0	0	0	0	NA	3	0%	0	0	NA	-100%
RAINBOW HOMES	BELLINGHAM	WA	0	0%	0	0%	0	0	0	0	0	NA	2	0%	0	0	NA	-100%
QUALITY HOMES	RAINIER	WA	0	0%	0	0%	0	0	0	0	0	NA	2	0%	1	1	-100%	-100%
OSBERG CONSTRUCTION	BLAINE	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	1	-100%	-100%
OAK CREEK VILLAGE	CHEHALIS	WA	0	0%	0	0%	0	0	0	0	0	NA	2	0%	1	0	-100%	-100%
NORTHERN MEADOW ESTATES	MOUNT VERNON	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	1	-100%	-100%
WEYLAND SALES	GRAHAM	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
ENDLESS HORIZONS	SHELTON	WA	0	0%	0	0%	0	0	0	0	0	NA	3	0%	0	1	-100%	-100%
NORTH COUNTRY HOMES	FERNDALE	WA	0	0%	0	0%	0	0	0	0	0	NA	4	0%	1	0	-100%	-100%
NOR PAC RIDGE HOMES	PUYALLUP	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
OAKWOOD HOMES	MONROE	WA	0	0%	0	0%	0	0	0	0	0	NA	2	0%	0	0	NA	-100%
BOULEVARD TRAILER SALES	ABERDEEN	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	-100%
EXPRESSION HOMES	LONGVIEW	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
EXPRESSION HOMES	VANCOUVER	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
FUTURE HOMES	BURLINGTON	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
MODERN AMERICAN HOME CENTE	TACOMA	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
GENESIS	PUYALLUP	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	-100%
MOBILE COUNTRY CLUB	EVERETT	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
GOLDEN HOMES	SEQUIM	WA	0	0%	0	0%	0	0	0	0	0	NA	3	0%	3	0	-100%	-100%
AZALEA GARDENS	GRAHAM	WA	0	0%	0	0%	0	0	0	0	0	NA	2	0%	0	0	NA	-100%
HAMILTON HEIGHTS	BELLEVUE	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	-100%
GARRISON CONST	PORT TOWNSEND	WA	0	0%	0	0%	0	0	0	0	0	NA	2	0%	0	2	-100%	-100%
JSC DEVELOPMENT	PUYALLUP	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	-100%
LAMPLIGHTER HOMES	EVERETT	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
LAMPLIGHTER HOMES	MOUNT VERNON	WA	0	0%	0	0%	0	0	0	0	0	NA	7	0%	1	1	-100%	-100%
LAUREL OAKS HOMES	MOUNT VERNON	WA	0	0%	0	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	-100%
MERIDIAN ENTERPRISES	SEATTLE	WA	0	0%	0	0%	0	0	0	0	0	NA	2	0%	2	0	-100%	-100%
GOLDEN PACIFIC HOMES	VANCOUVER	WA	0	0%	0	0%	0	0	0	0	0	NA	2	0%	0	0	NA	-100%
Total Homes			366		861		172	390	29	68	458		971		425	86		
<u>zOutOfState - Arizona</u>																		
H&H ENTERPRISES	PEORIA	AZ	1	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
Total Homes			1		1		0	0	0	0	0		0		0	0		
<u>zOutOfState - California</u>																		
CAL-AM PROPERTIES	IRVINE	CA	1	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA

Retailer	City/State	-----This Year-----										-----Last Year-----				YTD NEEM Chng	YTD Unit Chng	
		-----All Homes-----				----SGC----		----NC----		----NEEM----		YTD	%	SGC	NC			
		Qtr	%	YTD	%	Qtr	YTD	Qtr	YTD	YTD	%							
Total Homes		1		1		0	0	0	0	0	0	0	0	0	0			
<u>zOutOfState - Colorado</u>																		
ARC	DENVER	CO	6	1%	6	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
Total Homes			6		6		0	0	0	0	0	0	0	0	0			
<u>zOutOfState - Idaho</u>																		
STOUT HOMES	LEWISTON	ID	4	1%	4	0%	0	0	0	0	NA	4	0%	0	1	-100%	0%	
PETERS MANUFACTURED HOMES	POST FALLS	ID	2	0%	3	0%	1	2	0	0	2	67%	6	0%	4	2	-67%	-50%
CLEARWATER HOME CENTER	OROFINO	ID	1	0%	2	0%	1	1	0	0	1	50%	0	NA	0	0	NA	NA
APPLEWAY HOMES	HAYDEN	ID	1	0%	1	0%	1	1	0	0	1	100%	1	0%	1	0	0%	0%
JENSEN HOMES	FRUITLAND	ID	1	0%	1	0%	1	1	0	0	1	100%	0	NA	0	0	NA	NA
TREASURE VALLEY HOMES	BOISE	ID	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
NEW CONCEPTS DEVELOPERS	RIGGINS	ID	0	0%	1	0%	0	1	0	0	1	100%	0	NA	0	0	NA	NA
GLACIER HOMES, INC	RATHDRUM	ID	0	0%	1	0%	0	1	0	0	1	100%	6	0%	4	1	-80%	-83%
HOUSING SOLUTIONS	NAMPA	ID	0	0%	0	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	-100%
OAKWOOD HOMES	BOISE	ID	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
AFFORDABLE HOME CENTER	COEUR D ALENE	ID	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
20TH CENTURY HOMES	BLACKFOOT	ID	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	1	-100%	-100%
Total Homes			9		14		4	7	0	0	7	21		10	5			
<u>zOutOfState - Nevada</u>																		
FREEDOM HOMES	LAS VEGAS	NV	0	0%	0	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	-100%
LAMPLIGHTER HOMES	RENO	NV	0	0%	0	0%	0	0	0	0	0	NA	2	0%	1	0	-100%	-100%
Total Homes			0		0		0	0	0	0	0	3		2	0			
<u>zOutOfState - Oregon</u>																		
COLUMBIA GORGE AFFORDABLE	THE DALLES	OR	4	1%	11	1%	3	8	0	0	8	73%	15	1%	13	0	-38%	-27%
FACTORY HOMES CLEARANCE	CLACKAMAS	OR	9	1%	10	1%	1	2	0	0	2	20%	4	0%	2	0	0%	150%
COLUMBIA MANUFACTURED HOME	THE DALLES	OR	3	0%	10	1%	1	2	0	1	3	30%	13	1%	6	1	-57%	-23%
PALM HARBOR HOMES	PORTLAND	OR	3	0%	4	0%	2	3	0	0	3	75%	4	0%	1	2	0%	0%
HERMISTON HOME CENTER	HERMISTON	OR	2	0%	4	0%	1	1	0	0	1	25%	6	0%	4	0	-75%	-33%
HOME SWEET HOME CENTER	MILTON-FREEWATER	OR	1	0%	4	0%	1	4	0	0	4	100%	9	1%	8	0	-50%	-56%
FLEETWOOD HOME CENTER	PORTLAND	OR	0	0%	4	0%	0	2	0	1	3	75%	4	0%	3	1	-25%	0%
IDEAL HOMES	THE DALLES	OR	2	0%	3	0%	1	1	0	0	1	33%	5	0%	1	0	0%	-40%
OREGON TRAIL HOMES	HERMISTON	OR	2	0%	2	0%	1	1	0	0	1	50%	3	0%	3	0	-67%	-33%
PALM HARBOR HOMES	WOODBURN	OR	2	0%	2	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	100%
TRI-STATE HOMES	HERMISTON	OR	1	0%	2	0%	0	0	1	1	1	50%	1	0%	0	0	NA	100%
LEN'S HOME SALES	COOS BAY	OR	1	0%	2	0%	1	2	0	0	2	100%	0	NA	0	0	NA	NA
GOLDEN PACIFIC HOMES	WOODBURN	OR	0	0%	2	0%	0	2	0	0	2	100%	0	NA	0	0	NA	NA

Retailer	City/State	-----This Year-----										-----Last Year-----				YTD NEEM Chng	YTD Unit Chng	
		-----All Homes-----				---SGC---		----NC----		---NEEM---		YTD	%	SGC	NC			
		Qtr	%	YTD	%	Qtr	YTD	Qtr	YTD	YTD	%							
FLEETWOOD HOME CENTER	MCMINNVILLE	OR	1	0%	1	0%	1	1	0	0	1	100%	1	0%	0	0	NA	0%
SANTIAM HOMES	AUMSVILLE	OR	1	0%	1	0%	0	0	0	0	0	NA	2	0%	0	1	-100%	-50%
OAKWOOD HOMES	REDMOND	OR	1	0%	1	0%	1	1	0	0	1	100%	0	NA	0	0	NA	NA
CASCADE FACTORY HOMES	WOODBURN	OR	1	0%	1	0%	1	1	0	0	1	100%	3	0%	2	0	-50%	-67%
SUNCREST ESTATES	HERMISTON	OR	1	0%	1	0%	1	1	0	0	1	100%	0	NA	0	0	NA	NA
WESTERN LIVING	PORTLAND	OR	1	0%	1	0%	1	1	0	0	1	100%	0	NA	0	0	NA	NA
OAK CREEK VILLAGE	CLACKAMAS	OR	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
OAKWOOD HOMES	ALBANY	OR	0	0%	1	0%	0	0	0	0	0	NA	1	0%	0	0	NA	0%
OAKWOOD HOMES	HERMISTON	OR	0	0%	1	0%	0	0	0	0	0	NA	1	0%	0	0	NA	0%
OAKWOOD HOMES	WOODBURN	OR	0	0%	1	0%	0	0	0	0	0	NA	0	NA	0	0	NA	NA
FUQUA MANUFACTURING	BEND	OR	0	0%	1	0%	0	1	0	0	1	100%	0	NA	0	0	NA	NA
FLEETWOOD HOME CENTER	ALBANY	OR	0	0%	1	0%	0	1	0	0	1	100%	2	0%	1	0	0%	-50%
PALM HARBOR VILLAGE	MILLERSBURG	OR	0	0%	0	0%	0	0	0	0	0	NA	7	0%	5	1	-100%	-100%
POMONA MEADOWS	THE DALLES	OR	0	0%	0	0%	0	0	0	0	0	NA	2	0%	0	1	-100%	-100%
HH DC LP	PORTLAND	OR	0	0%	0	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	-100%
SILVERCREST LUXURY HOMES	EUGENE	OR	0	0%	0	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	-100%
SHERIDAN FACTORY	SHERIDAN	OR	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
M & K HOMES OF OREGON	PORTLAND	OR	0	0%	0	0%	0	0	0	0	0	NA	2	0%	2	0	-100%	-100%
LEN'S HOMES	FLORENCE	OR	0	0%	0	0%	0	0	0	0	0	NA	2	0%	2	0	-100%	-100%
INTER CITY HOUSING	ALBANY	OR	0	0%	0	0%	0	0	0	0	0	NA	4	0%	1	0	-100%	-100%
HIGH MOUNTAIN HOMES	BEND	OR	0	0%	0	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	-100%
GOLDEN PACIFIC HOMES	PORTLAND	OR	0	0%	0	0%	0	0	0	0	0	NA	3	0%	1	0	-100%	-100%
GOLDEN PACIFIC HOMES	MCMINNVILLE	OR	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
FLEETWOOD HOME CENTER	WOODBURN	OR	0	0%	0	0%	0	0	0	0	0	NA	2	0%	2	0	-100%	-100%
CENTENNIAL HOMES	WOODBURN	OR	0	0%	0	0%	0	0	0	0	0	NA	1	0%	0	0	NA	-100%
CARIS-SELL HOMES	HERMISTON	OR	0	0%	0	0%	0	0	0	0	0	NA	2	0%	1	0	-100%	-100%
ADMIRAL MOBILE HOMES	MILWAUKIE	OR	0	0%	0	0%	0	0	0	0	0	NA	2	0%	2	0	-100%	-100%
WESTERN LIVING HOMES	SALEM	OR	0	0%	0	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	-100%
HOME BUILDERS NW MANUFACTU	BEND	OR	0	0%	0	0%	0	0	0	0	0	NA	1	0%	1	0	-100%	-100%
Total Homes			36		72		17	35	1	3	38		109		66	7		
Total Homes			605		1,366		301	663	44	92	755		1,590		776	125		

All Homes Listed By County of Home Owner & Energy Efficiency Choice-YTD

County of Home Owner	-----This Year-----			-----Last Year-----		
	SGC Homes	NC Homes	All Homes	SGC Homes	NC Homes	All Homes
<u>Eastern Washington</u>						
ADAMS	5	42%	0	0%	12	4 50% 1 13% 8
ASOTIN	4	36%	1	9%	11	1 20% 0 0% 5
BENTON	33	53%	2	3%	62	46 59% 0 0% 78
CHELAN	17	49%	0	0%	35	16 48% 0 0% 33
COLUMBIA	3	100%	0	0%	3	2 100% 0 0% 2
DOUGLAS	8	62%	0	0%	13	8 67% 0 0% 12
FERRY	1	100%	0	0%	1	4 100% 0 0% 4
FRANKLIN	3	17%	0	0%	18	12 46% 1 4% 26
GARFIELD	0	0%	0	0%	1	0 NA 0 NA 0
GRANT	29	67%	0	0%	43	26 67% 0 0% 39
KITTITAS	10	40%	7	28%	25	16 57% 6 21% 28
KLICKITAT	12	60%	2	10%	20	15 71% 1 5% 21
LINCOLN	3	43%	0	0%	7	5 71% 1 14% 7
OKANOGAN	8	73%	0	0%	11	12 60% 2 10% 20
PEND OREILLE	8	57%	1	7%	14	11 79% 0 0% 14
SPOKANE	44	54%	7	9%	82	49 48% 11 11% 102
STEVENS	16	64%	2	8%	25	17 53% 3 9% 32
WALLA WALLA	9	69%	1	8%	13	16 84% 0 0% 19
WHITMAN	3	60%	1	20%	5	0 0% 3 38% 8
YAKIMA	37	55%	2	3%	67	39 49% 5 6% 79
Region Totals	253	54%	26	6%	468	299 56% 34 6% 537
<u>Western Washington</u>						
CLALLAM	47	67%	2	3%	70	49 73% 1 1% 67
CLARK	22	56%	1	3%	39	23 48% 5 10% 48
COWLITZ	13	59%	0	0%	22	17 59% 1 3% 29
GRAYS HARBOR	13	59%	1	5%	22	15 58% 0 0% 26
ISLAND	5	24%	3	14%	21	11 38% 7 24% 29
JEFFERSON	5	45%	0	0%	11	8 50% 5 31% 16
KING	23	35%	15	23%	66	39 49% 7 9% 80
KITSAP	26	33%	7	9%	78	39 45% 5 6% 87
LEWIS	28	55%	1	2%	51	26 43% 0 0% 61
MASON	30	55%	2	4%	55	24 55% 1 2% 44
PACIFIC	9	64%	0	0%	14	5 42% 0 0% 12
PIERCE	76	46%	9	5%	165	59 41% 8 6% 145
SAN JUAN	4	44%	1	11%	9	4 25% 1 6% 16
SKAGIT	9	30%	4	13%	30	16 25% 11 17% 65
SKAMANIA	1	50%	0	0%	2	6 55% 1 9% 11
SNOHOMISH	48	48%	6	6%	101	64 53% 10 8% 120
THURSTON	26	39%	3	4%	67	42 45% 9 10% 94
WAHIAKUM	0	0%	0	0%	1	1 25% 1 25% 4

All Homes Listed By County of Home Owner & Energy Efficiency Choice-YTD

County of Home Owner	-----This Year-----					-----Last Year-----				
	SGC Homes	NC Homes	All Homes	SGC Homes	NC Homes	All Homes	SGC Homes	NC Homes	All Homes	
WHATCOM	19	37%	9	17%	52	19	23%	18	22%	81
Region Totals	404	46%	64	7%	876	467	45%	91	9%	1,035
<u>zOutOfState - Alaska</u>										
Alaska	1	100%	0	0%	1	0	NA	0	NA	0
Region Totals	1	100%	0	0%	1	0	NA	0	NA	0
<u>zOutOfState - Arizona</u>										
Arizona	0	0%	1	50%	2	1	50%	0	0%	2
Region Totals	0	0%	1	50%	2	1	50%	0	0%	2
<u>zOutOfState - California</u>										
California	2	40%	0	0%	5	2	50%	0	0%	4
Region Totals	2	40%	0	0%	5	2	50%	0	0%	4
<u>zOutOfState - Colorado</u>										
Colorado	1	100%	0	0%	1	0	NA	0	NA	0
Region Totals	1	100%	0	0%	1	0	NA	0	NA	0
<u>zOutOfState - Hawaii</u>										
Hawaii	0	NA	0	NA	0	0	0%	0	0%	1
Region Totals	0	NA	0	NA	0	0	0%	0	0%	1
<u>zOutOfState - Idaho</u>										
Idaho	0	NA	0	NA	0	1	50%	0	0%	2
Region Totals	0	NA	0	NA	0	1	50%	0	0%	2
<u>zOutOfState - Nevada</u>										
Nevada	0	0%	0	0%	1	1	100%	0	0%	1
Region Totals	0	0%	0	0%	1	1	100%	0	0%	1
<u>zOutOfState - New Mexico</u>										
New Mexico	0	NA	0	NA	0	1	100%	0	0%	1
Region Totals	0	NA	0	NA	0	1	100%	0	0%	1
<u>zOutOfState - Oregon</u>										
Oregon	2	18%	1	9%	11	2	40%	0	0%	5
Region Totals	2	18%	1	9%	11	2	40%	0	0%	5
<u>zOutOfState - Texas</u>										
Texas	0	0%	0	0%	1	1	100%	0	0%	1
Region Totals	0	0%	0	0%	1	1	100%	0	0%	1
<u>zOutOfState - Virginia</u>										
Virginia	0	NA	0	NA	0	1	100%	0	0%	1
Region Totals	0	NA	0	NA	0	1	100%	0	0%	1

All Homes Listed By County of Home Owner & Energy Efficiency Choice-YTD

County of Home Owner	-----This Year-----			-----Last Year-----		
	SGC Homes	NC Homes	All Homes	SGC Homes	NC Homes	All Homes
Report Totals	<u>663</u>	<u>92</u>	<u>1,366</u>	<u>776</u>	<u>125</u>	<u>1,590</u>