

State/Manufacturer	-----Current Year-----				-----Last Year-----				YTD Unit % Change
	CurrentQuarter		YearToDate		CurrentQuarter		YearToDate		
CA FLEETWOOD	419	19%	925	21%	451	19%	883	20%	5%
CA SKYLINE	288	13%	563	13%	328	14%	649	14%	-13%
CA SILVERCREST	320	14%	563	13%	327	14%	596	13%	-6%
AZ CAVCO	181	8%	396	9%	234	10%	436	10%	-9%
CA GOLDEN WEST	187	8%	361	8%	234	10%	452	10%	-20%
CA CHAMPION	169	8%	332	8%	197	8%	362	8%	-8%
CA HALLMARK-SOUTHWES	105	5%	180	4%	98	4%	192	4%	-6%
AZ PALM HARBOR	101	5%	179	4%	50	2%	109	2%	64%
CA KARSTEN	84	4%	179	4%	111	5%	214	5%	-16%
OR PALM HARBOR	63	3%	105	2%	40	2%	79	2%	33%
AZ FLEETWOOD	44	2%	85	2%	42	2%	84	2%	1%
OR MARLETTE	27	1%	72	2%	33	1%	66	1%	9%
WA FLEETWOOD	36	2%	63	1%	13	1%	34	1%	85%
OR GOLDEN WEST	28	1%	56	1%	19	1%	36	1%	56%
OR FUQUA	29	1%	56	1%	30	1%	57	1%	-2%
AZ CLAYTON	19	1%	51	1%	34	1%	67	1%	-24%
AZ REDMAN	30	1%	50	1%	11	0%	19	0%	163%
AZ SCHULT	14	1%	31	1%	4	0%	18	0%	72%
OR FLEETWOOD	15	1%	25	1%	4	0%	8	0%	213%
AZ CHAMPION	10	0%	20	0%	16	1%	30	1%	-33%
ID NASHUA	8	0%	19	0%	7	0%	21	0%	-10%
OR LIBERTY	6	0%	19	0%	6	0%	14	0%	36%
ID CHAMPION	22	1%	34	1%	7	0%	11	0%	209%
OR SKYLINE	5	0%	12	0%	12	1%	20	0%	-40%
OR REDMAN	1	0%	12	0%	9	0%	19	0%	-37%
ID GUERDON	4	0%	9	0%	3	0%	4	0%	125%
AZ MARLETTE	6	0%	7	0%	0	NA	0	NA	NA
ID FLEETWOOD	4	0%	7	0%	2	0%	7	0%	0%
ID KIT	1	0%	3	0%	0	NA	4	0%	-25%
CO OAKWOOD	0	0%	2	0%	0	NA	1	0%	100%
TX FLEETWOOD	1	0%	2	0%	0	NA	0	NA	NA
OR MODULINE	1	0%	1	0%	0	NA	0	NA	NA
WA CHAMPION	0	0%	1	0%	0	NA	0	NA	NA
ID MODULINE	0	0%	0	0%	0	NA	1	0%	-100%
OR KARSTEN	0	0%	0	0%	1	0%	2	0%	-100%
OR GUERDON	0	0%	0	0%	1	0%	2	0%	-100%
TX GOLDEN WEST	0	0%	0	0%	1	0%	1	0%	-100%
IN FOUR SEASONS	0	0%	0	0%	0	NA	1	0%	-100%
TX CLAYTON	0	0%	0	0%	0	NA	1	0%	-100%
<b>Report Totals</b>	<b><u>2,228</u></b>		<b><u>4,420</u></b>		<b><u>2,325</u></b>		<b><u>4,500</u></b>		<b><u>-2%</u></b>

# All Homes Listed By Manufacturer And Product Name

June 2005

Manufacturer/State Model	-----This Year-----					Last Year YTD	YTD Unit % Change
	Current Quarter	YTD Single	YTD Double	YTD Triple	YTD		
<b>CAVCO</b>							
<b>ARIZONA</b>							
AMERICAN CLASSIC	0	0	1	0	1	0	NA
CAVCO	177	29	316	35	380	423	-10%
LITCHFIELD	4	0	15	0	15	13	15%
<b>State Totals</b>	<b>181</b>	<b>29</b>	<b>332</b>	<b>35</b>	<b>396</b>	<b>436</b>	<b>-9%</b>
<b>Manufacturer Totals</b>	<b>181</b>	<b>29</b>	<b>332</b>	<b>35</b>	<b>396</b>	<b>436</b>	<b>-9%</b>
<b>CHAMPION</b>							
<b>ARIZONA</b>							
AMERICANA	0	0	2	0	2	5	-60%
CHAMPION	1	0	1	0	1	4	-75%
EATON PARK	9	1	13	2	16	3	433%
INNOVATIONS	0	0	0	0	0	4	-100%
LEGACY	0	0	0	0	0	1	-100%
SANTA FE	0	0	0	0	0	1	-100%
TITAN	0	0	0	0	0	1	-100%
TRADITIONAL	0	0	1	0	1	11	-91%
<b>State Totals</b>	<b>10</b>	<b>1</b>	<b>17</b>	<b>2</b>	<b>20</b>	<b>30</b>	<b>-4%</b>
<b>CALIFORNIA</b>							
AMERICANA	1	0	1	0	1	2	-50%
AMERICANA LIMITED	0	0	0	0	0	1	-100%
BAYSHORE	8	5	12	0	17	8	113%
CHAMPION	16	0	36	0	36	21	71%
CHAMPION NET	1	0	1	0	1	0	NA
CHAMPION SPECIAL	3	0	3	0	3	15	-80%
CHAMPION SPECIAL NT	0	0	0	0	0	1	-100%
CUSTOMER DESIGN	0	0	0	0	0	1	-100%
DEVELOPER	0	0	2	0	2	1	100%
DEVELOPER CLASSIC	0	0	1	0	1	1	0%
DREAM WEAVER	1	0	2	1	3	1	200%
INFINITY	61	15	94	1	110	117	-6%
INFINITY II	1	0	1	0	1	5	-80%
INFINITY LIMITED	1	0	3	0	3	36	-92%
INFINITY NT	1	1	1	0	2	3	-33%
LAMPLIGHTER	5	1	5	1	7	6	17%
MEADOW CREEK	0	0	0	0	0	1	-100%
RESIDENTIAL	15	0	21	0	21	17	24%
SEDONA	0	1	0	0	1	0	NA
SILVERCREST CLASSIC	1	0	1	0	1	0	NA
SOUTHWOOD	39	1	71	18	90	71	27%
SOUTHWOOD LIMITED	1	0	2	0	2	14	-86%
SOUTHWOOD LIMITED NT	0	0	1	0	1	0	NA
SOUTHWOOD NT	8	2	14	2	18	27	-33%
SUNVIEW	0	0	0	0	0	4	-100%
SUNVIEW LIMITED	0	0	0	0	0	1	-100%
WELLINGTON MANOR	6	0	11	0	11	8	38%
<b>State Totals</b>	<b>169</b>	<b>26</b>	<b>283</b>	<b>23</b>	<b>332</b>	<b>362</b>	<b>-4%</b>
<b>IDAHO</b>							
CHAMPION	6	0	12	0	12	11	9%
CHAMPION VIP	1	0	1	0	1	0	NA
SELECT	0	0	1	0	1	0	NA
SPRING SPECIAL	3	0	3	0	3	0	NA
<b>State Totals</b>	<b>10</b>	<b>0</b>	<b>17</b>	<b>0</b>	<b>17</b>	<b>11</b>	<b>-4%</b>
<b>OREGON</b>							
SILVERCREST ARTISAN	2	0	1	1	2	0	NA
SILVERCREST CLASSIC	9	0	12	1	13	0	NA
SILVERCREST DISCOVERY	1	0	2	0	2	0	NA
<b>State Totals</b>	<b>12</b>	<b>0</b>	<b>15</b>	<b>2</b>	<b>17</b>	<b>0</b>	<b>-4%</b>
<b>WASHINGTON</b>							
SILVERCREST CLASSIC	0	0	1	0	1	0	NA
<b>State Totals</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>-4%</b>
<b>Manufacturer Totals</b>	<b>201</b>	<b>27</b>	<b>333</b>	<b>27</b>	<b>387</b>	<b>403</b>	<b>-4%</b>
<b>CLAYTON</b>							
<b>ARIZONA</b>							
CHAPARRAL	0	0	5	0	5	3	67%
CLAYTON	0	0	0	0	0	1	-100%

# All Homes Listed By Manufacturer And Product Name

June 2005

Manufacturer/State Model	-----This Year-----					Last Year YTD	YTD Unit % Change
	Current Quarter	YTD Single	YTD Double	YTD Triple	YTD		
DESERT RIDGE	1	1	0	0	1	3	-67%
EI MIRAGE	5	0	14	0	14	23	-39%
FREEDOM	7	1	11	2	14	6	133%
GRAYHAWK	0	0	1	0	1	5	-80%
HOMEMAKER	2	0	5	0	5	11	-55%
SEDONA	4	0	10	1	11	15	-27%
<b>State Totals</b>	<b>19</b>	<b>2</b>	<b>46</b>	<b>3</b>	<b>51</b>	<b>67</b>	<b>-25%</b>
<b>TEXAS</b>							
CLAYTON	0	0	0	0	0	1	-100%
<b>State Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>-25%</b>
<b>Manufacturer Totals</b>	<b>19</b>	<b>2</b>	<b>46</b>	<b>3</b>	<b>51</b>	<b>68</b>	<b>-25%</b>
<b>FLEETWOOD</b>							
<b>ARIZONA</b>							
BARRINGTON	1	0	1	0	1	0	NA
BEACON HILL	3	0	8	0	8	0	NA
CELEBRATION	7	0	12	0	12	0	NA
DESERT VILLA ULTRA	1	0	1	0	1	4	-75%
FLEETWOOD	0	0	0	0	0	2	-100%
HIGHLAND PARK	1	0	2	0	2	1	100%
LAKE POINTE	0	0	0	0	0	2	-100%
LAKE POINTE LIMITED	0	0	0	0	0	1	-100%
LAKE POINTE SLE	0	0	1	0	1	0	NA
LAKE POINTE ULTRA	10	1	14	0	15	32	-53%
LAKE POINTE XLE	3	0	5	0	5	11	-55%
LIFESTAGES	5	0	9	0	9	14	-36%
LIFESTAGES XLE	0	0	1	0	1	2	-50%
REFLECTION	1	0	1	0	1	0	NA
SEDONA CLASSIC	0	0	1	0	1	0	NA
SUNPOINTE	0	0	1	0	1	0	NA
SUNPOINTE II	0	0	0	0	0	1	-100%
THE ENTERTAINER	5	0	10	0	10	1	900%
THE ENTERTAINER ULTRA	7	0	12	0	12	13	-8%
WATERFORD	0	0	5	0	5	0	NA
<b>State Totals</b>	<b>44</b>	<b>1</b>	<b>84</b>	<b>0</b>	<b>85</b>	<b>84</b>	<b>9%</b>
<b>CALIFORNIA</b>							
ANNIVERSARY	2	0	10	0	10	39	-74%
BEACON HILL	26	0	53	0	53	56	-5%
BROADMORE	4	5	0	0	5	20	-75%
CHESTNUT MANOR	1	0	4	0	4	5	-20%
CONTEMPORARY	1	0	5	0	5	7	-29%
EXPRESSION	45	25	58	0	83	34	144%
FESTIVAL	128	42	226	0	268	7	3729%
FLEETWOOD	2	0	2	0	2	3	-33%
LAKE SPRINGS	2	0	7	0	7	47	-85%
MAJESTIC	2	0	3	0	3	0	NA
SANDALWOOD	0	0	0	5	5	6	-17%
SPRING HILL	5	0	19	0	19	58	-67%
SPRING HILL CLASSIC	0	0	0	0	0	1	-100%
SPRING HILL CONSOLIDATED	0	0	1	0	1	0	NA
SPRING HILL LIMITED	0	0	0	0	0	1	-100%
SPRING HILL MAXIMIZER	2	0	8	0	8	40	-80%
SPRINGHILL MAXIMIZER	1	0	1	0	1	2	-50%
STONE CREEK	0	0	1	0	1	1	0%
SUNCREST	44	0	151	1	152	272	-44%
SUNPOINTE	7	0	11	5	16	82	-80%
SUNPOINTE II	0	0	2	0	2	9	-78%
THE ENTERTAINER	10	0	16	0	16	2	700%
THE ENTERTAINER ULTRA	4	0	9	0	9	4	125%
VOGUE	33	0	48	13	61	0	NA
VOGUE MANSION	0	0	0	0	0	4	-100%
WATERFORD	84	0	144	3	147	1	14600%
WESTFIELD	5	16	0	0	16	40	-60%
WINGATE	4	16	0	0	16	83	-81%
WOODLAND PARK	7	0	15	0	15	59	-75%
<b>State Totals</b>	<b>419</b>	<b>104</b>	<b>794</b>	<b>27</b>	<b>925</b>	<b>883</b>	<b>9%</b>
<b>IDAHO</b>							
ANNIVERSARY	0	0	1	0	1	0	NA
BEACON HILL	1	0	1	0	1	2	-50%

# All Homes Listed By Manufacturer And Product Name

June 2005

Manufacturer/State Model	-----This Year-----					Last Year YTD	YTD Unit % Change
	Current Quarter	YTD Single	YTD Double	YTD Triple	YTD		
BRIARWOOD	0	0	0	0	0	1	-100%
BROADMORE	1	1	0	0	1	0	NA
BROOKFIELD	0	0	0	0	0	1	-100%
CARRIAGE MANOR	0	0	0	0	0	1	-100%
CHADWICK	0	0	0	0	0	1	-100%
CHAPEL HILL	1	0	1	0	1	0	NA
HIGHLAND PARK	1	2	0	0	2	0	NA
THE ENTERTAINER	0	0	1	0	1	0	NA
THE ENTERTAINER ULTRA	0	0	0	0	0	1	-100%
<b>State Totals</b>	<b>4</b>	<b>3</b>	<b>4</b>	<b>0</b>	<b>7</b>	<b>7</b>	<b>9%</b>
<b>OREGON</b>							
AMERICANA	1	0	1	0	1	0	NA
BEACON HILL	11	0	16	0	16	1	1500%
CONTEMPORARY	0	0	0	0	0	3	-100%
FESTIVAL	1	0	4	0	4	0	NA
FLEETWOOD	1	0	2	0	2	2	0%
HICKORY HILL ULTRA	0	0	1	0	1	0	NA
HICKORY HILL XLE	1	0	1	0	1	2	-50%
<b>State Totals</b>	<b>15</b>	<b>0</b>	<b>25</b>	<b>0</b>	<b>25</b>	<b>8</b>	<b>9%</b>
<b>TEXAS</b>							
CARRIAGE MANOR	1	0	1	0	1	0	NA
LAKE POINTE SLE	0	1	0	0	1	0	NA
<b>State Totals</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>9%</b>
<b>WASHINGTON</b>							
ANNIVERSARY	0	0	0	0	0	1	-100%
BARRINGTON	11	0	1	14	15	10	50%
FESTIVAL	11	11	0	0	11	0	NA
FLEETWOOD	0	0	1	0	1	1	0%
HIGHLAND PARK	2	0	0	8	8	6	33%
STONE CREEK	0	0	0	7	7	9	-22%
SUNCREST	0	0	0	0	0	1	-100%
THE ENTERTAINER	1	0	1	0	1	3	-67%
THE ENTERTAINER ULTRA	2	0	4	0	4	3	33%
TRADITION	3	0	0	4	4	0	NA
TRADITIONAL	0	0	0	3	3	0	NA
VOGUE	6	0	2	7	9	0	NA
<b>State Totals</b>	<b>36</b>	<b>11</b>	<b>9</b>	<b>43</b>	<b>63</b>	<b>34</b>	<b>9%</b>
<b>Manufacturer Totals</b>	<b>519</b>	<b>120</b>	<b>917</b>	<b>70</b>	<b>1,107</b>	<b>1,016</b>	<b>9%</b>
<b>FOUR SEASONS</b>							
<b>INDIANA</b>							
FOUR SEASONS	0	0	0	0	0	1	-100%
<b>State Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>-100%</b>
<b>Manufacturer Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>-100%</b>
<b>FUQUA</b>							
<b>OREGON</b>							
DESERT POINTE	0	0	0	0	0	1	-100%
EAGLE POINTE	2	0	0	2	2	1	100%
FIRST POINTE	13	0	10	15	25	17	47%
FUQUA	3	0	4	4	8	11	-27%
LAURELWOOD	0	0	0	1	1	5	-80%
METOLIUS	0	0	0	0	0	1	-100%
RIVER POINTE	4	0	7	0	7	3	133%
STAR POINTE	6	0	8	2	10	15	-33%
THE LODGE	0	0	1	1	2	1	100%
TROUT CREEK	1	0	1	0	1	1	0%
UMPQUA	0	0	0	0	0	1	-100%
<b>State Totals</b>	<b>29</b>	<b>0</b>	<b>31</b>	<b>25</b>	<b>56</b>	<b>57</b>	<b>-2%</b>
<b>Manufacturer Totals</b>	<b>29</b>	<b>0</b>	<b>31</b>	<b>25</b>	<b>56</b>	<b>57</b>	<b>-2%</b>
<b>GOLDEN WEST</b>							
<b>CALIFORNIA</b>							
FIRST PLACE	0	0	0	0	0	1	-100%
GOLDEN CHATEAU	1	0	1	0	1	0	NA
GOLDEN ESTATE	1	0	1	0	1	0	NA
GOLDEN EXCLUSIVE	60	0	115	12	127	164	-23%
GOLDEN LIMITED EDITION	0	0	1	0	1	6	-83%
GOLDEN MANOR	0	4	0	0	4	0	NA

# All Homes Listed By Manufacturer And Product Name

June 2005

Manufacturer/State Model	-----This Year-----					Last Year YTD	YTD Unit % Change
	Current Quarter	YTD Single	YTD Double	YTD Triple	YTD		
GOLDEN PACIFIC	30	14	45	0	59	78	-24%
GOLDEN WEST	13	1	19	0	20	6	233%
GOLDENWEST	2	0	2	0	2	0	NA
KINGSTON MILLENIUM	42	0	69	11	80	81	-1%
OAKWOOD	36	0	57	5	62	107	-42%
OFFICE	0	0	1	0	1	0	NA
PRINCETON	0	0	0	0	0	1	-100%
SCOTT MANOR	2	0	2	1	3	8	-63%
<b>State Totals</b>	<b>187</b>	<b>19</b>	<b>313</b>	<b>29</b>	<b>361</b>	<b>452</b>	<b>-15%</b>
<b>OREGON</b>							
1000 SERIES	0	1	1	0	2	0	NA
COUNTRY MANOR	4	0	1	5	6	6	0%
DESTINY	1	0	2	2	4	1	300%
GOLDEN ESTATE	10	1	23	2	26	19	37%
GOLDEN EXCLUSIVE	2	0	2	0	2	0	NA
GOLDEN WEST	2	0	4	1	5	1	400%
OAKWOOD	7	0	8	1	9	9	0%
PERFORMER	2	0	2	0	2	0	NA
<b>State Totals</b>	<b>28</b>	<b>2</b>	<b>43</b>	<b>11</b>	<b>56</b>	<b>36</b>	<b>-15%</b>
<b>TEXAS</b>							
OAKWOOD	0	0	0	0	0	1	-100%
<b>State Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>-15%</b>
<b>Manufacturer Totals</b>	<b>215</b>	<b>21</b>	<b>356</b>	<b>40</b>	<b>417</b>	<b>489</b>	<b>-15%</b>
<b>GUERDON</b>							
<b>IDAHO</b>							
GUERDON	4	0	9	0	9	4	125%
<b>State Totals</b>	<b>4</b>	<b>0</b>	<b>9</b>	<b>0</b>	<b>9</b>	<b>4</b>	<b>50%</b>
<b>OREGON</b>							
PACIFICA	0	0	0	0	0	1	-100%
RIVERCREST	0	0	0	0	0	1	-100%
<b>State Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>50%</b>
<b>Manufacturer Totals</b>	<b>4</b>	<b>0</b>	<b>9</b>	<b>0</b>	<b>9</b>	<b>6</b>	<b>50%</b>
<b>HALLMARK-SOUTHWEST</b>							
<b>CALIFORNIA</b>							
CHARLESTON IV	59	0	101	0	101	107	-6%
WINCHESTER IV	46	0	42	37	79	85	-7%
<b>State Totals</b>	<b>105</b>	<b>0</b>	<b>143</b>	<b>37</b>	<b>180</b>	<b>192</b>	<b>-6%</b>
<b>Manufacturer Totals</b>	<b>105</b>	<b>0</b>	<b>143</b>	<b>37</b>	<b>180</b>	<b>192</b>	<b>-6%</b>
<b>KARSTEN</b>							
<b>CALIFORNIA</b>							
CASTLE ESTATE	3	0	0	7	7	4	75%
CASTLE SERIES	6	0	0	12	12	18	-33%
KARSTEN CASTLE	2	0	0	2	2	0	NA
KARSTEN VILLA	66	0	135	0	135	149	-9%
LAKE SERIES	1	0	2	0	2	8	-75%
LAKEFRONT	0	0	0	0	0	2	-100%
LEGACY	1	0	1	0	1	0	NA
MILL VILLA	4	0	2	11	13	9	44%
WESTLAKE	0	0	2	0	2	19	-89%
WESTLAKE II	1	0	1	0	1	1	0%
WESTLAKE SERIES	0	0	3	1	4	4	0%
<b>State Totals</b>	<b>84</b>	<b>0</b>	<b>146</b>	<b>33</b>	<b>179</b>	<b>214</b>	<b>-17%</b>
<b>OREGON</b>							
CASTLE ESTATE	0	0	0	0	0	1	-100%
SPECIAL EDITION	0	0	0	0	0	1	-100%
<b>State Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>-17%</b>
<b>Manufacturer Totals</b>	<b>84</b>	<b>0</b>	<b>146</b>	<b>33</b>	<b>179</b>	<b>216</b>	<b>-17%</b>
<b>KIT</b>							
<b>IDAHO</b>							
CYPRESS	1	0	2	0	2	1	100%
OAKCREST	0	0	0	0	0	2	-100%
OAKWOOD	0	0	1	0	1	0	NA
SHAMROCK	0	0	0	0	0	1	-100%

# All Homes Listed By Manufacturer And Product Name

June 2005

Manufacturer/State Model	-----This Year-----					Last Year YTD	YTD Unit % Change
	Current Quarter	YTD Single	YTD Double	YTD Triple	YTD		
<b>State Totals</b>	<b>1</b>	<b>0</b>	<b>3</b>	<b>0</b>	<b>3</b>	<b>4</b>	<b>-25%</b>
<b>Manufacturer Totals</b>	<b>1</b>	<b>0</b>	<b>3</b>	<b>0</b>	<b>3</b>	<b>4</b>	<b>-25%</b>
<b>LIBERTY</b>							
<b>OREGON</b>							
ANNIVERSARY	3	0	10	0	10	7	43%
ANNIVERSARY II	0	0	2	0	2	3	-33%
GLEN OAKS	0	0	0	0	0	1	-100%
INDEPENDENCE	1	0	2	0	2	0	NA
LIBERTY	1	2	1	1	4	0	NA
OAKBROOK	1	0	1	0	1	2	-50%
WILLIAMSBURG	0	0	0	0	0	1	-100%
<b>State Totals</b>	<b>6</b>	<b>2</b>	<b>16</b>	<b>1</b>	<b>19</b>	<b>14</b>	<b>36%</b>
<b>Manufacturer Totals</b>	<b>6</b>	<b>2</b>	<b>16</b>	<b>1</b>	<b>19</b>	<b>14</b>	<b>36%</b>
<b>MARLETTE</b>							
<b>ARIZONA</b>							
MARLETTE	6	0	2	5	7	0	NA
<b>State Totals</b>	<b>6</b>	<b>0</b>	<b>2</b>	<b>5</b>	<b>7</b>	<b>0</b>	<b>20%</b>
<b>OREGON</b>							
CASA DEL RIO	0	0	0	0	0	1	-100%
COLUMBIA	1	0	1	0	1	0	NA
DESERT MANOR	0	0	0	1	1	4	-75%
DESERT MANOR CLASSIC	0	0	0	1	1	0	NA
ELATION	1	0	1	0	1	9	-89%
FIRST EDITION	14	5	16	6	27	21	29%
LAKECREST	2	0	2	3	5	3	67%
MARLETTE	1	2	1	0	3	0	NA
MEADOW VIEW	0	0	1	0	1	0	NA
PACIFICA	8	3	8	11	22	23	-4%
RIVERCREST	0	0	5	0	5	4	25%
SIERRA VISTA	0	0	5	0	5	1	400%
<b>State Totals</b>	<b>27</b>	<b>10</b>	<b>40</b>	<b>22</b>	<b>72</b>	<b>66</b>	<b>20%</b>
<b>Manufacturer Totals</b>	<b>33</b>	<b>10</b>	<b>42</b>	<b>27</b>	<b>79</b>	<b>66</b>	<b>20%</b>
<b>MODULINE</b>							
<b>IDAHO</b>							
CASCADE	0	0	0	0	0	1	-100%
<b>State Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0%</b>
<b>OREGON</b>							
MODULINE	1	0	1	0	1	0	NA
<b>State Totals</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>0%</b>
<b>Manufacturer Totals</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>0%</b>
<b>NASHUA</b>							
<b>IDAHO</b>							
NASHUA	8	0	17	2	19	21	-10%
<b>State Totals</b>	<b>8</b>	<b>0</b>	<b>17</b>	<b>2</b>	<b>19</b>	<b>21</b>	<b>-10%</b>
<b>Manufacturer Totals</b>	<b>8</b>	<b>0</b>	<b>17</b>	<b>2</b>	<b>19</b>	<b>21</b>	<b>-10%</b>
<b>OAKWOOD</b>							
<b>COLORADO</b>							
OAKWOOD	0	0	2	0	2	1	100%
<b>State Totals</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>2</b>	<b>1</b>	<b>100%</b>
<b>Manufacturer Totals</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>2</b>	<b>1</b>	<b>100%</b>
<b>PALM HARBOR</b>							
<b>ARIZONA</b>							
PALM HARBOR	101	2	132	45	179	109	64%
<b>State Totals</b>	<b>101</b>	<b>2</b>	<b>132</b>	<b>45</b>	<b>179</b>	<b>109</b>	<b>51%</b>
<b>OREGON</b>							
PALM HARBOR	63	0	78	27	105	79	33%
<b>State Totals</b>	<b>63</b>	<b>0</b>	<b>78</b>	<b>27</b>	<b>105</b>	<b>79</b>	<b>51%</b>
<b>Manufacturer Totals</b>	<b>164</b>	<b>2</b>	<b>210</b>	<b>72</b>	<b>284</b>	<b>188</b>	<b>51%</b>

# All Homes Listed By Manufacturer And Product Name

June 2005

Manufacturer/State Model	-----This Year-----					Last Year YTD	YTD Unit % Change
	Current Quarter	YTD Single	YTD Double	YTD Triple	YTD		
<b>REDMAN</b>							
<b>ARIZONA</b>							
AMERICANA	0	0	0	0	0	2	-100%
BROOKHOLLOW	0	0	0	0	0	1	-100%
CHAMPION	1	0	1	0	1	0	NA
CRESTPOINT	0	0	0	0	0	1	-100%
EATON PARK	6	0	8	0	8	5	60%
INNOVATION	0	0	0	0	0	1	-100%
INNOVATIONS	1	0	1	0	1	1	0%
LEGACY	2	0	2	0	2	0	NA
REDMAN	3	0	3	0	3	0	NA
ROCKY MOUNTAIN	0	0	1	0	1	0	NA
SANTA FE	2	0	2	1	3	0	NA
TITAN	0	0	0	0	0	4	-100%
TRADITIONAL	15	0	30	1	31	4	675%
<b>State Totals</b>	<b>30</b>	<b>0</b>	<b>48</b>	<b>2</b>	<b>50</b>	<b>19</b>	<b>63%</b>
<b>OREGON</b>							
ARTISIAN	0	0	0	0	0	1	-100%
BAY POINTE	0	0	0	0	0	1	-100%
CHAMPION	0	0	0	0	0	1	-100%
CLASSIC	0	0	0	0	0	1	-100%
DISCOVERY RE	0	0	1	0	1	3	-67%
REDMAN	0	0	0	0	0	2	-100%
SILVERCREST CLASSIC	1	0	8	1	9	8	13%
SILVERCREST DISCOVERY	0	0	2	0	2	0	NA
SILVERTON	0	0	0	0	0	2	-100%
<b>State Totals</b>	<b>1</b>	<b>0</b>	<b>11</b>	<b>1</b>	<b>12</b>	<b>19</b>	<b>63%</b>
<b>Manufacturer Totals</b>	<b>31</b>	<b>0</b>	<b>59</b>	<b>3</b>	<b>62</b>	<b>38</b>	<b>63%</b>
<b>SCHULT</b>							
<b>ARIZONA</b>							
MANOR HILL	0	0	1	0	1	0	NA
SCHULT	14	1	23	6	30	18	67%
<b>State Totals</b>	<b>14</b>	<b>1</b>	<b>24</b>	<b>6</b>	<b>31</b>	<b>18</b>	<b>72%</b>
<b>Manufacturer Totals</b>	<b>14</b>	<b>1</b>	<b>24</b>	<b>6</b>	<b>31</b>	<b>18</b>	<b>72%</b>
<b>SILVERCREST</b>							
<b>CALIFORNIA</b>							
COTTAGE	34	0	60	0	60	75	-20%
COURTYARD ESTATE	0	0	0	1	1	0	NA
COURTYARD HOME	0	0	0	0	0	3	-100%
DISCOVERY	0	0	1	0	1	0	NA
EDGEWOOD	4	0	1	11	12	14	-14%
ENTRY LEVEL	5	0	6	3	9	6	50%
ESTATE	2	0	0	2	2	0	NA
GOOD NEIGHBOR	11	0	5	20	25	24	4%
GRAND MANOR	3	0	0	4	4	2	100%
MANOR	23	0	0	39	39	52	-25%
MANOR ESTATE	0	0	0	1	1	1	0%
MILL CREEK	0	0	1	0	1	0	NA
MINK CREEK	1	0	1	0	1	1	0%
MULTI FAMILY UNIT	0	0	0	0	0	2	-100%
MULTIFAMILY	0	0	2	0	2	0	NA
MULTI-FAMILY	0	0	0	0	0	1	-100%
NEW EDGEWOOD	0	0	0	0	0	1	-100%
RESIDENTIAL	1	0	2	0	2	0	NA
SIGNATURE	6	0	7	4	11	8	38%
SILVERCREST	13	3	11	8	22	9	144%
SONORA HILLS	0	0	0	0	0	1	-100%
SPECIAL	0	0	0	0	0	1	-100%
STARCREST	9	1	9	2	12	13	-8%
TAGALONG	1	0	0	1	1	0	NA
TAG-A-LONG	0	0	0	0	0	3	-100%
THE ADVANTAGE	60	0	85	5	90	45	100%
TWO STORY	4	0	9	1	10	22	-55%
WALDEN	1	4	0	0	4	7	-43%
WESTWOOD	133	21	194	21	236	288	-18%
WESTWOOD CRAFTSMAN	9	0	15	1	16	17	-6%
WOODLAND	0	0	1	0	1	0	NA

# All Homes Listed By Manufacturer And Product Name

June 2005

Manufacturer/State Model	-----This Year-----					Last Year YTD	YTD Unit % Change
	Current Quarter	YTD Single	YTD Double	YTD Triple	YTD		
State Totals	320	29	410	124	563	596	-6%
Manufacturer Totals	320	29	410	124	563	596	-6%
<b>SKYLINE</b>							
<b>CALIFORNIA</b>							
CLASSIC	0	0	1	0	1	0	NA
FAIRVIEW	0	0	0	0	0	2	-100%
FAIRVIEW DESIGNER	1	0	0	9	9	17	-47%
GLENHAVEN	0	0	1	0	1	1	0%
KENSINGTON PARK	0	0	2	0	2	2	0%
LAURELWOOD	13	20	0	0	20	25	-20%
LEXINGTON	2	0	2	0	2	4	-50%
OAK MANOR	128	0	188	35	223	213	5%
OAK MANOR ANNIVERSARY	4	0	5	0	5	17	-71%
OAK MANOR LIMITED	0	0	0	0	0	2	-100%
PALM SPRINGS	41	7	72	0	79	85	-7%
PINERIDGE	22	9	33	0	42	34	24%
SKYLINE	0	1	0	1	2	2	0%
SKYLINER	0	0	0	0	0	7	-100%
SUMMERHILL	17	3	21	9	33	52	-37%
WESTBROOK	24	0	50	4	54	73	-26%
WESTWOOD	0	0	0	0	0	1	-100%
WOODFIELD	19	0	58	2	60	112	-46%
WOODFIELD LIMITED	17	0	30	0	30	0	NA
State Totals	288	40	463	60	563	649	-14%
<b>OREGON</b>							
GREENBRIAR	0	0	4	0	4	5	-20%
LEXINGTON	1	0	1	3	4	7	-43%
OAK MANOR	0	0	0	0	0	1	-100%
SILVER EDITION	3	0	3	0	3	5	-40%
SKYLINE	0	0	0	0	0	1	-100%
SKYLINER	1	0	1	0	1	0	NA
WOODFIELD	0	0	0	0	0	1	-100%
State Totals	5	0	9	3	12	20	-14%
Manufacturer Totals	293	40	472	63	575	669	-14%
Report Totals	<u>2,228</u>	<u>283</u>	<u>3,569</u>	<u>568</u>	<u>4,420</u>	<u>4,500</u>	<u>-2%</u>



# All Homes Listed By Manufacturer, Retailer Region & Section

June 2005

Manufacturer	Retailer Region	-----This Year-----					Last Year YTD	YTD Unit % Change
		Current Quarter	YTD Single	YTD Double	YTD Triple	YTD		
<b>CAVCO</b>								
<b>ARIZONA</b>								
	Northern California	4	3	7	0	10	10	0%
	Southern California	174	26	319	35	380	420	-10%
	zOutOfState - Colorado	3	0	6	0	6	5	20%
	zOutOfState - Utah	0	0	0	0	0	1	-100%
	<b>State Totals</b>	<b>181</b>	<b>29</b>	<b>332</b>	<b>35</b>	<b>396</b>	<b>436</b>	<b>-9%</b>
	<b>Manufacturer Totals</b>	<b>181</b>	<b>29</b>	<b>332</b>	<b>35</b>	<b>396</b>	<b>436</b>	<b>-9%</b>
<b>CHAMPION</b>								
<b>ARIZONA</b>								
	Northern California	3	0	5	0	5	1	400%
	Southern California	7	1	12	2	15	29	-48%
	<b>State Totals</b>	<b>10</b>	<b>1</b>	<b>17</b>	<b>2</b>	<b>20</b>	<b>30</b>	<b>-4%</b>
<b>CALIFORNIA</b>								
	Northern California	69	15	111	8	134	148	-9%
	Southern California	96	11	166	15	192	214	-10%
	zOutOfState - Colorado	4	0	6	0	6	0	NA
	<b>State Totals</b>	<b>169</b>	<b>26</b>	<b>283</b>	<b>23</b>	<b>332</b>	<b>362</b>	<b>-4%</b>
<b>IDAHO</b>								
	Northern California	10	0	16	0	16	11	45%
	Southern California	0	0	1	0	1	0	NA
	<b>State Totals</b>	<b>10</b>	<b>0</b>	<b>17</b>	<b>0</b>	<b>17</b>	<b>11</b>	<b>-4%</b>
<b>OREGON</b>								
	Northern California	12	0	15	2	17	0	NA
	<b>State Totals</b>	<b>12</b>	<b>0</b>	<b>15</b>	<b>2</b>	<b>17</b>	<b>0</b>	<b>-4%</b>
<b>WASHINGTON</b>								
	Northern California	0	0	1	0	1	0	NA
	<b>State Totals</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>-4%</b>
	<b>Manufacturer Totals</b>	<b>201</b>	<b>27</b>	<b>333</b>	<b>27</b>	<b>387</b>	<b>403</b>	<b>-4%</b>
<b>CLAYTON</b>								
<b>ARIZONA</b>								
	Northern California	7	2	9	1	12	13	-8%
	Southern California	12	0	37	2	39	54	-28%
	<b>State Totals</b>	<b>19</b>	<b>2</b>	<b>46</b>	<b>3</b>	<b>51</b>	<b>67</b>	<b>-25%</b>
<b>TEXAS</b>								
	Southern California	0	0	0	0	0	1	-100%
	<b>State Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>-25%</b>
	<b>Manufacturer Totals</b>	<b>19</b>	<b>2</b>	<b>46</b>	<b>3</b>	<b>51</b>	<b>68</b>	<b>-25%</b>
<b>FLEETWOOD</b>								
<b>ARIZONA</b>								
	Northern California	1	1	5	0	6	9	-33%
	Southern California	43	0	79	0	79	75	5%
	<b>State Totals</b>	<b>44</b>	<b>1</b>	<b>84</b>	<b>0</b>	<b>85</b>	<b>84</b>	<b>9%</b>
<b>CALIFORNIA</b>								
	Northern California	209	51	423	9	483	473	2%
	Southern California	210	53	370	18	441	408	8%
	zOutOfState - Arizona	0	0	0	0	0	1	-100%
	zOutOfState - Colorado	0	0	1	0	1	1	0%
	<b>State Totals</b>	<b>419</b>	<b>104</b>	<b>794</b>	<b>27</b>	<b>925</b>	<b>883</b>	<b>9%</b>

# All Homes Listed By Manufacturer, Retailer Region & Section

June 2005

Manufacturer	Retailer Region	-----This Year-----					Last Year YTD	YTD Unit % Change
		Current Quarter	YTD Single	YTD Double	YTD Triple	YTD		
<b>IDAHO</b>								
	Northern California	2	1	3	0	4	3	33%
	Southern California	1	1	1	0	2	3	-33%
	zOutOfState - Colorado	1	1	0	0	1	0	NA
	zOutOfState - Utah	0	0	0	0	0	1	-100%
	<b>State Totals</b>	<b>4</b>	<b>3</b>	<b>4</b>	<b>0</b>	<b>7</b>	<b>7</b>	<b>9%</b>
<b>OREGON</b>								
	Northern California	4	0	9	0	9	6	50%
	Southern California	11	0	16	0	16	2	700%
	<b>State Totals</b>	<b>15</b>	<b>0</b>	<b>25</b>	<b>0</b>	<b>25</b>	<b>8</b>	<b>9%</b>
<b>TEXAS</b>								
	Northern California	1	0	1	0	1	0	NA
	Southern California	0	1	0	0	1	0	NA
	<b>State Totals</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>9%</b>
<b>WASHINGTON</b>								
	Northern California	25	0	8	42	50	32	56%
	Southern California	11	11	1	1	13	2	550%
	<b>State Totals</b>	<b>36</b>	<b>11</b>	<b>9</b>	<b>43</b>	<b>63</b>	<b>34</b>	<b>9%</b>
	<b>Manufacturer Totals</b>	<b>519</b>	<b>120</b>	<b>917</b>	<b>70</b>	<b>1107</b>	<b>1016</b>	<b>9%</b>
<b>FOUR SEASONS</b>								
<b>INDIANA</b>								
	Southern California	0	0	0	0	0	1	-100%
	<b>State Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>-100%</b>
	<b>Manufacturer Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>-100%</b>
<b>FUQUA</b>								
<b>OREGON</b>								
	Northern California	29	0	31	25	56	57	-2%
	<b>State Totals</b>	<b>29</b>	<b>0</b>	<b>31</b>	<b>25</b>	<b>56</b>	<b>57</b>	<b>-2%</b>
	<b>Manufacturer Totals</b>	<b>29</b>	<b>0</b>	<b>31</b>	<b>25</b>	<b>56</b>	<b>57</b>	<b>-2%</b>
<b>GOLDEN WEST</b>								
<b>CALIFORNIA</b>								
	Northern California	66	11	103	15	129	138	-7%
	Southern California	120	8	209	14	231	314	-26%
	zOutOfState - Nevada	1	0	1	0	1	0	NA
	<b>State Totals</b>	<b>187</b>	<b>19</b>	<b>313</b>	<b>29</b>	<b>361</b>	<b>452</b>	<b>-15%</b>
<b>OREGON</b>								
	Northern California	25	2	39	11	52	35	49%
	Southern California	3	0	4	0	4	1	300%
	<b>State Totals</b>	<b>28</b>	<b>2</b>	<b>43</b>	<b>11</b>	<b>56</b>	<b>36</b>	<b>-15%</b>
<b>TEXAS</b>								
	Northern California	0	0	0	0	0	1	-100%
	<b>State Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>-15%</b>
	<b>Manufacturer Totals</b>	<b>215</b>	<b>21</b>	<b>356</b>	<b>40</b>	<b>417</b>	<b>489</b>	<b>-15%</b>
<b>GUERDON</b>								
<b>IDAHO</b>								
	Northern California	2	0	3	0	3	0	NA
	zOutOfState - Utah	2	0	6	0	6	4	50%
	<b>State Totals</b>	<b>4</b>	<b>0</b>	<b>9</b>	<b>0</b>	<b>9</b>	<b>4</b>	<b>50%</b>

# All Homes Listed By Manufacturer, Retailer Region & Section

June 2005

Manufacturer	Retailer Region	-----This Year-----					Last Year YTD	YTD Unit % Change
		Current Quarter	YTD Single	YTD Double	YTD Triple	YTD		
<b>OREGON</b>								
	Northern California	0	0	0	0	0	2	-100%
	<b>State Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>50%</b>
	<b>Manufacturer Totals</b>	<b>4</b>	<b>0</b>	<b>9</b>	<b>0</b>	<b>9</b>	<b>6</b>	<b>50%</b>
<b>HALLMARK-SOUTHWEST</b>								
<b>CALIFORNIA</b>								
	Northern California	7	0	12	3	15	6	150%
	Southern California	98	0	131	34	165	186	-11%
	<b>State Totals</b>	<b>105</b>	<b>0</b>	<b>143</b>	<b>37</b>	<b>180</b>	<b>192</b>	<b>-6%</b>
	<b>Manufacturer Totals</b>	<b>105</b>	<b>0</b>	<b>143</b>	<b>37</b>	<b>180</b>	<b>192</b>	<b>-6%</b>
<b>KARSTEN</b>								
<b>CALIFORNIA</b>								
	Northern California	68	0	121	32	153	182	-16%
	Southern California	16	0	25	1	26	32	-19%
	<b>State Totals</b>	<b>84</b>	<b>0</b>	<b>146</b>	<b>33</b>	<b>179</b>	<b>214</b>	<b>-17%</b>
<b>OREGON</b>								
	Northern California	0	0	0	0	0	2	-100%
	<b>State Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>-17%</b>
	<b>Manufacturer Totals</b>	<b>84</b>	<b>0</b>	<b>146</b>	<b>33</b>	<b>179</b>	<b>216</b>	<b>-17%</b>
<b>KIT</b>								
<b>IDAHO</b>								
	Northern California	1	0	2	0	2	2	0%
	Southern California	0	0	1	0	1	2	-50%
	<b>State Totals</b>	<b>1</b>	<b>0</b>	<b>3</b>	<b>0</b>	<b>3</b>	<b>4</b>	<b>-25%</b>
	<b>Manufacturer Totals</b>	<b>1</b>	<b>0</b>	<b>3</b>	<b>0</b>	<b>3</b>	<b>4</b>	<b>-25%</b>
<b>LIBERTY</b>								
<b>OREGON</b>								
	Northern California	6	1	16	1	18	13	38%
	Southern California	0	1	0	0	1	1	0%
	<b>State Totals</b>	<b>6</b>	<b>2</b>	<b>16</b>	<b>1</b>	<b>19</b>	<b>14</b>	<b>36%</b>
	<b>Manufacturer Totals</b>	<b>6</b>	<b>2</b>	<b>16</b>	<b>1</b>	<b>19</b>	<b>14</b>	<b>36%</b>
<b>MARLETTE</b>								
<b>ARIZONA</b>								
	Southern California	6	0	2	5	7	0	NA
	<b>State Totals</b>	<b>6</b>	<b>0</b>	<b>2</b>	<b>5</b>	<b>7</b>	<b>0</b>	<b>20%</b>
<b>OREGON</b>								
	Northern California	27	10	40	22	72	66	9%
	<b>State Totals</b>	<b>27</b>	<b>10</b>	<b>40</b>	<b>22</b>	<b>72</b>	<b>66</b>	<b>20%</b>
	<b>Manufacturer Totals</b>	<b>33</b>	<b>10</b>	<b>42</b>	<b>27</b>	<b>79</b>	<b>66</b>	<b>20%</b>
<b>MODULINE</b>								
<b>IDAHO</b>								
	Southern California	0	0	0	0	0	1	-100%
	<b>State Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0%</b>
<b>OREGON</b>								
	Northern California	1	0	1	0	1	0	NA
	<b>State Totals</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>0%</b>
	<b>Manufacturer Totals</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>0%</b>

# All Homes Listed By Manufacturer, Retailer Region & Section

June 2005

Manufacturer	Retailer Region	-----This Year-----					Last Year YTD	YTD Unit % Change
		Current Quarter	YTD Single	YTD Double	YTD Triple	YTD		
<b>NASHUA</b>								
<b>IDAHO</b>								
	Northern California	8	0	17	2	19	20	-5%
	Southern California	0	0	0	0	0	1	-100%
	<b>State Totals</b>	<b>8</b>	<b>0</b>	<b>17</b>	<b>2</b>	<b>19</b>	<b>21</b>	<b>-10%</b>
	<b>Manufacturer Totals</b>	<b>8</b>	<b>0</b>	<b>17</b>	<b>2</b>	<b>19</b>	<b>21</b>	<b>-10%</b>
<b>OAKWOOD</b>								
<b>COLORADO</b>								
	Northern California	0	0	1	0	1	0	NA
	Southern California	0	0	1	0	1	1	0%
	<b>State Totals</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>2</b>	<b>1</b>	<b>100%</b>
	<b>Manufacturer Totals</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>2</b>	<b>1</b>	<b>100%</b>
<b>PALM HARBOR</b>								
<b>ARIZONA</b>								
	Northern California	12	0	16	1	17	24	-29%
	Southern California	88	2	115	44	161	85	89%
	zOutOfState - Colorado	1	0	1	0	1	0	NA
	<b>State Totals</b>	<b>101</b>	<b>2</b>	<b>132</b>	<b>45</b>	<b>179</b>	<b>109</b>	<b>51%</b>
<b>OREGON</b>								
	Northern California	48	0	65	11	76	63	21%
	Southern California	14	0	11	16	27	16	69%
	zOutOfState - Colorado	1	0	2	0	2	0	NA
	<b>State Totals</b>	<b>63</b>	<b>0</b>	<b>78</b>	<b>27</b>	<b>105</b>	<b>79</b>	<b>51%</b>
	<b>Manufacturer Totals</b>	<b>164</b>	<b>2</b>	<b>210</b>	<b>72</b>	<b>284</b>	<b>188</b>	<b>51%</b>
<b>REDMAN</b>								
<b>ARIZONA</b>								
	Northern California	7	0	8	0	8	2	300%
	Southern California	23	0	40	2	42	17	147%
	<b>State Totals</b>	<b>30</b>	<b>0</b>	<b>48</b>	<b>2</b>	<b>50</b>	<b>19</b>	<b>63%</b>
<b>OREGON</b>								
	Northern California	1	0	11	1	12	19	-37%
	<b>State Totals</b>	<b>1</b>	<b>0</b>	<b>11</b>	<b>1</b>	<b>12</b>	<b>19</b>	<b>63%</b>
	<b>Manufacturer Totals</b>	<b>31</b>	<b>0</b>	<b>59</b>	<b>3</b>	<b>62</b>	<b>38</b>	<b>63%</b>
<b>SCHULT</b>								
<b>ARIZONA</b>								
	Northern California	4	1	5	1	7	6	17%
	Southern California	10	0	19	5	24	12	100%
	<b>State Totals</b>	<b>14</b>	<b>1</b>	<b>24</b>	<b>6</b>	<b>31</b>	<b>18</b>	<b>72%</b>
	<b>Manufacturer Totals</b>	<b>14</b>	<b>1</b>	<b>24</b>	<b>6</b>	<b>31</b>	<b>18</b>	<b>72%</b>
<b>SILVERCREST</b>								
<b>CALIFORNIA</b>								
	Northern California	204	26	286	39	351	323	9%
	Southern California	116	3	124	85	212	273	-22%
	<b>State Totals</b>	<b>320</b>	<b>29</b>	<b>410</b>	<b>124</b>	<b>563</b>	<b>596</b>	<b>-6%</b>
	<b>Manufacturer Totals</b>	<b>320</b>	<b>29</b>	<b>410</b>	<b>124</b>	<b>563</b>	<b>596</b>	<b>-6%</b>
<b>SKYLINE</b>								
<b>CALIFORNIA</b>								
	Northern California	107	23	176	30	229	297	-23%

**All Homes Listed By Manufacturer,  
Retailer Region & Section**

**June 2005**

Manufacturer	Retailer Region	-----This Year-----					Last Year YTD	YTD Unit % Change
		Current Quarter	YTD Single	YTD Double	YTD Triple	YTD		
	Southern California	179	17	280	30	327	347	-6%
	zOutOfState - Colorado	2	0	7	0	7	5	40%
	<b>State Totals</b>	<b>288</b>	<b>40</b>	<b>463</b>	<b>60</b>	<b>563</b>	<b>649</b>	<b>-14%</b>
<b>OREGON</b>								
	Northern California	4	0	8	3	11	17	-35%
	Southern California	1	0	1	0	1	3	-67%
	<b>State Totals</b>	<b>5</b>	<b>0</b>	<b>9</b>	<b>3</b>	<b>12</b>	<b>20</b>	<b>-14%</b>
	<b>Manufacturer Totals</b>	<b>293</b>	<b>40</b>	<b>472</b>	<b>63</b>	<b>575</b>	<b>669</b>	<b>-14%</b>
<b>Total Homes</b>		<b><u>2,228</u></b>	<b><u>283</u></b>	<b><u>3,569</u></b>	<b><u>568</u></b>	<b><u>4,420</u></b>	<b><u>4,500</u></b>	<b>-2%</b>

# All Products Listed By Section And Manufacturer

June 2005

Product Name	State/Manufacturer	-----This Year-----			---Last Year---		YTD
		ThisQuarter	YTD	%	YTD	%	Unit % Change
<b>Single Section Homes</b>							
FESTIVAL	CA FLEETWOOD	25	42	15%	0	NA	NA
CAVCO	AZ CAVCO	11	29	10%	55	16%	-47%
EXPRESSION	CA FLEETWOOD	14	25	9%	0	NA	NA
WESTWOOD	CA SILVERCREST	19	21	7%	8	2%	163%
LAURELWOOD	CA SKYLINE	13	20	7%	25	7%	-20%
WESTFIELD	CA FLEETWOOD	5	16	6%	39	11%	-59%
WINGATE	CA FLEETWOOD	4	16	6%	82	24%	-80%
INFINITY	CA CHAMPION	10	15	5%	7	2%	114%
GOLDEN PACIFIC	CA GOLDEN WEST	8	14	5%	12	3%	17%
FESTIVAL	WA FLEETWOOD	11	11	4%	0	NA	NA
PINERIDGE	CA SKYLINE	4	9	3%	9	3%	0%
PALM SPRINGS	CA SKYLINE	4	7	2%	6	2%	17%
BAYSHORE	CA CHAMPION	1	5	2%	0	NA	NA
BROADMORE	CA FLEETWOOD	4	5	2%	20	6%	-75%
FIRST EDITION	OR MARLETTE	1	5	2%	3	1%	67%
GOLDEN MANOR	CA GOLDEN WEST	0	4	1%	0	NA	NA
WALDEN	CA SILVERCREST	1	4	1%	7	2%	-43%
PACIFICA	OR MARLETTE	1	3	1%	1	0%	200%
SILVERCREST	CA SILVERCREST	3	3	1%	2	1%	50%
SUMMERHILL	CA SKYLINE	1	3	1%	10	3%	-70%
HIGHLAND PARK	ID FLEETWOOD	1	2	1%	0	NA	NA
LIBERTY	OR LIBERTY	0	2	1%	0	NA	NA
MARLETTE	OR MARLETTE	1	2	1%	0	NA	NA
PALM HARBOR	AZ PALM HARBOR	1	2	1%	13	4%	-85%
SOUTHWOOD NT	CA CHAMPION	0	2	1%	0	NA	NA
1000 SERIES	OR GOLDEN WEST	0	1	0%	0	NA	NA
BROADMORE	ID FLEETWOOD	1	1	0%	0	NA	NA
DESERT RIDGE	AZ CLAYTON	1	1	0%	3	1%	-67%
EATON PARK	AZ CHAMPION	1	1	0%	0	NA	NA
FREEDOM	AZ CLAYTON	0	1	0%	0	NA	NA
GOLDEN ESTATE	OR GOLDEN WEST	0	1	0%	0	NA	NA
GOLDEN WEST	CA GOLDEN WEST	1	1	0%	1	0%	0%
INFINITY NT	CA CHAMPION	0	1	0%	0	NA	NA
LAKE POINTE SLE	TX FLEETWOOD	0	1	0%	0	NA	NA
LAKE POINTE ULTRA	AZ FLEETWOOD	0	1	0%	1	0%	0%
LAMPLIGHTER	CA CHAMPION	1	1	0%	3	1%	-67%
SCHULT	AZ SCHULT	0	1	0%	2	1%	-50%
SEDONA	CA CHAMPION	0	1	0%	0	NA	NA
SKYLINE	CA SKYLINE	0	1	0%	0	NA	NA
SOUTHWOOD	CA CHAMPION	1	1	0%	4	1%	-75%
STARCREST	CA SILVERCREST	1	1	0%	1	0%	0%
AMERICANA	CA CHAMPION	0	0	NA	1	0%	-100%
BRIARWOOD	ID FLEETWOOD	0	0	NA	1	0%	-100%
CASCADE	ID MODULINE	0	0	NA	1	0%	-100%
CHESTNUT MANOR	CA FLEETWOOD	0	0	NA	1	0%	-100%
CLAYTON	TX CLAYTON	0	0	NA	1	0%	-100%
EL MIRAGE	AZ CLAYTON	0	0	NA	1	0%	-100%
FLEETWOOD	CA FLEETWOOD	0	0	NA	3	1%	-100%
FOUR SEASONS	IN FOUR SEASONS	0	0	NA	1	0%	-100%
GLEN OAKS	OR LIBERTY	0	0	NA	1	0%	-100%
GOLDEN WEST	OR GOLDEN WEST	0	0	NA	1	0%	-100%
KARSTEN VILLA	CA KARSTEN	0	0	NA	2	1%	-100%
LAKE POINTE XLE	AZ FLEETWOOD	0	0	NA	3	1%	-100%
MEADOW CREEK	CA CHAMPION	0	0	NA	1	0%	-100%
NASHUA	ID NASHUA	0	0	NA	3	1%	-100%
OAKBROOK	OR LIBERTY	0	0	NA	1	0%	-100%
OAKCREST	ID KIT	0	0	NA	2	1%	-100%
OAKWOOD	OR GOLDEN WEST	0	0	NA	1	0%	-100%
SHAMROCK	ID KIT	0	0	NA	1	0%	-100%
SILVERTON	OR REDMAN	0	0	NA	2	1%	-100%
TITAN	AZ REDMAN	0	0	NA	1	0%	-100%
TRADITIONAL	AZ CHAMPION	0	0	NA	1	0%	-100%
WESTLAKE	CA KARSTEN	0	0	NA	1	0%	-100%
<b>Section Totals:</b>		<b>150</b>	<b>283</b>	<b>6%</b>	<b>346</b>	<b>8%</b>	<b>-18%</b>

# All Products Listed By Section And Manufacturer

June 2005

Product Name	State/Manufacturer	-----This Year-----			---Last Year---		YTD
		ThisQuarter	YTD	%	YTD	%	Unit % Change
<b>Double Section Homes</b>							
CAVCO	AZ CAVCO	152	316	9%	359	10%	-12%
FESTIVAL	CA FLEETWOOD	103	226	6%	7	0%	3129%
WESTWOOD	CA SILVERCREST	102	194	5%	265	7%	-27%
OAK MANOR	CA SKYLINE	108	188	5%	162	4%	16%
SUNCREST	CA FLEETWOOD	44	151	4%	269	7%	-44%
WATERFORD	CA FLEETWOOD	82	144	4%	1	0%	4300%
KARSTEN VILLA	CA KARSTEN	66	135	4%	147	4%	-8%
PALM HARBOR	AZ PALM HARBOR	80	132	4%	83	2%	59%
GOLDEN EXCLUSIVE	CA GOLDEN WEST	58	115	3%	142	4%	-19%
CHARLESTON IV	CA HALLMARK-SOUTHWEST	59	101	3%	107	3%	-6%
INFINITY	CA CHAMPION	51	94	3%	106	3%	-11%
THE ADVANTAGE	CA SILVERCREST	55	85	2%	42	1%	102%
PALM HARBOR	OR PALM HARBOR	45	78	2%	53	1%	47%
PALM SPRINGS	CA SKYLINE	37	72	2%	79	2%	-9%
SOUTHWOOD	CA CHAMPION	31	71	2%	65	2%	9%
KINGSTON MILLENIUM	CA GOLDEN WEST	36	69	2%	75	2%	-8%
COTTAGE	CA SILVERCREST	34	60	2%	73	2%	-18%
EXPRESSION	CA FLEETWOOD	31	58	2%	34	1%	71%
WOODFIELD	CA SKYLINE	18	58	2%	110	3%	-47%
OAKWOOD	CA GOLDEN WEST	33	57	2%	90	2%	-37%
BEACON HILL	CA FLEETWOOD	26	53	1%	56	2%	-5%
WESTBROOK	CA SKYLINE	22	50	1%	67	2%	-25%
VOGUE	CA FLEETWOOD	28	48	1%	0	NA	NA
GOLDEN PACIFIC	CA GOLDEN WEST	22	45	1%	66	2%	-32%
WINCHESTER IV	CA HALLMARK-SOUTHWEST	24	42	1%	47	1%	-11%
CHAMPION	CA CHAMPION	16	36	1%	21	1%	71%
PINERIDGE	CA SKYLINE	18	33	1%	25	1%	32%
TRADITIONAL	AZ REDMAN	14	30	1%	4	0%	650%
WOODFIELD LIMITED	CA SKYLINE	17	30	1%	0	NA	NA
GOLDEN ESTATE	OR GOLDEN WEST	9	23	1%	17	0%	35%
SCHULT	AZ SCHULT	12	23	1%	13	0%	77%
RESIDENTIAL	CA CHAMPION	15	21	1%	17	0%	24%
SUMMERHILL	CA SKYLINE	13	21	1%	29	1%	-28%
GOLDEN WEST	CA GOLDEN WEST	12	19	1%	5	0%	280%
SPRING HILL	CA FLEETWOOD	5	19	1%	58	2%	-67%
NASHUA	ID NASHUA	7	17	0%	18	0%	-6%
BEACON HILL	OR FLEETWOOD	11	16	0%	1	0%	1500%
FIRST EDITION	OR MARLETTE	10	16	0%	11	0%	45%
THE ENTERTAINER	CA FLEETWOOD	10	16	0%	2	0%	700%
LITCHFIELD	AZ CAVCO	4	15	0%	13	0%	15%
WESTWOOD CRAFTSMAN	CA SILVERCREST	9	15	0%	10	0%	50%
WOODLAND PARK	CA FLEETWOOD	7	15	0%	59	2%	-75%
EI MIRAGE	AZ CLAYTON	5	14	0%	22	1%	-36%
LAKE POINTE ULTRA	AZ FLEETWOOD	10	14	0%	31	1%	-55%
SOUTHWOOD NT	CA CHAMPION	8	14	0%	19	1%	-26%
EATON PARK	AZ CHAMPION	8	13	0%	3	0%	333%
BAYSHORE	CA CHAMPION	7	12	0%	8	0%	50%
CELEBRATION	AZ FLEETWOOD	7	12	0%	0	NA	NA
CHAMPION	ID CHAMPION	6	12	0%	11	0%	9%
SILVERCREST CLASSIC	OR CHAMPION	8	12	0%	0	NA	NA
THE ENTERTAINER ULTRA	AZ FLEETWOOD	7	12	0%	13	0%	-8%
FREEDOM	AZ CLAYTON	7	11	0%	6	0%	83%
SILVERCREST	CA SILVERCREST	5	11	0%	5	0%	120%
SUNPOINTE	CA FLEETWOOD	7	11	0%	64	2%	-83%
WELLINGTON MANOR	CA CHAMPION	6	11	0%	8	0%	38%
ANNIVERSARY	CA FLEETWOOD	5	20	0%	39	1%	-49%
FIRST POINTE	OR FUQUA	5	10	0%	9	0%	11%
SEDONA	AZ CLAYTON	3	10	0%	15	0%	-33%
THE ENTERTAINER	AZ FLEETWOOD	5	10	0%	1	0%	900%
GUERDON	ID GUERDON	4	9	0%	4	0%	125%
LIFESTAGES	AZ FLEETWOOD	5	9	0%	14	0%	-36%
STARCREST	CA SILVERCREST	7	9	0%	11	0%	-18%
THE ENTERTAINER ULTRA	CA FLEETWOOD	4	9	0%	4	0%	125%
TWO STORY	CA SILVERCREST	4	9	0%	17	0%	-47%
BEACON HILL	AZ FLEETWOOD	3	8	0%	0	NA	NA
EATON PARK	AZ REDMAN	6	8	0%	5	0%	60%
OAKWOOD	OR GOLDEN WEST	6	8	0%	8	0%	0%

# All Products Listed By Section And Manufacturer

June 2005

Product Name	State/Manufacturer	-----This Year-----			---Last Year---		YTD
		ThisQuarter	YTD	%	YTD	%	Unit % Change
PACIFICA	OR MARLETTE	3	8	0%	18	0%	-56%
SILVERCREST CLASSIC	OR REDMAN	1	8	0%	5	0%	60%
SPRING HILL MAXIMIZER	CA FLEETWOOD	2	8	0%	40	1%	-80%
STAR POINTE	OR FUQUA	4	8	0%	7	0%	14%
LAKE SPRINGS	CA FLEETWOOD	2	7	0%	47	1%	-85%
RIVER POINTE	OR FUQUA	4	7	0%	3	0%	133%
SIGNATURE	CA SILVERCREST	3	7	0%	6	0%	17%
ENTRY LEVEL	CA SILVERCREST	4	6	0%	2	0%	200%
CHAPARRAL	AZ CLAYTON	0	5	0%	3	0%	67%
CONTEMPORARY	CA FLEETWOOD	1	5	0%	7	0%	-29%
GOOD NEIGHBOR	CA SILVERCREST	1	5	0%	9	0%	-44%
HOMEMAKER	AZ CLAYTON	2	5	0%	11	0%	-55%
LAKE POINTE XLE	AZ FLEETWOOD	3	5	0%	8	0%	-38%
LAMPLIGHTER	CA CHAMPION	3	5	0%	3	0%	67%
OAK MANOR ANNIVERSARY	CA SKYLINE	4	5	0%	17	0%	-71%
RIVERCREST	OR MARLETTE	0	5	0%	4	0%	25%
SIERRA VISTA	OR MARLETTE	0	5	0%	1	0%	400%
WATERFORD	AZ FLEETWOOD	0	5	0%	0	NA	NA
CHESTNUT MANOR	CA FLEETWOOD	1	4	0%	4	0%	0%
FESTIVAL	OR FLEETWOOD	1	4	0%	0	NA	NA
FUQUA	OR FUQUA	1	4	0%	6	0%	-33%
GOLDEN WEST	OR GOLDEN WEST	1	4	0%	0	NA	NA
GREENBRIAR	OR SKYLINE	0	4	0%	5	0%	-20%
THE ENTERTAINER ULTRA	WA FLEETWOOD	2	4	0%	3	0%	33%
CHAMPION SPECIAL	CA CHAMPION	3	3	0%	15	0%	-80%
INFINITY LIMITED	CA CHAMPION	1	3	0%	35	1%	-91%
MAJESTIC	CA FLEETWOOD	2	3	0%	0	NA	NA
REDMAN	AZ REDMAN	3	3	0%	0	NA	NA
SILVER EDITION	OR SKYLINE	3	3	0%	5	0%	-40%
SPRING SPECIAL	ID CHAMPION	3	3	0%	0	NA	NA
WESTLAKE SERIES	CA KARSTEN	0	3	0%	4	0%	-25%
AMERICANA	AZ CHAMPION	0	2	0%	5	0%	-60%
ANNIVERSARY II	OR LIBERTY	0	2	0%	3	0%	-33%
CYPRESS	ID KIT	1	2	0%	1	0%	100%
DESTINY	OR GOLDEN WEST	1	2	0%	1	0%	100%
DEVELOPER	CA CHAMPION	0	2	0%	1	0%	100%
DREAM WEAVER	CA CHAMPION	1	2	0%	1	0%	100%
FLEETWOOD	CA FLEETWOOD	3	4	0%	0	NA	NA
GOLDEN EXCLUSIVE	OR GOLDEN WEST	2	2	0%	0	NA	NA
GOLDENWEST	CA GOLDEN WEST	2	2	0%	0	NA	NA
HIGHLAND PARK	AZ FLEETWOOD	1	2	0%	1	0%	100%
INDEPENDENCE	OR LIBERTY	1	2	0%	0	NA	NA
KENSINGTON PARK	CA SKYLINE	0	2	0%	2	0%	0%
LAKE SERIES	CA KARSTEN	1	2	0%	8	0%	-75%
LAKECREST	OR MARLETTE	1	2	0%	2	0%	0%
LEGACY	AZ REDMAN	2	2	0%	0	NA	NA
LEXINGTON	CA SKYLINE	2	2	0%	4	0%	-50%
MARLETTE	AZ MARLETTE	1	2	0%	0	NA	NA
MILL VILLA	CA KARSTEN	1	2	0%	3	0%	-33%
MULTIFAMILY	CA SILVERCREST	0	2	0%	0	NA	NA
OAKWOOD	CO OAKWOOD	0	2	0%	0	NA	NA
PERFORMER	OR GOLDEN WEST	2	2	0%	0	NA	NA
RESIDENTIAL	CA SILVERCREST	1	2	0%	0	NA	NA
SANTA FE	AZ REDMAN	1	2	0%	0	NA	NA
SCOTT MANOR	CA GOLDEN WEST	1	2	0%	6	0%	-67%
SILVERCREST DISCOVERY	OR CHAMPION	1	4	0%	0	NA	NA
SOUTHWOOD LIMITED	CA CHAMPION	1	2	0%	14	0%	-86%
SUNPOINTE II	CA FLEETWOOD	0	2	0%	9	0%	-78%
VOGUE	WA FLEETWOOD	2	2	0%	0	NA	NA
WESTLAKE	CA KARSTEN	0	2	0%	17	0%	-88%
1000 SERIES	OR GOLDEN WEST	0	1	0%	0	NA	NA
AMERICAN CLASSIC	AZ CAVCO	0	1	0%	0	NA	NA
AMERICANA	OR FLEETWOOD	2	2	0%	0	NA	NA
ANNIVERSARY	ID FLEETWOOD	0	1	0%	0	NA	NA
BARRINGTON	AZ FLEETWOOD	2	2	0%	0	NA	NA
BEACON HILL	ID FLEETWOOD	1	1	0%	2	0%	-50%
CARRIAGE MANOR	TX FLEETWOOD	1	1	0%	0	NA	NA
CHAMPION	AZ REDMAN	2	2	0%	0	NA	NA
CHAMPION NET	CA CHAMPION	1	1	0%	0	NA	NA



# All Products Listed By Section And Manufacturer

June 2005

Product Name	State/Manufacturer	-----This Year-----			---Last Year---		YTD
		ThisQuarter	YTD	%	YTD	%	Unit % Change
CHAMPION VIP	ID CHAMPION	1	1	0%	0	NA	NA
CHAPEL HILL	ID FLEETWOOD	1	1	0%	0	NA	NA
CLASSIC	CA SKYLINE	0	1	0%	0	NA	NA
COLUMBIA	OR MARLETTE	1	1	0%	0	NA	NA
COUNTRY MANOR	OR GOLDEN WEST	0	1	0%	4	0%	-75%
DESERT VILLA ULTRA	AZ FLEETWOOD	1	1	0%	4	0%	-75%
DEVELOPER CLASSIC	CA CHAMPION	0	1	0%	1	0%	0%
DISCOVERY	CA SILVERCREST	0	1	0%	0	NA	NA
DISCOVERY RE	OR REDMAN	0	1	0%	3	0%	-67%
EDGEWOOD	CA SILVERCREST	0	1	0%	2	0%	-50%
ELATION	OR MARLETTE	1	1	0%	9	0%	-89%
FLEETWOOD	WA FLEETWOOD	0	1	0%	1	0%	0%
GLENHAVEN	CA SKYLINE	0	1	0%	1	0%	0%
GOLDEN CHATEAU	CA GOLDEN WEST	1	1	0%	0	NA	NA
GOLDEN ESTATE	CA GOLDEN WEST	1	1	0%	0	NA	NA
GOLDEN LIMITED EDITION	CA GOLDEN WEST	0	1	0%	6	0%	-83%
GRAYHAWK	AZ CLAYTON	0	1	0%	5	0%	-80%
HICKORY HILL ULTRA	OR FLEETWOOD	0	1	0%	0	NA	NA
HICKORY HILL XLE	OR FLEETWOOD	1	1	0%	2	0%	-50%
INFINITY II	CA CHAMPION	1	1	0%	5	0%	-80%
INFINITY NT	CA CHAMPION	1	1	0%	3	0%	-67%
INNOVATIONS	AZ REDMAN	1	1	0%	1	0%	0%
LAKE POINTE SLE	AZ FLEETWOOD	0	1	0%	0	NA	NA
LEGACY	CA KARSTEN	1	1	0%	0	NA	NA
LEXINGTON	OR SKYLINE	0	1	0%	5	0%	-80%
LIBERTY	OR LIBERTY	1	1	0%	0	NA	NA
LIFESTAGES XLE	AZ FLEETWOOD	0	1	0%	2	0%	-50%
MANOR HILL	AZ SCHULT	0	1	0%	0	NA	NA
MARLETTE	OR MARLETTE	0	1	0%	0	NA	NA
MEADOW VIEW	OR MARLETTE	0	1	0%	0	NA	NA
MILL CREEK	CA SILVERCREST	0	1	0%	0	NA	NA
MINK CREEK	CA SILVERCREST	1	1	0%	1	0%	0%
MODULINE	OR MODULINE	1	1	0%	0	NA	NA
OAKBROOK	OR LIBERTY	1	1	0%	0	NA	NA
OAKWOOD	ID KIT	0	1	0%	0	NA	NA
OFFICE	CA GOLDEN WEST	0	1	0%	0	NA	NA
REFLECTION	AZ FLEETWOOD	1	1	0%	0	NA	NA
ROCKY MOUNTAIN	AZ REDMAN	0	1	0%	0	NA	NA
SEDONA CLASSIC	AZ FLEETWOOD	0	1	0%	0	NA	NA
SELECT	ID CHAMPION	0	1	0%	0	NA	NA
SILVERCREST ARTISAN	OR CHAMPION	1	1	0%	0	NA	NA
SILVERCREST CLASSIC	CA CHAMPION	1	2	0%	0	NA	NA
SKYLINER	OR SKYLINE	1	1	0%	0	NA	NA
SOUTHWOOD LIMITED NT	CA CHAMPION	0	1	0%	0	NA	NA
SPRING HILL CONSOLIDATED	CA FLEETWOOD	0	1	0%	0	NA	NA
SPRINGHILL MAXIMIZER	CA FLEETWOOD	1	1	0%	2	0%	-50%
STONE CREEK	CA FLEETWOOD	0	1	0%	1	0%	0%
SUNPOINTE	AZ FLEETWOOD	0	1	0%	0	NA	NA
THE ENTERTAINER	ID FLEETWOOD	1	2	0%	0	NA	NA
THE LODGE	OR FUQUA	0	1	0%	1	0%	0%
TRADITIONAL	AZ CHAMPION	0	1	0%	10	0%	-90%
TROUT CREEK	OR FUQUA	1	1	0%	1	0%	0%
WESTLAKE II	CA KARSTEN	1	1	0%	1	0%	0%
WOODLAND	CA SILVERCREST	0	1	0%	0	NA	NA
AMERICANA	AZ REDMAN	0	0	NA	2	0%	-100%
AMERICANA LIMITED	CA CHAMPION	0	0	NA	1	0%	-100%
ANNIVERSARY	WA FLEETWOOD	0	0	NA	1	0%	-100%
BAY POINTE	OR REDMAN	0	0	NA	1	0%	-100%
BROOKFIELD	ID FLEETWOOD	0	0	NA	1	0%	-100%
BROOKHOLLOW	AZ REDMAN	0	0	NA	1	0%	-100%
CARRIAGE MANOR	ID FLEETWOOD	0	0	NA	1	0%	-100%
CASA DEL RIO	OR MARLETTE	0	0	NA	1	0%	-100%
CHADWICK	ID FLEETWOOD	0	0	NA	1	0%	-100%
CHAMPION	OR REDMAN	0	0	NA	1	0%	-100%
CHAMPION SPECIAL NT	CA CHAMPION	0	0	NA	1	0%	-100%
CLASSIC	OR REDMAN	0	0	NA	1	0%	-100%
CLAYTON	AZ CLAYTON	0	0	NA	1	0%	-100%
CONTEMPORARY	OR FLEETWOOD	0	0	NA	3	0%	-100%
CRESTPOINT	AZ REDMAN	0	0	NA	1	0%	-100%

# All Products Listed By Section And Manufacturer

Product Name	State/Manufacturer	-----This Year-----			---Last Year---		YTD
		ThisQuarter	YTD	%	YTD	%	Unit % Change
CUSTOMER DESIGN	CA CHAMPION	0	0	NA	1	0%	-100%
DESERT POINTE	OR FUQUA	0	0	NA	1	0%	-100%
FAIRVIEW DESIGNER	CA SKYLINE	0	0	NA	2	0%	-100%
FIRST PLACE	CA GOLDEN WEST	0	0	NA	1	0%	-100%
FLEETWOOD	AZ FLEETWOOD	0	0	NA	2	0%	-100%
INNOVATION	AZ REDMAN	0	0	NA	1	0%	-100%
INNOVATIONS	AZ CHAMPION	0	0	NA	4	0%	-100%
LAKE POINTE	AZ FLEETWOOD	0	0	NA	2	0%	-100%
LAKE POINTE LIMITED	AZ FLEETWOOD	0	0	NA	1	0%	-100%
LAKEFRONT	CA KARSTEN	0	0	NA	2	0%	-100%
LEGACY	AZ CHAMPION	0	0	NA	1	0%	-100%
MANOR	CA SILVERCREST	0	0	NA	2	0%	-100%
MULTI FAMILY UNIT	CA SILVERCREST	0	0	NA	2	0%	-100%
NEW EDGEWOOD	CA SILVERCREST	0	0	NA	1	0%	-100%
OAK MANOR LIMITED	CA SKYLINE	0	0	NA	2	0%	-100%
OAKWOOD	TX GOLDEN WEST	0	0	NA	1	0%	-100%
PRINCETON	CA GOLDEN WEST	0	0	NA	1	0%	-100%
REDMAN	OR REDMAN	0	0	NA	2	0%	-100%
RIVERCREST	OR GUERDON	0	0	NA	1	0%	-100%
SANTA FE	AZ CHAMPION	0	0	NA	1	0%	-100%
SKYLINE	CA SKYLINE	0	0	NA	2	0%	-100%
SKYLINER	CA SKYLINE	0	0	NA	7	0%	-100%
SONORA HILLS	CA SILVERCREST	0	0	NA	1	0%	-100%
SPECIAL	CA SILVERCREST	0	0	NA	1	0%	-100%
SPECIAL EDITION	OR KARSTEN	0	0	NA	1	0%	-100%
SPRING HILL CLASSIC	CA FLEETWOOD	0	0	NA	1	0%	-100%
SPRING HILL LIMITED	CA FLEETWOOD	0	0	NA	1	0%	-100%
SUNPOINTE II	AZ FLEETWOOD	0	0	NA	1	0%	-100%
SUNVIEW	CA CHAMPION	0	0	NA	4	0%	-100%
SUNVIEW LIMITED	CA CHAMPION	0	0	NA	1	0%	-100%
THE ENTERTAINER ULTRA	ID FLEETWOOD	0	0	NA	1	0%	-100%
TITAN	AZ CHAMPION	0	0	NA	1	0%	-100%
UMPQUA	OR FUQUA	0	0	NA	1	0%	-100%
VOGUE MANSION	CA FLEETWOOD	0	0	NA	4	0%	-100%
WESTFIELD	CA FLEETWOOD	0	0	NA	1	0%	-100%
WESTWOOD	CA SKYLINE	0	0	NA	1	0%	-100%
WILLIAMSBURG	OR LIBERTY	0	0	NA	1	0%	-100%
WOODFIELD	OR SKYLINE	0	0	NA	1	0%	-100%
<b>Section Totals:</b>		<b>1,804</b>	<b>3,569</b>	<b>81%</b>	<b>3,646</b>	<b>81%</b>	<b>-2%</b>

### Triple Section Homes

PALM HARBOR	AZ PALM HARBOR	20	45	8%	13	3%	246%
MANOR	CA SILVERCREST	23	39	7%	50	10%	-22%
WINCHESTER IV	CA HALLMARK-SOUTHWEST	22	37	7%	38	7%	-3%
CAVCO	AZ CAVCO	14	35	6%	9	2%	289%
OAK MANOR	CA SKYLINE	20	35	6%	51	10%	-31%
PALM HARBOR	OR PALM HARBOR	18	27	5%	26	5%	4%
WESTWOOD	CA SILVERCREST	12	21	4%	15	3%	40%
GOOD NEIGHBOR	CA SILVERCREST	10	20	4%	15	3%	33%
SOUTHWOOD	CA CHAMPION	7	18	3%	2	0%	800%
FIRST POINTE	OR FUQUA	8	15	3%	8	2%	88%
BARRINGTON	WA FLEETWOOD	10	14	2%	9	2%	56%
VOGUE	CA FLEETWOOD	5	13	2%	0	NA	NA
CASTLE SERIES	CA KARSTEN	6	12	2%	18	4%	-33%
GOLDEN EXCLUSIVE	CA GOLDEN WEST	2	12	2%	22	4%	-45%
EDGEWOOD	CA SILVERCREST	4	11	2%	12	2%	-8%
KINGSTON MILLENIUM	CA GOLDEN WEST	6	11	2%	6	1%	83%
MILL VILLA	CA KARSTEN	3	11	2%	6	1%	83%
PACIFICA	OR MARLETTE	4	11	2%	4	1%	175%
FAIRVIEW DESIGNER	CA SKYLINE	1	9	2%	15	3%	-40%
SUMMERHILL	CA SKYLINE	3	9	2%	13	3%	-31%
HIGHLAND PARK	WA FLEETWOOD	2	8	1%	6	1%	33%
SILVERCREST	CA SILVERCREST	5	8	1%	2	0%	300%
CASTLE ESTATE	CA KARSTEN	3	7	1%	4	1%	75%
STONE CREEK	WA FLEETWOOD	0	7	1%	9	2%	-22%
VOGUE	WA FLEETWOOD	4	7	1%	0	NA	NA
FIRST EDITION	OR MARLETTE	3	6	1%	7	1%	-14%
SCHULT	AZ SCHULT	2	6	1%	3	1%	100%

# All Products Listed By Section And Manufacturer

June 2005

Product Name	State/Manufacturer	-----This Year-----			---Last Year---		YTD
		ThisQuarter	YTD	%	YTD	%	Unit % Change
COUNTRY MANOR	OR GOLDEN WEST	4	5	1%	2	0%	150%
MARLETTE	AZ MARLETTE	5	5	1%	0	NA	NA
OAKWOOD	CA GOLDEN WEST	3	5	1%	17	3%	-71%
SANDALWOOD	CA FLEETWOOD	0	5	1%	6	1%	-17%
SUNPOINTE	CA FLEETWOOD	0	5	1%	18	4%	-72%
THE ADVANTAGE	CA SILVERCREST	5	5	1%	3	1%	67%
FUQUA	OR FUQUA	2	4	1%	5	1%	-20%
GRAND MANOR	CA SILVERCREST	3	4	1%	2	0%	100%
SIGNATURE	CA SILVERCREST	3	4	1%	2	0%	100%
TRADITION	WA FLEETWOOD	3	4	1%	0	NA	NA
WESTBROOK	CA SKYLINE	2	4	1%	6	1%	-33%
ENTRY LEVEL	CA SILVERCREST	1	3	1%	4	1%	-25%
LAKECREST	OR MARLETTE	1	3	1%	1	0%	200%
LEXINGTON	OR SKYLINE	1	3	1%	2	0%	50%
TRADITIONAL	WA FLEETWOOD	0	3	1%	0	NA	NA
WATERFORD	CA FLEETWOOD	2	3	1%	0	NA	NA
DESTINY	OR GOLDEN WEST	0	2	0%	0	NA	NA
EAGLE POINTE	OR FUQUA	2	2	0%	1	0%	100%
EATON PARK	AZ CHAMPION	0	2	0%	0	NA	NA
ESTATE	CA SILVERCREST	2	2	0%	0	NA	NA
FREEDOM	AZ CLAYTON	0	2	0%	0	NA	NA
GOLDEN ESTATE	OR GOLDEN WEST	1	2	0%	2	0%	0%
KARSTEN CASTLE	CA KARSTEN	2	2	0%	0	NA	NA
NASHUA	ID NASHUA	1	2	0%	0	NA	NA
SOUTHWOOD NT	CA CHAMPION	0	2	0%	8	2%	-75%
STAR POINTE	OR FUQUA	2	2	0%	8	2%	-75%
STARCREST	CA SILVERCREST	1	2	0%	1	0%	100%
WOODFIELD	CA SKYLINE	1	2	0%	2	0%	0%
COURTYARD ESTATE	CA SILVERCREST	0	1	0%	0	NA	NA
DESERT MANOR	OR MARLETTE	0	1	0%	4	1%	-75%
DESERT MANOR CLASSIC	OR MARLETTE	0	1	0%	0	NA	NA
DREAM WEAVER	CA CHAMPION	0	1	0%	0	NA	NA
GOLDEN WEST	OR GOLDEN WEST	1	1	0%	0	NA	NA
INFINITY	CA CHAMPION	0	1	0%	4	1%	-75%
LAMPLIGHTER	CA CHAMPION	1	1	0%	0	NA	NA
LAURELWOOD	OR FUQUA	0	1	0%	5	1%	-80%
LIBERTY	OR LIBERTY	0	1	0%	0	NA	NA
MANOR ESTATE	CA SILVERCREST	0	1	0%	1	0%	0%
OAKWOOD	OR GOLDEN WEST	1	1	0%	0	NA	NA
SANTA FE	AZ REDMAN	1	1	0%	0	NA	NA
SCOTT MANOR	CA GOLDEN WEST	1	1	0%	2	0%	-50%
SEDONA	AZ CLAYTON	1	1	0%	0	NA	NA
SILVERCREST ARTISAN	OR CHAMPION	1	1	0%	0	NA	NA
SILVERCREST CLASSIC	OR REDMAN	1	2	0%	3	1%	-33%
SKYLINE	CA SKYLINE	0	1	0%	0	NA	NA
SUNCREST	CA FLEETWOOD	0	1	0%	3	1%	-67%
TAGALONG	CA SILVERCREST	1	1	0%	0	NA	NA
THE LODGE	OR FUQUA	0	1	0%	0	NA	NA
TRADITIONAL	AZ REDMAN	1	1	0%	0	NA	NA
TWO STORY	CA SILVERCREST	0	1	0%	5	1%	-80%
WESTLAKE SERIES	CA KARSTEN	0	1	0%	0	NA	NA
WESTWOOD CRAFTSMAN	CA SILVERCREST	0	1	0%	7	1%	-86%
ARTISAN	OR REDMAN	0	0	NA	1	0%	-100%
CASTLE ESTATE	OR KARSTEN	0	0	NA	1	0%	-100%
COTTAGE	CA SILVERCREST	0	0	NA	2	0%	-100%
COURTYARD HOME	CA SILVERCREST	0	0	NA	3	1%	-100%
FAIRVIEW	CA SKYLINE	0	0	NA	2	0%	-100%
INFINITY LIMITED	CA CHAMPION	0	0	NA	1	0%	-100%
METOLIUS	OR FUQUA	0	0	NA	1	0%	-100%
MULTI-FAMILY	CA SILVERCREST	0	0	NA	1	0%	-100%
OAK MANOR	OR SKYLINE	0	0	NA	1	0%	-100%
OAKBROOK	OR LIBERTY	0	0	NA	1	0%	-100%
PACIFICA	OR GUERDON	0	0	NA	1	0%	-100%
SUNCREST	WA FLEETWOOD	0	0	NA	1	0%	-100%
TAG-A-LONG	CA SILVERCREST	0	0	NA	3	1%	-100%
WESTLAKE	CA KARSTEN	0	0	NA	1	0%	-100%
WINGATE	CA FLEETWOOD	0	0	NA	1	0%	-100%
<b>Section Totals:</b>		<b>274</b>	<b>568</b>	<b>13%</b>	<b>508</b>	<b>11%</b>	<b>12%</b>

# All Products Listed By Section And Manufacturer

Product Name	State/Manufacturer	-----This Year-----			---Last Year---		YTD
		ThisQuarter	YTD	%	YTD	%	Unit % Change
	Report Totals	<u>2,228</u>	<u>4,420</u>		<u>4,500</u>		<u>-2%</u>

Retailer	-----This Year-----						Last Year YTD	YTD Unit % Change
	State/Manufacturer	City/State	This Quarter	%	YTD	%		
<b>Northern California</b>								
<b>A &amp; B HOMES, INC. SANTA ROSA CA</b>								
ID	GUERDON		2	67%	3	60%	0	NA
AZ	CLAYTON		1	33%	2	40%	1	100%
			<b>Retailer Totals</b>	<b>3 0%</b>	<b>5 0%</b>		<b>1</b>	<b>400%</b>
<b>ACCENT HOMES OF MANTECA MANTECA CA</b>								
CA	SILVERCREST		7	100%	14	100%	12	17%
			<b>Retailer Totals</b>	<b>7 1%</b>	<b>14 1%</b>		<b>12</b>	<b>17%</b>
<b>ACCENT HOMES HALF MOON BAY CA</b>								
CA	SKYLINE		6	100%	7	100%	2	250%
			<b>Retailer Totals</b>	<b>6 1%</b>	<b>7 0%</b>		<b>2</b>	<b>250%</b>
<b>ADVANTAGE HOMES SAN JOSE CA</b>								
CA	SILVERCREST		139	67%	241	69%	223	8%
CA	CHAMPION		19	9%	32	9%	17	88%
OR	PALM HARBOR		12	6%	15	4%	5	200%
CA	GOLDEN WEST		8	4%	15	4%	3	400%
AZ	PALM HARBOR		10	5%	14	4%	20	-30%
CA	FLEETWOOD		8	4%	13	4%	10	30%
CA	SKYLINE		7	3%	10	3%	24	-58%
AZ	CHAMPION		2	1%	3	1%	1	200%
WA	FLEETWOOD		0	0%	1	0%	0	NA
AZ	CLAYTON		0	0%	1	0%	0	NA
CA	HALLMARK-SOUTHWEST		0	0%	1	0%	3	-67%
OR	GOLDEN WEST		0	0%	1	0%	0	NA
AZ	SCHULT		1	0%	1	0%	0	NA
ID	FLEETWOOD		1	0%	1	0%	1	0%
AZ	CAVCO		1	0%	1	0%	0	NA
AZ	FLEETWOOD		0	0%	0	0%	4	-100%
OR	KARSTEN		0	0%	0	0%	1	-100%
AZ	REDMAN		0	0%	0	0%	1	-100%
			<b>Retailer Totals</b>	<b>208 21%</b>	<b>350 18%</b>		<b>313</b>	<b>12%</b>
<b>ADVANTAGE HOMES SANTA ROSA CA</b>								
OR	MARLETTE		25	44%	65	40%	51	27%
CA	SKYLINE		9	16%	25	15%	45	-44%
CA	SILVERCREST		9	16%	20	12%	35	-43%
CA	CHAMPION		4	7%	17	10%	32	-47%
CA	KARSTEN		3	5%	13	8%	14	-7%
OR	CHAMPION		6	11%	11	7%	0	NA
OR	REDMAN		1	2%	9	6%	6	50%
WA	CHAMPION		0	0%	1	1%	0	NA
AZ	CHAMPION		0	0%	1	1%	0	NA
OR	GOLDEN WEST		0	0%	1	1%	1	0%
AZ	REDMAN		0	0%	0	0%	1	-100%
OR	PALM HARBOR		0	0%	0	0%	3	-100%
AZ	FLEETWOOD		0	0%	0	0%	1	-100%
OR	GUERDON		0	0%	0	0%	2	-100%
			<b>Retailer Totals</b>	<b>57 6%</b>	<b>163 8%</b>		<b>191</b>	<b>-15%</b>
<b>AFFORDABLE QUALITY HOMES WILLITS CA</b>								
CA	KARSTEN		0	NA	1	50%	0	NA
CA	FLEETWOOD		0	NA	1	50%	0	NA
			<b>Retailer Totals</b>	<b>0 0%</b>	<b>2 0%</b>		<b>0</b>	<b>NA</b>
<b>AMBER HOMES, LLC LOS ALTOS CA</b>								
AZ	CLAYTON		1	100%	1	100%	0	NA
			<b>Retailer Totals</b>	<b>1 0%</b>	<b>1 0%</b>		<b>0</b>	<b>NA</b>
<b>AMERICAN HOME SALES AUBURN CA</b>								
CA	GOLDEN WEST		3	100%	8	100%	30	-73%
OR	GOLDEN WEST		0	0%	0	0%	1	-100%
			<b>Retailer Totals</b>	<b>3 0%</b>	<b>8 0%</b>		<b>31</b>	<b>-74%</b>
<b>AMERICAN MANUFACTURED HOME YUBA CITY CA</b>								
CA	FLEETWOOD		2	67%	4	80%	0	NA
WA	FLEETWOOD		1	33%	1	20%	0	NA
			<b>Retailer Totals</b>	<b>3 0%</b>	<b>5 0%</b>		<b>0</b>	<b>NA</b>
<b>ARCATA HOME CENTER ARCATA CA</b>								
OR	PALM HARBOR		6	86%	16	89%	8	100%
CA	CHAMPION		1	14%	1	6%	3	-67%
AZ	PALM HARBOR		0	0%	1	6%	0	NA
			<b>Retailer Totals</b>	<b>7 1%</b>	<b>18 1%</b>		<b>11</b>	<b>64%</b>

Retailer			-----This Year-----			Last Year YTD	YTD Unit % Change
	State/Manufacturer	City/State	This Quarter	%	YTD		
<b>BAXTER MOBILE HOME SALES</b>	<b>CA</b>	<b>MODESTO</b>	<b>CA</b>				
	CA	CHAMPION		1	100%	2	100%
				1	0%	2	0%
				<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>
				<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>
<b>BAY AREA HOMES INC</b>	<b>CA</b>	<b>UNION CITY</b>	<b>CA</b>				
	CA	FLEETWOOD		2	100%	3	100%
				2	0%	3	0%
				<b>2</b>	<b>0%</b>	<b>3</b>	<b>0%</b>
				<b>2</b>	<b>0%</b>	<b>3</b>	<b>0%</b>
<b>CAL NEVA HOMES</b>	<b>CA</b>	<b>ALTURAS</b>	<b>CA</b>				
	CA	FLEETWOOD		0	0%	1	50%
	WA	FLEETWOOD		1	100%	1	50%
				1	0%	2	0%
				<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>
				<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>
<b>CALIFORNIA HOMES REALTY</b>	<b>CA</b>	<b>CAPITOLA</b>	<b>CA</b>				
	CA	GOLDEN WEST		4	29%	13	42%
	OR	FUQUA		5	36%	10	32%
	AZ	CLAYTON		5	36%	6	19%
	CA	HALLMARK-SOUTHWEST		0	0%	2	6%
				14	1%	31	2%
				<b>14</b>	<b>1%</b>	<b>31</b>	<b>2%</b>
				<b>14</b>	<b>1%</b>	<b>31</b>	<b>2%</b>
<b>CAPITAL CITY DEVELOPERS</b>	<b>CA</b>	<b>ROSEVILLE</b>	<b>CA</b>				
	CA	SILVERCREST		0	NA	1	100%
				0	0%	1	0%
				<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>
				<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>
<b>CAPITOL HOME SALES</b>	<b>CA</b>	<b>SACRAMENTO</b>	<b>CA</b>				
	CA	FLEETWOOD		9	82%	15	83%
	WA	FLEETWOOD		1	9%	2	11%
	CA	KARSTEN		1	9%	1	6%
	AZ	PALM HARBOR		0	0%	0	0%
				11	1%	18	1%
				<b>11</b>	<b>1%</b>	<b>18</b>	<b>1%</b>
				<b>11</b>	<b>1%</b>	<b>18</b>	<b>1%</b>
<b>CAREFREE SALES</b>	<b>CA</b>	<b>SAN JOSE</b>	<b>CA</b>				
	CA	SKYLINE		0	NA	1	100%
				0	0%	1	0%
				<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>
				<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>
<b>CASTLE CITY SALES</b>	<b>CA</b>	<b>NEW CASTLE</b>	<b>CA</b>				
	CA	KARSTEN		0	NA	0	NA
				0	0%	0	0%
				<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>
				<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>
<b>CENTRAL COAST HOMES</b>	<b>CA</b>	<b>KING CITY</b>	<b>CA</b>				
	CA	SILVERCREST		1	50%	1	50%
	CA	CHAMPION		1	50%	1	50%
				2	0%	2	0%
				<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>
				<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>
<b>CHRISTIAN PACIFIC HOMES, INC</b>	<b>CA</b>	<b>SAN CARLOS</b>	<b>CA</b>				
	CA	SILVERCREST		0	NA	0	NA
				0	0%	0	0%
				<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>
				<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>
<b>CHUCK LIDBERG HOMES</b>	<b>CA</b>	<b>CAMINO</b>	<b>CA</b>				
	CA	KARSTEN		0	NA	0	NA
	ID	NASHUA		0	NA	0	NA
	OR	PALM HARBOR		0	NA	0	NA
				0	0%	0	0%
				<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>
				<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>
<b>CLIFF BROWN ENGINEERING</b>	<b>ID</b>	<b>FLEETWOOD</b>	<b>CA</b>				
	CA	FLEETWOOD		0	NA	1	50%
				0	NA	1	50%
				0	0%	2	0%
				<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>
				<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>
<b>COAST HOMES, INC</b>	<b>CA</b>	<b>FORT BRAGG</b>	<b>CA</b>				
	CA	SILVERCREST		0	NA	0	NA
	CA	CHAMPION		0	NA	0	NA
				0	0%	0	0%
				<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>
				<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>
<b>COUNTRY HOMES REAL ESTATE</b>	<b>OR</b>	<b>FUQUA</b>	<b>CA</b>				
	OR	FUQUA		1	100%	1	100%
				1	0%	1	0%
				<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>
				<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>
<b>COUSIN GARY'S HOMES</b>	<b>CA</b>	<b>REDDING</b>	<b>CA</b>				
	CA	SKYLINE		36	95%	97	95%
	OR	PALM HARBOR		1	3%	1	1%
	OR	MARLETTE		1	3%	1	1%
	AZ	CLAYTON		0	0%	1	1%
	CA	SILVERCREST		0	0%	1	1%
	AZ	SCHULT		0	0%	1	1%
	ID	FLEETWOOD		0	0%	0	0%
	AZ	FLEETWOOD		0	0%	0	0%
	OR	SKYLINE		0	0%	0	0%
	OR	FLEETWOOD		0	0%	0	0%
				38	4%	102	5%
				<b>38</b>	<b>4%</b>	<b>102</b>	<b>5%</b>
				<b>38</b>	<b>4%</b>	<b>102</b>	<b>5%</b>

Retailer	State/Manufacturer	City/State	-----This Year-----			Last Year YTD	YTD Unit % Change
			This Quarter	%	YTD		
<b>CUSTOM HOMES</b>		<b>AUBURN CA</b>					
	OR	GOLDEN WEST	2	29%	4	40%	0 NA
	OR	PALM HARBOR	3	43%	3	30%	4 -25%
	CA	KARSTEN	0	0%	1	10%	5 -80%
	CA	GOLDEN WEST	1	14%	1	10%	0 NA
	AZ	REDMAN	1	14%	1	10%	0 NA
		<b>Retailer Totals</b>	<b>7</b>	<b>1%</b>	<b>10</b>	<b>1%</b>	<b>9 11%</b>
<b>CUSTOM HOMES</b>		<b>ROHNERT PARK CA</b>					
	OR	GOLDEN WEST	4	80%	16	80%	24 -33%
	CA	KARSTEN	0	0%	2	10%	4 -50%
	CA	CHAMPION	1	20%	1	5%	5 -80%
	CA	FLEETWOOD	0	0%	1	5%	0 NA
		<b>Retailer Totals</b>	<b>5</b>	<b>1%</b>	<b>20</b>	<b>1%</b>	<b>33 -39%</b>
<b>DESTINY MANUFACTURED HOMES</b>		<b>ROHNERT PARK CA</b>					
	OR	GOLDEN WEST	2	100%	4	100%	1 300%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>1 300%</b>
<b>DIXON MANAGEMENT</b>		<b>OROVILLE CA</b>					
	CA	HALLMARK-SOUTHWEST	0	NA	0	NA	1 -100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1 -100%</b>
<b>DUPPA VILLA HOME SALES</b>		<b>MADERA CA</b>					
	CA	FLEETWOOD	14	70%	30	83%	17 76%
	WA	FLEETWOOD	5	25%	5	14%	0 NA
	AZ	REDMAN	1	5%	1	3%	0 NA
	CA	CHAMPION	0	0%	0	0%	1 -100%
	OR	PALM HARBOR	0	0%	0	0%	2 -100%
	CA	GOLDEN WEST	0	0%	0	0%	1 -100%
	CA	KARSTEN	0	0%	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>20</b>	<b>2%</b>	<b>36</b>	<b>2%</b>	<b>22 64%</b>
<b>ENVIRONMENTAL HOUSING SOLUT</b>		<b>MAGALIA CA</b>					
	CA	KARSTEN	0	NA	2	100%	0 NA
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0 NA</b>
<b>ERNEST F SCHERER JR</b>		<b>SAN RAMON CA</b>					
	CA	KARSTEN	0	NA	1	100%	1 0%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>1 0%</b>
<b>ETH ENTERPRISES</b>		<b>SALIDA CA</b>					
	CA	GOLDEN WEST	21	66%	34	69%	36 -6%
	OR	GOLDEN WEST	5	16%	5	10%	4 25%
	AZ	SCHULT	3	9%	5	10%	6 -17%
	OR	PALM HARBOR	2	6%	3	6%	0 NA
	AZ	CAVCO	0	0%	1	2%	0 NA
	AZ	REDMAN	1	3%	1	2%	0 NA
		<b>Retailer Totals</b>	<b>32</b>	<b>3%</b>	<b>49</b>	<b>2%</b>	<b>46 7%</b>
<b>EVANS &amp; O'BRIEN</b>		<b>SUNNYVALE CA</b>					
	OR	PALM HARBOR	22	96%	36	92%	31 16%
	AZ	REDMAN	0	0%	1	3%	0 NA
	CA	SILVERCREST	1	4%	1	3%	0 NA
	CA	FLEETWOOD	0	0%	1	3%	0 NA
	CA	KARSTEN	0	0%	0	0%	3 -100%
		<b>Retailer Totals</b>	<b>23</b>	<b>2%</b>	<b>39</b>	<b>2%</b>	<b>34 15%</b>
<b>FACTORY DIRECT HOMES</b>		<b>SACRAMENTO CA</b>					
	CA	KARSTEN	1	100%	8	100%	5 60%
	CA	FLEETWOOD	0	0%	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>8</b>	<b>0%</b>	<b>6 33%</b>
<b>FACTORY MANUFACTURED HOMES</b>		<b>MODESTO CA</b>					
	CA	CHAMPION	2	100%	2	100%	5 -60%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>5 -60%</b>
<b>FAIRLANE HOMES</b>		<b>YREKA CA</b>					
	OR	MARLETTE	1	17%	5	45%	13 -62%
	OR	CHAMPION	2	33%	2	18%	0 NA
	CA	SKYLINE	1	17%	1	9%	0 NA
	OR	MODULINE	1	17%	1	9%	0 NA
	OR	GOLDEN WEST	1	17%	1	9%	0 NA
	OR	REDMAN	0	0%	1	9%	8 -88%
	CA	GOLDEN WEST	0	0%	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>6</b>	<b>1%</b>	<b>11</b>	<b>1%</b>	<b>22 -50%</b>
<b>FEATHER RIVER HOMES</b>		<b>YUBA CITY CA</b>					
	CA	FLEETWOOD	1	100%	2	100%	0 NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0 NA</b>

Retailer	State/Manufacturer	City/State	-----This Year-----			Last Year YTD	YTD Unit % Change
			This Quarter	%	YTD		
<b>FIRST AMERICAN PROPERTIES INC RANCHO CORDOVA CA</b>							
	CA	CHAMPION	1	25%	1	25%	1 0%
	AZ	REDMAN	1	25%	1	25%	0 NA
	OR	CHAMPION	1	25%	1	25%	0 NA
	OR	FUQUA	1	25%	1	25%	0 NA
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>1 300%</b>
<b>FLEETWOOD RETAIL VACAVILLE CA</b>							
	CA	FLEETWOOD	61	84%	136	80%	113 20%
	WA	FLEETWOOD	5	7%	20	12%	11 82%
	OR	FLEETWOOD	3	4%	6	4%	2 200%
	AZ	FLEETWOOD	0	0%	2	1%	1 100%
	CA	CHAMPION	1	1%	1	1%	1 0%
	ID	FLEETWOOD	1	1%	1	1%	0 NA
	OR	GOLDEN WEST	0	0%	1	1%	0 NA
	OR	PALM HARBOR	1	1%	1	1%	1 0%
	AZ	PALM HARBOR	1	1%	1	1%	1 0%
	OR	REDMAN	0	0%	0	0%	1 -100%
	CA	KARSTEN	0	0%	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>73</b>	<b>7%</b>	<b>169</b>	<b>9%</b>	<b>132 28%</b>
<b>FOOTHILL HOMES COLFAX CA</b>							
	CA	SILVERCREST	1	100%	2	100%	1 100%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>1 100%</b>
<b>FOREST SPRINGS HOMES GRASS VALLEY CA</b>							
	CA	SILVERCREST	1	100%	1	100%	0 NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0 NA</b>
<b>GALES/GANLEY TRUCKEE CA</b>							
	CA	FLEETWOOD	0	NA	0	NA	2 -100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>2 -100%</b>
<b>GARDEN HOMES NAPA CA</b>							
	CA	KARSTEN	2	100%	5	100%	3 67%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>5</b>	<b>0%</b>	<b>3 67%</b>
<b>GOLD COUNTRY EL DORADO CA</b>							
	ID	KIT	1	100%	2	100%	2 0%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>2 0%</b>
<b>GOLDEN PACIFIC HOMES CHICO CA</b>							
	OR	GOLDEN WEST	11	92%	18	95%	1 1700%
	AZ	CHAMPION	1	8%	1	5%	0 NA
		<b>Retailer Totals</b>	<b>12</b>	<b>1%</b>	<b>19</b>	<b>1%</b>	<b>1 1800%</b>
<b>GOLDSTONE ENTERPRISES BURLINGAME CA</b>							
	CA	SKYLINE	3	100%	9	82%	6 50%
	AZ	CLAYTON	0	0%	1	9%	0 NA
	AZ	FLEETWOOD	0	0%	1	9%	0 NA
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>11</b>	<b>1%</b>	<b>6 83%</b>
<b>GRAND VIEW ESTATES, LLC LAKEPORT CA</b>							
	OR	FUQUA	1	100%	1	100%	0 NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0 NA</b>
<b>HANSON'S HOME SALES SACRAMENTO CA</b>							
	ID	NASHUA	1	100%	2	100%	2 0%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>2 0%</b>
<b>HIDDEN SPRINGS VILLA, L.P. PLACERVILLE CA</b>							
	CA	FLEETWOOD	1	100%	1	100%	1 0%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>1 0%</b>
<b>HIGHLAND MANAGEMENT GROUP AUBURN CA</b>							
	CA	SILVERCREST	2	67%	2	67%	0 NA
	CA	SKYLINE	1	33%	1	33%	0 NA
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>0 NA</b>
<b>INTEGRITY HOMES OROVILLE CA</b>							
	AZ	CAVCO	0	NA	0	NA	1 -100%
	OR	MARLETTE	0	NA	0	NA	1 -100%
	CA	CHAMPION	0	NA	0	NA	2 -100%
	CA	SILVERCREST	0	NA	0	NA	2 -100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>6 -100%</b>
<b>JAMES ALLENBAUGH ORANGEVALE CA</b>							
	CA	KARSTEN	0	NA	2	100%	1 100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>1 100%</b>
<b>JENNI SMITH AMERICAN CANYON CA</b>							
	CA	SKYLINE	3	100%	7	100%	12 -42%



Retailer			-----This Year-----				Last Year YTD	YTD Unit % Change
	State/Manufacturer	City/State	This Quarter	%	YTD	%		
	OR	REDMAN	0	0%	0	0%	2	-100%
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>7</b>	<b>0%</b>	<b>14</b>	<b>-50%</b>
<b>JESSE DAVID YOHANAN</b>		<b>SAN MATEO CA</b>						
	CA	FLEETWOOD	2	100%	3	75%	0	NA
	CA	SILVERCREST	0	0%	1	25%	1	0%
	CA	KARSTEN	0	0%	0	0%	3	-100%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>4</b>	<b>0%</b>
<b>JOHN DAY HOMES</b>		<b>FREEDOM CA</b>						
	CA	SILVERCREST	21	100%	26	100%	7	271%
		<b>Retailer Totals</b>	<b>21</b>	<b>2%</b>	<b>26</b>	<b>1%</b>	<b>7</b>	<b>271%</b>
<b>JOHN OVERTON ALLEN</b>		<b>SALINAS CA</b>						
	CA	FLEETWOOD	1	100%	2	100%	4	-50%
	CA	KARSTEN	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>5</b>	<b>-60%</b>
<b>KARIS HOMES</b>		<b>SONOMA CA</b>						
	CA	SILVERCREST	0	NA	1	100%	3	-67%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>3</b>	<b>-67%</b>
<b>KAY HOMES</b>		<b>FRESNO CA</b>						
	AZ	CAVCO	1	100%	3	100%	2	50%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>2</b>	<b>50%</b>
<b>KERMAN HOMES</b>		<b>KERMAN CA</b>						
	CA	SKYLINE	21	48%	30	42%	18	67%
	CA	CHAMPION	9	20%	19	27%	31	-39%
	CA	FLEETWOOD	5	11%	11	15%	6	83%
	CA	SILVERCREST	5	11%	6	8%	1	500%
	CA	KARSTEN	2	5%	3	4%	4	-25%
	AZ	CAVCO	1	2%	1	1%	0	NA
	OR	CHAMPION	1	2%	1	1%	0	NA
	OR	REDMAN	0	0%	0	0%	2	-100%
	OR	GOLDEN WEST	0	0%	0	0%	2	-100%
		<b>Retailer Totals</b>	<b>44</b>	<b>5%</b>	<b>71</b>	<b>4%</b>	<b>64</b>	<b>11%</b>
<b>KEVIN DARYL CLARK</b>		<b>SACRAMENTO CA</b>						
	CA	KARSTEN	11	100%	23	100%	36	-36%
		<b>Retailer Totals</b>	<b>11</b>	<b>1%</b>	<b>23</b>	<b>1%</b>	<b>36</b>	<b>-36%</b>
<b>LASSEN COUNTY HOMES</b>		<b>JANESVILLE CA</b>						
	ID	NASHUA	6	86%	16	80%	17	-6%
	OR	FUQUA	1	14%	4	20%	5	-20%
		<b>Retailer Totals</b>	<b>7</b>	<b>1%</b>	<b>20</b>	<b>1%</b>	<b>22</b>	<b>-9%</b>
<b>LIBERTY HOMES</b>		<b>NAPA CA</b>						
	CA	KARSTEN	0	NA	1	100%	0	NA
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>LIBERTY HOUSING, INC.</b>		<b>SACRAMENTO CA</b>						
	CA	CHAMPION	1	50%	3	60%	2	50%
	OR	FUQUA	1	50%	2	40%	0	NA
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>5</b>	<b>0%</b>	<b>2</b>	<b>150%</b>
<b>LOWELL RATHE</b>		<b>CLEMENTS CA</b>						
	CA	KARSTEN	2	100%	5	100%	0	NA
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>5</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>LUXURY HOMES</b>		<b>SANTA ROSA CA</b>						
	CA	SKYLINE	1	100%	1	100%	0	NA
	CA	SILVERCREST	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>
<b>M A STEINER</b>		<b>FAIR OAKS CA</b>						
	CA	CHAMPION	0	NA	0	NA	1	-100%
	CA	FLEETWOOD	0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>-100%</b>
<b>MADISON HOME SALES</b>		<b>MANTECA CA</b>						
	CA	FLEETWOOD	33	66%	84	72%	92	-9%
	CA	SKYLINE	5	10%	13	11%	24	-46%
	CA	CHAMPION	4	8%	8	7%	9	-11%
	WA	FLEETWOOD	4	8%	5	4%	5	0%
	AZ	FLEETWOOD	1	2%	2	2%	1	100%
	CA	GOLDEN WEST	0	0%	1	1%	0	NA
	ID	NASHUA	1	2%	1	1%	0	NA
	AZ	PALM HARBOR	1	2%	1	1%	0	NA
	AZ	REDMAN	1	2%	1	1%	0	NA
	OR	PALM HARBOR	0	0%	0	0%	4	-100%

Retailer	State/Manufacturer	City/State	-----This Year-----				Last Year YTD	YTD Unit % Change
			This Quarter	%	YTD	%		
		<b>Retailer Totals</b>	<b>50</b>	<b>5%</b>	<b>116</b>	<b>6%</b>	<b>135</b>	<b>-14%</b>
<b>MANTECA HOMES</b>		<b>MANTECA CA</b>						
	CA	KARSTEN	18	95%	34	97%	45	-24%
	CA	FLEETWOOD	1	5%	1	3%	0	NA
	AZ	CAVCO	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>19</b>	<b>2%</b>	<b>35</b>	<b>2%</b>	<b>46</b>	<b>-24%</b>
<b>MANUFACTURED HOME CENTER</b>		<b>SHINGLE SPRINGS CA</b>						
	CA	CHAMPION	19	70%	35	57%	22	59%
	OR	FUQUA	1	4%	11	18%	17	-35%
	CA	SKYLINE	3	11%	6	10%	6	0%
	CA	HALLMARK-SOUTHWEST	1	4%	3	5%	0	NA
	ID	CHAMPION	2	7%	2	3%	0	NA
	OR	CHAMPION	1	4%	1	2%	0	NA
	OR	FLEETWOOD	0	0%	1	2%	0	NA
	OR	REDMAN	0	0%	1	2%	0	NA
	ID	FLEETWOOD	0	0%	1	2%	0	NA
	OR	MARLETTE	0	0%	0	0%	1	-100%
	CA	FLEETWOOD	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>27</b>	<b>3%</b>	<b>61</b>	<b>3%</b>	<b>47</b>	<b>30%</b>
<b>MANUFACTURED HOUSING INC</b>		<b>SANTA CLARA CA</b>						
	CA	FLEETWOOD	0	NA	0	NA	2	-100%
	AZ	CAVCO	0	NA	0	NA	2	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>4</b>	<b>-100%</b>
<b>MARCOTTE HOME SALES</b>		<b>HAYWARD CA</b>						
	CA	SILVERCREST	2	100%	4	80%	3	33%
	CA	SKYLINE	0	0%	1	20%	0	NA
	CA	KARSTEN	0	0%	0	0%	3	-100%
	OR	KARSTEN	0	0%	0	0%	1	-100%
	OR	LIBERTY	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>5</b>	<b>0%</b>	<b>8</b>	<b>-38%</b>
<b>MARTHA J HINTZ</b>		<b>CRESCENT CITY CA</b>						
	OR	LIBERTY	0	NA	2	100%	2	0%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>
<b>MCDUGAL WEINER</b>		<b>EL DORADO HILLS CA</b>						
	CA	CHAMPION	4	67%	5	71%	4	25%
	OR	FUQUA	2	33%	2	29%	0	NA
	CA	SILVERCREST	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>6</b>	<b>1%</b>	<b>7</b>	<b>0%</b>	<b>5</b>	<b>40%</b>
<b>MILL VILLA ESTATES</b>		<b>OAKLAND CA</b>						
	CA	KARSTEN	8	89%	17	94%	14	21%
	AZ	CAVCO	1	11%	1	6%	0	NA
		<b>Retailer Totals</b>	<b>9</b>	<b>1%</b>	<b>18</b>	<b>1%</b>	<b>14</b>	<b>29%</b>
<b>MOBILE HOMES 4 LESS</b>		<b>ORLAND CA</b>						
	OR	LIBERTY	4	100%	13	100%	10	30%
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>13</b>	<b>1%</b>	<b>10</b>	<b>30%</b>
<b>MOBILE REPO INC</b>		<b>APTOS CA</b>						
	OR	LIBERTY	1	100%	1	100%	0	NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>MODULAR LIFESTYLES</b>		<b>ROSEVILLE CA</b>						
	CA	FLEETWOOD	13	93%	28	90%	41	-32%
	AZ	CAVCO	0	0%	2	6%	0	NA
	AZ	REDMAN	1	7%	1	3%	0	NA
	TX	GOLDEN WEST	0	0%	0	0%	1	-100%
	CA	KARSTEN	0	0%	0	0%	1	-100%
	CA	SILVERCREST	0	0%	0	0%	3	-100%
	CA	CHAMPION	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>14</b>	<b>1%</b>	<b>31</b>	<b>2%</b>	<b>47</b>	<b>-34%</b>
<b>MONTE CRISTO</b>		<b>MODESTO CA</b>						
	CA	KARSTEN	5	100%	7	100%	6	17%
		<b>Retailer Totals</b>	<b>5</b>	<b>1%</b>	<b>7</b>	<b>0%</b>	<b>6</b>	<b>17%</b>
<b>MOUNTAIN MANUFACTURED HOME</b>		<b>BISHOP CA</b>						
	CA	SILVERCREST	0	NA	1	100%	0	NA
	CA	GOLDEN WEST	0	NA	0	0%	3	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>3</b>	<b>-67%</b>
<b>NEW HORIZON HOMES</b>		<b>SAN JOSE CA</b>						
	CA	FLEETWOOD	13	100%	33	92%	31	6%
	WA	FLEETWOOD	0	0%	2	6%	0	NA
	AZ	CAVCO	0	0%	1	3%	0	NA

Retailer	State/Manufacturer	City/State	-----This Year-----				Last Year YTD	YTD Unit % Change
			This Quarter	%	YTD	%		
		<b>Retailer Totals</b>	<b>13</b>	<b>1%</b>	<b>36</b>	<b>2%</b>	<b>31</b>	<b>16%</b>
<b>NEW VISION HOMES</b>		<b>CRESCENT CITY CA</b>						
	OR	SKYLINE	1	100%	4	80%	4	0%
	CA	SKYLINE	0	0%	1	20%	2	-50%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>5</b>	<b>0%</b>	<b>6</b>	<b>-17%</b>
<b>NORTH STATE HOMES</b>		<b>ALTURAS CA</b>						
	OR	FUQUA	0	NA	0	NA	4	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>4</b>	<b>-100%</b>
<b>NORTHSTAR HOMES</b>		<b>HAYWARD CA</b>						
	CA	SILVERCREST	0	NA	0	NA	2	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>-100%</b>
<b>NORTHWESTERN HOMES</b>		<b>UKIAH CA</b>						
	CA	FLEETWOOD	9	64%	27	77%	29	-7%
	WA	FLEETWOOD	4	29%	6	17%	2	200%
	CA	SKYLINE	1	7%	1	3%	0	NA
	CA	SILVERCREST	0	0%	1	3%	0	NA
	OR	FLEETWOOD	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>14</b>	<b>1%</b>	<b>35</b>	<b>2%</b>	<b>32</b>	<b>9%</b>
<b>NORTHWIND PROPERTIES</b>		<b>SAN JOSE CA</b>						
	CA	SKYLINE	3	100%	5	71%	3	67%
	CA	CHAMPION	0	0%	2	29%	1	100%
	AZ	FLEETWOOD	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>7</b>	<b>0%</b>	<b>5</b>	<b>40%</b>
<b>OAK CREEK HOMES</b>		<b>WALNUT CREEK CA</b>						
	CA	FLEETWOOD	2	100%	3	100%	26	-88%
	AZ	PALM HARBOR	0	0%	0	0%	1	-100%
	CA	HALLMARK-SOUTHWEST	0	0%	0	0%	1	-100%
	CA	SKYLINE	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>29</b>	<b>-90%</b>
<b>OAKRIDGE HOMES</b>		<b>JAMESTOWN CA</b>						
	CA	SILVERCREST	2	100%	5	100%	12	-58%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>5</b>	<b>0%</b>	<b>12</b>	<b>-58%</b>
<b>OAKWOOD HOMES</b>		<b>WEST SACRAMENT CA</b>						
	CA	GOLDEN WEST	23	100%	44	98%	44	0%
	OR	GOLDEN WEST	0	0%	1	2%	1	0%
	AZ	CLAYTON	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>23</b>	<b>2%</b>	<b>45</b>	<b>2%</b>	<b>46</b>	<b>-2%</b>
<b>PACIFIC GOLD PROPERTIES</b>		<b>ROHNERT PARK CA</b>						
	CA	GOLDEN WEST	3	100%	7	78%	5	40%
	OR	MARLETTE	0	0%	1	11%	0	NA
	OR	REDMAN	0	0%	1	11%	0	NA
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>9</b>	<b>0%</b>	<b>5</b>	<b>80%</b>
<b>PACIFIC MANUFACTURED HOUSIN</b>		<b>WINDSOR CA</b>						
	OR	LIBERTY	1	33%	2	40%	0	NA
	CA	HALLMARK-SOUTHWEST	1	33%	2	40%	0	NA
	OR	CHAMPION	1	33%	1	20%	0	NA
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>5</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>PHI INVESTMENTS CORP</b>		<b>SAN JOSE CA</b>						
	CA	GOLDEN WEST	1	100%	3	100%	6	-50%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>6</b>	<b>-50%</b>
<b>QUALITY HOMES</b>		<b>MONTEREY CA</b>						
	CA	SILVERCREST	0	NA	1	100%	0	NA
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>QUALITY HOMES</b>		<b>SOQUEL CA</b>						
	CA	FLEETWOOD	4	100%	7	100%	2	250%
	CA	KARSTEN	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>7</b>	<b>0%</b>	<b>3</b>	<b>133%</b>
<b>R &amp; R HOMES</b>		<b>APTOS CA</b>						
	OR	FUQUA	7	100%	12	100%	16	-25%
		<b>Retailer Totals</b>	<b>7</b>	<b>1%</b>	<b>12</b>	<b>1%</b>	<b>16</b>	<b>-25%</b>
<b>RESIDENTIAL HOMES</b>		<b>SANTA ROSA CA</b>						
	CA	FLEETWOOD	8	100%	22	92%	16	38%
	OR	FLEETWOOD	0	0%	1	4%	0	NA
	AZ	FLEETWOOD	0	0%	1	4%	0	NA
	WA	FLEETWOOD	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>8</b>	<b>1%</b>	<b>24</b>	<b>1%</b>	<b>17</b>	<b>41%</b>

Retailer	State/Manufacturer	City/State	-----This Year-----			Last Year YTD	YTD Unit % Change
			This Quarter	%	YTD		
<b>ROLLINGWOOD 2 INC</b>		<b>JACKSON CA</b>					
	CA	SILVERCREST	4	100%	9	90%	8 13%
	CO	OAKWOOD	0	0%	1	10%	0 NA
	AZ	PALM HARBOR	0	0%	0	0%	1 -100%
	AZ	CLAYTON	0	0%	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>10</b>	<b>1%</b>	<b>10 0%</b>
<b>RONALD G. MICHAELS</b>		<b>GROVELAND CA</b>					
	CA	SILVERCREST	0	NA	1	100%	0 NA
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0 NA</b>
<b>SECURITY HOME SHOW NORTH</b>		<b>CHICO CA</b>					
	CA	FLEETWOOD	8	62%	21	72%	31 -32%
	WA	FLEETWOOD	4	31%	7	24%	11 -36%
	OR	FLEETWOOD	1	8%	1	3%	2 -50%
		<b>Retailer Totals</b>	<b>13</b>	<b>1%</b>	<b>29</b>	<b>1%</b>	<b>44 -34%</b>
<b>SELECT HOMES</b>		<b>CITRUS HEIGHTS CA</b>					
	CA	CHAMPION	0	NA	1	50%	2 -50%
	ID	CHAMPION	0	NA	1	50%	0 NA
	OR	FUQUA	0	NA	0	0%	2 -100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>4 -50%</b>
<b>SERENITY HOMES</b>		<b>CHICO CA</b>					
	OR	FUQUA	6	100%	9	100%	3 200%
		<b>Retailer Totals</b>	<b>6</b>	<b>1%</b>	<b>9</b>	<b>0%</b>	<b>3 200%</b>
<b>SIERRA GOLD HOMES, INC</b>		<b>PIONEER CA</b>					
	CA	KARSTEN	0	NA	1	100%	2 -50%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>2 -50%</b>
<b>SIERRA HOMES</b>		<b>ANDERSON CA</b>					
	CA	SILVERCREST	4	67%	4	67%	4 0%
	TX	FLEETWOOD	1	17%	1	17%	0 NA
	AZ	REDMAN	1	17%	1	17%	0 NA
		<b>Retailer Totals</b>	<b>6</b>	<b>1%</b>	<b>6</b>	<b>0%</b>	<b>4 50%</b>
<b>SIGRIST</b>		<b>ROCKLIN CA</b>					
	CA	KARSTEN	2	100%	4	100%	4 0%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>4 0%</b>
<b>STANFORD K EASTMAN</b>		<b>SACRAMENTO CA</b>					
	CA	CHAMPION	1	100%	2	100%	0 NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0 NA</b>
<b>STAR PROPERTIES</b>		<b>FOLSOM CA</b>					
	CA	FLEETWOOD	1	50%	2	67%	0 NA
	CA	SILVERCREST	1	50%	1	33%	0 NA
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>0 NA</b>
<b>STATEWIDE HOMES</b>		<b>NEVADA CITY CA</b>					
	CA	FLEETWOOD	1	100%	6	100%	3 100%
	WA	FLEETWOOD	0	0%	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>4 50%</b>
<b>STATEWIDE HOMES</b>		<b>OAKLAND CA</b>					
	CA	FLEETWOOD	0	NA	0	NA	1 -100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1 -100%</b>
<b>STERLING HOMES &amp; INVESTMENTS</b>		<b>SANTA ROSA CA</b>					
	CA	GOLDEN WEST	2	100%	3	100%	4 -25%
	AZ	CAVCO	0	0%	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>5 -40%</b>
<b>STEVEN DOUGLAS MCDONALD</b>		<b>SANGER CA</b>					
	OR	FUQUA	1	100%	1	100%	0 NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0 NA</b>
<b>STONE BRIDGE HOMES</b>		<b>SAN CARLOS CA</b>					
	CA	FLEETWOOD	2	100%	2	100%	0 NA
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0 NA</b>
<b>STRICTLY USED</b>		<b>RED BLUFF CA</b>					
	ID	CHAMPION	8	89%	13	93%	11 18%
	OR	PALM HARBOR	1	11%	1	7%	4 -75%
		<b>Retailer Totals</b>	<b>9</b>	<b>1%</b>	<b>14</b>	<b>1%</b>	<b>15 -7%</b>
<b>SUNLAND SALES</b>		<b>MAMMOTH LAKES CA</b>					
	CA	SILVERCREST	0	NA	2	100%	0 NA
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0 NA</b>
<b>SUNSET WEST HOMES</b>		<b>FREEDOM CA</b>					
	AZ	CAVCO	0	NA	0	NA	3 -100%

Retailer	State/Manufacturer	City/State	-----This Year-----			Last Year YTD	YTD Unit % Change	
			This Quarter	%	YTD			%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>3</b>	<b>-100%</b>
<b>SWANLUND HOME SALES</b>		<b>MCKINLEYVILLE CA</b>						
	CA	SKYLINE	0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>
<b>TAHC</b>		<b>SONORA CA</b>						
	CA	SKYLINE	1	100%	4	67%	7	-43%
	CA	KARSTEN	0	0%	1	17%	1	0%
	CA	FLEETWOOD	0	0%	1	17%	8	-88%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>16</b>	<b>-63%</b>
<b>TERESA SPATARO PROPERTIES</b>		<b>SANTA ROSA CA</b>						
	CA	HALLMARK-SOUTHWEST	5	83%	7	88%	1	600%
	CA	SKYLINE	1	17%	1	13%	0	NA
		<b>Retailer Totals</b>	<b>6</b>	<b>1%</b>	<b>8</b>	<b>0%</b>	<b>1</b>	<b>700%</b>
<b>TERRACE HOMES</b>		<b>WOODSIDE CA</b>						
	CA	SILVERCREST	4	100%	4	100%	1	300%
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>1</b>	<b>300%</b>
<b>THE MEADOWS</b>		<b>TALMAGE CA</b>						
	OR	FUQUA	2	100%	2	100%	3	-33%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>3</b>	<b>-33%</b>
<b>TOM'S MOBILE/MOTOR</b>		<b>OROVILLE CA</b>						
	CA	KARSTEN	0	NA	2	100%	3	-33%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>3</b>	<b>-33%</b>
<b>UNITED HOMES OF AMERICA</b>		<b>SACRAMENTO CA</b>						
	CA	SKYLINE	2	100%	2	100%	0	NA
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>VALLEY SALES</b>		<b>SAINT HELENA CA</b>						
	CA	SKYLINE	2	100%	2	100%	2	0%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>
<b>VARVELL &amp; VARVELL</b>		<b>SONORA CA</b>						
	OR	FUQUA	0	NA	0	NA	2	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>-100%</b>
<b>VIEIRA ENTERPRISES</b>		<b>SANTA CLARA CA</b>						
	CA	FLEETWOOD	5	100%	14	100%	14	0%
		<b>Retailer Totals</b>	<b>5</b>	<b>1%</b>	<b>14</b>	<b>1%</b>	<b>14</b>	<b>0%</b>
<b>VINCE L. KOLL</b>		<b>ORANGEVALE CA</b>						
	CA	CHAMPION	0	NA	1	100%	3	-67%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>3</b>	<b>-67%</b>
<b>W/W HOME SALES</b>		<b>EUREKA CA</b>						
	OR	SKYLINE	3	75%	7	64%	8	-13%
	CA	SKYLINE	1	25%	4	36%	7	-43%
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>11</b>	<b>1%</b>	<b>15</b>	<b>-27%</b>
<b>WATERHOUSE MANAGEMENT</b>		<b>ROSEVILLE CA</b>						
	CA	KARSTEN	13	81%	19	79%	18	6%
	CA	FLEETWOOD	3	19%	5	21%	6	-17%
	ID	FLEETWOOD	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>16</b>	<b>2%</b>	<b>24</b>	<b>1%</b>	<b>25</b>	<b>-4%</b>
<b>WESTWIND ENTERPRISES LTD</b>		<b>SAN JOSE CA</b>						
	CA	FLEETWOOD	0	NA	2	100%	0	NA
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
		<b>Region Totals</b>	<b>974</b>	<b>44%</b>	<b>1,980</b>	<b>45%</b>	<b>1,981</b>	<b>0%</b>

**Southern California**

<b>29 PALMS MOBILE HOME SALES</b>		<b>TWENTYNINE PALM CA</b>						
	CA	GOLDEN WEST	0	NA	4	100%	0	NA
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>A &amp; B MOBILE/MANUFACTURED HO</b>		<b>ENCINITAS CA</b>						
	CA	GOLDEN WEST	1	100%	5	83%	1	400%
	AZ	REDMAN	0	0%	1	17%	0	NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>1</b>	<b>500%</b>
<b>A/A MOBILEHOMES</b>		<b>HEMET CA</b>						
	AZ	FLEETWOOD	2	67%	5	71%	0	NA
	ID	FLEETWOOD	0	0%	1	14%	0	NA
	CA	FLEETWOOD	1	33%	1	14%	0	NA
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>7</b>	<b>0%</b>	<b>0</b>	<b>NA</b>

Retailer	State/Manufacturer	City/State	-----This Year-----			Last Year YTD	YTD Unit % Change
			This Quarter	%	YTD		
<b>AAA SUNSHINE HOMES</b> <u>OXNARD CA</u>							
	AZ	CAVCO	10	67%	20	71%	18 11%
	CA	FLEETWOOD	4	27%	6	21%	0 NA
	CA	KARSTEN	1	7%	2	7%	0 NA
	IN	FOUR SEASONS	0	0%	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>15</b>	<b>1%</b>	<b>28</b>	<b>1%</b>	<b>19 47%</b>
<b>ABRAHAM &amp; WARD</b> <u>VENTURA CA</u>							
	AZ	CAVCO	0	0%	1	33%	0 NA
	CA	CHAMPION	1	100%	1	33%	0 NA
	CA	GOLDEN WEST	0	0%	1	33%	0 NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>0 NA</b>
<b>ACTION MOBILE HOMES</b> <u>GARDEN GROVE CA</u>							
	CA	SILVERCREST	0	0%	3	50%	0 NA
	CA	HALLMARK-SOUTHWEST	1	50%	2	33%	4 -50%
	AZ	PALM HARBOR	1	50%	1	17%	0 NA
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>4 50%</b>
<b>ACTION MOBILE HOMES</b> <u>ONTARIO CA</u>							
	CA	CHAMPION	2	100%	3	100%	6 -50%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>6 -50%</b>
<b>ADAM MELTON PADILLA</b> <u>EL CAJON CA</u>							
	AZ	PALM HARBOR	0	NA	2	67%	0 NA
	AZ	CAVCO	0	NA	1	33%	0 NA
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>0 NA</b>
<b>ADVANCED HOMES</b> <u>HEMET CA</u>							
	CA	SKYLINE	20	87%	36	92%	34 6%
	OR	GOLDEN WEST	1	4%	1	3%	0 NA
	OR	SKYLINE	1	4%	1	3%	0 NA
	CA	SILVERCREST	1	4%	1	3%	0 NA
	AZ	CAVCO	0	0%	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>23</b>	<b>2%</b>	<b>39</b>	<b>2%</b>	<b>35 11%</b>
<b>ADVANTAGE ENTERPRISES CO. L.</b> <u>TUSTIN CA</u>							
	CA	SILVERCREST	0	NA	0	NA	2 -100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>2 -100%</b>
<b>AFFORDABLE HOMES</b> <u>EL CAJON CA</u>							
	AZ	CAVCO	1	100%	7	88%	0 NA
	CA	CHAMPION	0	0%	1	13%	9 -89%
	CA	GOLDEN WEST	0	0%	0	0%	1 -100%
	OR	SKYLINE	0	0%	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>8</b>	<b>0%</b>	<b>11 -27%</b>
<b>AFFORDABLE HOUSING</b> <u>BUELLTON CA</u>							
	CA	FLEETWOOD	5	100%	7	100%	3 133%
		<b>Retailer Totals</b>	<b>5</b>	<b>0%</b>	<b>7</b>	<b>0%</b>	<b>3 133%</b>
<b>ALLSTAR HOMES</b> <u>CORONA CA</u>							
	CA	FLEETWOOD	2	40%	3	50%	5 -40%
	AZ	SCHULT	2	40%	2	33%	10 -80%
	AZ	FLEETWOOD	1	20%	1	17%	0 NA
	CA	SKYLINE	0	0%	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>5</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>16 -63%</b>
<b>ALOHA HOMES</b> <u>CORONA CA</u>							
	AZ	CLAYTON	0	NA	1	33%	5 -80%
	AZ	PALM HARBOR	0	NA	1	33%	1 0%
	CA	SKYLINE	0	NA	1	33%	4 -75%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>10 -70%</b>
<b>AMBASSADOR HOMES</b> <u>MURRIETA CA</u>							
	AZ	CLAYTON	2	67%	2	67%	6 -67%
	AZ	REDMAN	1	33%	1	33%	0 NA
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>6 -50%</b>
<b>AMERICAN 21ST CENTURY</b> <u>PALMDALE CA</u>							
	CA	SILVERCREST	7	100%	11	100%	2 450%
	AZ	CHAMPION	0	0%	0	0%	3 -100%
	AZ	REDMAN	0	0%	0	0%	2 -100%
		<b>Retailer Totals</b>	<b>7</b>	<b>1%</b>	<b>11</b>	<b>0%</b>	<b>7 57%</b>
<b>AMERICAN HOME SALES</b> <u>TORRANCE CA</u>							
	CA	SKYLINE	0	NA	0	NA	3 -100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>3 -100%</b>
<b>AMERISTAR</b> <u>BAKERSFIELD CA</u>							
	AZ	CAVCO	14	88%	29	91%	21 38%

Retailer	-----This Year-----						Last Year YTD	YTD Unit % Change
	State/Manufacturer	City/State	This Quarter	%	YTD	%		
	AZ PALM HARBOR		2	13%	3	9%	0	NA
	CA SKYLINE		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>16</b>	<b>1%</b>	<b>32</b>	<b>1%</b>	<b>22</b>	<b>45%</b>
<b>AMIGOS HOME SALES</b>		<b>VISTA CA</b>						
	CA SILVERCREST		0	NA	1	100%	0	NA
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>APEX HOME SALES</b>		<b>BELFLOWER CA</b>						
	CA SILVERCREST		5	56%	8	50%	15	-47%
	CA FLEETWOOD		4	44%	7	44%	15	-53%
	OR PALM HARBOR		0	0%	1	6%	0	NA
	WA FLEETWOOD		0	0%	0	0%	1	-100%
	CA KARSTEN		0	0%	0	0%	1	-100%
	CA CHAMPION		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>9</b>	<b>1%</b>	<b>16</b>	<b>1%</b>	<b>33</b>	<b>-52%</b>
<b>ARENA HOUSING</b>		<b>PALMDALE CA</b>						
	CA SKYLINE		11	100%	22	100%	38	-42%
	CA GOLDEN WEST		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>11</b>	<b>1%</b>	<b>22</b>	<b>1%</b>	<b>39</b>	<b>-44%</b>
<b>ATHANS ENTERPRISES INC</b>		<b>LANCASTER CA</b>						
	CA SILVERCREST		0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>
<b>BARRY E FOWLER</b>		<b>SAN DIEGO CA</b>						
	CA SKYLINE		0	NA	0	NA	2	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>-100%</b>
<b>BEST QUALITY</b>		<b>COVINA CA</b>						
	AZ PALM HARBOR		2	100%	6	100%	1	500%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>1</b>	<b>500%</b>
<b>BLUE CARPET</b>		<b>LAKE FOREST CA</b>						
	CA HALLMARK-SOUTHWEST		13	81%	22	71%	16	38%
	CA SKYLINE		1	6%	4	13%	3	33%
	AZ PALM HARBOR		1	6%	2	6%	1	100%
	CA GOLDEN WEST		1	6%	1	3%	0	NA
	CA SILVERCREST		0	0%	1	3%	1	0%
	CA KARSTEN		0	0%	1	3%	0	NA
		<b>Retailer Totals</b>	<b>16</b>	<b>1%</b>	<b>31</b>	<b>1%</b>	<b>21</b>	<b>48%</b>
<b>BOBS MOBILEHOME SALES</b>		<b>LOMITA CA</b>						
	CA SKYLINE		0	NA	2	100%	4	-50%
	CA FLEETWOOD		0	NA	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>5</b>	<b>-60%</b>
<b>BRANDYWINE OSTRICH RANCH</b>		<b>HEMET CA</b>						
	CA CHAMPION		0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>
<b>BRYNEX</b>		<b>IRVINE CA</b>						
	CA HALLMARK-SOUTHWEST		3	100%	6	100%	9	-33%
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>9</b>	<b>-33%</b>
<b>C H &amp; L DEVELOPMENT INC</b>		<b>CANYON LAKE CA</b>						
	AZ CAVCO		0	NA	0	NA	3	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>3</b>	<b>-100%</b>
<b>CALIFORNIA MOBILE HOMES</b>		<b>TUSTIN CA</b>						
	CA FLEETWOOD		1	100%	1	100%	2	-50%
	ID MODULINE		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>3</b>	<b>-67%</b>
<b>CALIFORNIA SUNCOAST</b>		<b>EL CAJON CA</b>						
	CA FLEETWOOD		16	47%	26	52%	14	86%
	AZ FLEETWOOD		8	24%	13	26%	12	8%
	AZ MARLETTE		6	18%	6	12%	0	NA
	AZ SCHULT		1	3%	2	4%	0	NA
	AZ CHAMPION		1	3%	1	2%	0	NA
	AZ REDMAN		1	3%	1	2%	0	NA
	CA KARSTEN		1	3%	1	2%	0	NA
	AZ PALM HARBOR		0	0%	0	0%	2	-100%
		<b>Retailer Totals</b>	<b>34</b>	<b>3%</b>	<b>50</b>	<b>2%</b>	<b>28</b>	<b>79%</b>
<b>CANYON VIEW SALES</b>		<b>SANTA CLARITA CA</b>						
	CA HALLMARK-SOUTHWEST		0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>
<b>CAPITAL HOMES</b>		<b>GARDEN GROVE CA</b>						
	AZ REDMAN		1	100%	1	33%	0	NA

Retailer		-----This Year-----				Last	YTD
State/Manufacturer	City/State	This Quarter	%	YTD	%	Year YTD	Unit % Change
CA	FLEETWOOD	0	0%	1	33%	0	NA
AZ	CAVCO	0	0%	1	33%	0	NA
CA	CHAMPION	0	0%	0	0%	1	-100%
AZ	CHAMPION	0	0%	0	0%	1	-100%
<b>Retailer Totals</b>		<b>1</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>2</b>	<b>50%</b>
<b>CARLSBERG MANAGEMENT CO</b>		<b>LOS ANGELES</b>		<b>CA</b>			
CA	SILVERCREST	2	100%	4	100%	10	-60%
CA	SKYLINE	0	0%	0	0%	1	-100%
CA	CHAMPION	0	0%	0	0%	9	-100%
<b>Retailer Totals</b>		<b>2</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>20</b>	<b>-80%</b>
<b>CASA BLANCA</b>		<b>CANYON COUNTRY</b>		<b>CA</b>			
CA	GOLDEN WEST	11	73%	17	68%	0	NA
AZ	CLAYTON	1	7%	4	16%	0	NA
CA	FLEETWOOD	2	13%	3	12%	1	200%
CA	CHAMPION	1	7%	1	4%	0	NA
AZ	CAVCO	0	0%	0	0%	1	-100%
<b>Retailer Totals</b>		<b>15</b>	<b>1%</b>	<b>25</b>	<b>1%</b>	<b>2</b>	<b>1150%</b>
<b>CENTENNIAL HOMES</b>		<b>GRAND TERRACE</b>		<b>CA</b>			
CA	CHAMPION	3	100%	4	67%	13	-69%
AZ	PALM HARBOR	0	0%	1	17%	0	NA
CA	SILVERCREST	0	0%	1	17%	0	NA
CA	FLEETWOOD	0	0%	0	0%	1	-100%
<b>Retailer Totals</b>		<b>3</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>14</b>	<b>-57%</b>
<b>CENTRAL REALTY</b>		<b>RIVERSIDE</b>		<b>CA</b>			
AZ	REDMAN	1	100%	1	100%	0	NA
<b>Retailer Totals</b>		<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>CERTIFIED MOBILE ENTERPRISES</b>		<b>TUSTIN</b>		<b>CA</b>			
CA	GOLDEN WEST	1	50%	2	67%	0	NA
AZ	FLEETWOOD	1	50%	1	33%	0	NA
<b>Retailer Totals</b>		<b>2</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>CHANAME MANUFACTURED HOME</b>		<b>MORENO VALLEY</b>		<b>CA</b>			
AZ	CAVCO	3	100%	6	100%	1	500%
<b>Retailer Totals</b>		<b>3</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>1</b>	<b>500%</b>
<b>CHRYSAL RIDGE PROPERTIES</b>		<b>RIVERSIDE</b>		<b>CA</b>			
AZ	CAVCO	0	NA	1	100%	0	NA
<b>Retailer Totals</b>		<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>CLARABEN HOMES</b>		<b>STANTON</b>		<b>CA</b>			
CA	CHAMPION	2	29%	4	36%	2	100%
CA	SILVERCREST	2	29%	3	27%	0	NA
CA	KARSTEN	1	14%	2	18%	0	NA
AZ	CAVCO	2	29%	2	18%	1	100%
AZ	SCHULT	0	0%	0	0%	1	-100%
<b>Retailer Totals</b>		<b>7</b>	<b>1%</b>	<b>11</b>	<b>0%</b>	<b>4</b>	<b>175%</b>
<b>CLASSIC HOMES</b>		<b>COVINA</b>		<b>CA</b>			
CA	SKYLINE	13	100%	27	93%	11	145%
AZ	PALM HARBOR	0	0%	1	3%	0	NA
CA	CHAMPION	0	0%	1	3%	1	0%
<b>Retailer Totals</b>		<b>13</b>	<b>1%</b>	<b>29</b>	<b>1%</b>	<b>12</b>	<b>142%</b>
<b>COASTLINE MOBILE HOMES</b>		<b>FOUNTAIN VALLEY</b>		<b>CA</b>			
AZ	CAVCO	1	100%	1	100%	0	NA
CA	CHAMPION	0	0%	0	0%	1	-100%
<b>Retailer Totals</b>		<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>
<b>COLE HOUSING</b>		<b>ORANGE</b>		<b>CA</b>			
CA	CHAMPION	0	NA	0	NA	1	-100%
<b>Retailer Totals</b>		<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>
<b>COLE</b>		<b>SAN MARCOS</b>		<b>CA</b>			
CA	FLEETWOOD	6	75%	8	73%	14	-43%
CA	KARSTEN	2	25%	2	18%	0	NA
AZ	REDMAN	0	0%	1	9%	1	0%
AZ	CHAMPION	0	0%	0	0%	1	-100%
CA	CHAMPION	0	0%	0	0%	1	-100%
CA	SKYLINE	0	0%	0	0%	1	-100%
<b>Retailer Totals</b>		<b>8</b>	<b>1%</b>	<b>11</b>	<b>0%</b>	<b>18</b>	<b>-39%</b>
<b>COLORADO RIVER</b>		<b>PARKER DAM</b>		<b>CA</b>			
AZ	CAVCO	6	100%	8	100%	13	-38%
<b>Retailer Totals</b>		<b>6</b>	<b>0%</b>	<b>8</b>	<b>0%</b>	<b>13</b>	<b>-38%</b>



Retailer	State/Manufacturer	City/State	-----This Year-----			Last Year YTD	YTD Unit % Change
			This Quarter	%	YTD		
<b>CONSTRUCTION RENOVATION</b>	<b>CA</b>	<b>SAN DIEGO</b>	<b>CA</b>				
	SILVERCREST			0 NA	0 NA	5	-100%
			<b>Retailer Totals</b>	<b>0 0%</b>	<b>0 0%</b>	<b>5</b>	<b>-100%</b>
<b>COST LESS</b>	<b>CA</b>	<b>CHULA VISTA</b>	<b>CA</b>				
	SKYLINE			1 100%	4 100%	1	300%
			<b>Retailer Totals</b>	<b>1 0%</b>	<b>4 0%</b>	<b>1</b>	<b>300%</b>
<b>CREST CONSTRUCTION</b>	<b>AZ</b>	<b>SAN DIEGO</b>	<b>CA</b>				
	PALM HARBOR			5 100%	5 100%	0	NA
			<b>Retailer Totals</b>	<b>5 0%</b>	<b>5 0%</b>	<b>0</b>	<b>NA</b>
<b>CRESTRIDGE HOMES INC</b>	<b>AZ</b>	<b>PASADENA</b>	<b>CA</b>				
	PALM HARBOR			0 NA	2 100%	0	NA
			<b>Retailer Totals</b>	<b>0 0%</b>	<b>2 0%</b>	<b>0</b>	<b>NA</b>
<b>CROWN PACIFIC HOMES</b>	<b>AZ</b>	<b>LAKESIDE</b>	<b>CA</b>				
	CAVCO			9 100%	12 100%	10	20%
			<b>Retailer Totals</b>	<b>9 1%</b>	<b>12 0%</b>	<b>10</b>	<b>20%</b>
<b>CRYSTAL MOBILE HOMES</b>	<b>AZ</b>	<b>ANAHEIM</b>	<b>CA</b>				
	CAVCO			0 0%	2 67%	4	-50%
	FLEETWOOD			1 100%	1 33%	0	NA
			<b>Retailer Totals</b>	<b>1 0%</b>	<b>3 0%</b>	<b>4</b>	<b>-25%</b>
<b>CYNTHIA JEAN LANDES</b>	<b>OR</b>	<b>LANCASTER</b>	<b>CA</b>				
	FLEETWOOD			9 90%	14 93%	0	NA
	CHAMPION			1 10%	1 7%	0	NA
			<b>Retailer Totals</b>	<b>10 1%</b>	<b>15 1%</b>	<b>0</b>	<b>NA</b>
<b>DC DEVELOPMENT</b>	<b>CA</b>	<b>SAN MARCOS</b>	<b>CA</b>				
	SKYLINE			5 100%	7 100%	4	75%
			<b>Retailer Totals</b>	<b>5 0%</b>	<b>7 0%</b>	<b>4</b>	<b>75%</b>
<b>DE ANZA BAYSIDE VILLAGE</b>	<b>CA</b>	<b>LOS ANGELES</b>	<b>CA</b>				
	SILVERCREST			0 NA	0 NA	1	-100%
			<b>Retailer Totals</b>	<b>0 0%</b>	<b>0 0%</b>	<b>1</b>	<b>-100%</b>
<b>DISCOUNT REALTY SERVICES</b>	<b>CA</b>	<b>BIG BEAR LAKE</b>	<b>CA</b>				
	HALLMARK-SOUTHWEST			0 NA	0 NA	1	-100%
			<b>Retailer Totals</b>	<b>0 0%</b>	<b>0 0%</b>	<b>1</b>	<b>-100%</b>
<b>DONALD K LUCAS JR</b>	<b>CA</b>	<b>PALM DESERT</b>	<b>CA</b>				
	SILVERCREST			1 100%	1 100%	0	NA
			<b>Retailer Totals</b>	<b>1 0%</b>	<b>1 0%</b>	<b>0</b>	<b>NA</b>
<b>DONALD R. BECKER, INC.</b>	<b>CA</b>	<b>ESCONDIDO</b>	<b>CA</b>				
	CHAMPION			1 100%	6 100%	2	200%
			<b>Retailer Totals</b>	<b>1 0%</b>	<b>6 0%</b>	<b>2</b>	<b>200%</b>
<b>DS2, INC.</b>	<b>CA</b>	<b>ESCONDIDO</b>	<b>CA</b>				
	HALLMARK-SOUTHWEST			3 100%	6 100%	9	-33%
	CAVCO			0 0%	0 0%	1	-100%
			<b>Retailer Totals</b>	<b>3 0%</b>	<b>6 0%</b>	<b>10</b>	<b>-40%</b>
<b>DURA-BILT HOMES</b>	<b>AZ</b>	<b>MOJAVE</b>	<b>CA</b>				
	CAVCO			3 38%	5 45%	15	-67%
	FLEETWOOD			3 38%	3 27%	0	NA
	CHAMPION			1 13%	2 18%	3	-33%
	FLEETWOOD			1 13%	1 9%	0	NA
			<b>Retailer Totals</b>	<b>8 1%</b>	<b>11 0%</b>	<b>18</b>	<b>-39%</b>
<b>DWIGHT RUTHERFORD</b>	<b>CA</b>	<b>RIVERSIDE</b>	<b>CA</b>				
	FLEETWOOD			0 NA	0 NA	1	-100%
			<b>Retailer Totals</b>	<b>0 0%</b>	<b>0 0%</b>	<b>1</b>	<b>-100%</b>
<b>EAGLE HOME CENTER</b>	<b>CA</b>	<b>HIGHLAND</b>	<b>CA</b>				
	SKYLINE			20 49%	36 42%	39	-8%
	SILVERCREST			13 32%	24 28%	25	-4%
	FLEETWOOD			7 17%	21 25%	32	-34%
	FLEETWOOD			1 2%	4 5%	2	100%
	PALM HARBOR			0 0%	0 0%	1	-100%
	GOLDEN WEST			0 0%	0 0%	1	-100%
			<b>Retailer Totals</b>	<b>41 3%</b>	<b>85 4%</b>	<b>100</b>	<b>-15%</b>
<b>ECHO HILLS MOBILE ESTATES</b>	<b>CA</b>	<b>NORTHRIDGE</b>	<b>CA</b>				
	SKYLINE			1 100%	1 100%	0	NA
			<b>Retailer Totals</b>	<b>1 0%</b>	<b>1 0%</b>	<b>0</b>	<b>NA</b>
<b>EDWARD WAYNE HART</b>	<b>AZ</b>	<b>OCEANSIDE</b>	<b>CA</b>				
	PALM HARBOR			0 NA	0 NA	1	-100%
			<b>Retailer Totals</b>	<b>0 0%</b>	<b>0 0%</b>	<b>1</b>	<b>-100%</b>

Retailer	State/Manufacturer	City/State	-----This Year-----			Last Year YTD	YTD Unit % Change	
			This Quarter	%	YTD			%
<b>EL CAJON TRAILER PARK INC</b>	<b>EL CAJON</b>	<b>CA</b>						
	CA FLEETWOOD		0	NA	1	100%	0	NA
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>EL RANCHO HOMES</b>	<b>BANNING</b>	<b>CA</b>						
	AZ CAVCO		1	100%	6	100%	3	100%
	CA GOLDEN WEST		0	0%	0	0%	2	-100%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>5</b>	<b>20%</b>
<b>EL RANCHO HOMES</b>	<b>PALM DESERT</b>	<b>CA</b>						
	CA SKYLINE		4	100%	4	100%	5	-20%
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>5</b>	<b>-20%</b>
<b>ELYON, INC.</b>	<b>SAN LUIS OBISPO</b>	<b>CA</b>						
	CA SILVERCREST		0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>
<b>EMERALD MOBILE HOMES</b>	<b>GLENDORA</b>	<b>CA</b>						
	AZ CAVCO		0	0%	2	67%	0	NA
	AZ PALM HARBOR		1	100%	1	33%	0	NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>ENCHANTED HOMES</b>	<b>WESTMINSTER</b>	<b>CA</b>						
	AZ PALM HARBOR		1	100%	1	100%	0	NA
	CA CHAMPION		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>
<b>EVAN MAI HOMES</b>	<b>CORONA</b>	<b>CA</b>						
	AZ REDMAN		0	NA	1	100%	0	NA
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>EXECUTIVE MOBILE HOMES</b>	<b>CANYON COUNTRY</b>	<b>CA</b>						
	AZ CAVCO		2	67%	2	67%	0	NA
	AZ PALM HARBOR		1	33%	1	33%	0	NA
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>EXTREME INVESTMENTS INC</b>	<b>LAKE FOREST</b>	<b>CA</b>						
	CA KARSTEN		4	100%	6	86%	0	NA
	AZ CAVCO		0	0%	1	14%	4	-75%
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>7</b>	<b>0%</b>	<b>4</b>	<b>75%</b>
<b>F&amp;S INVESTMENTS</b>	<b>NEWPORT BEACH</b>	<b>CA</b>						
	CA SILVERCREST		2	100%	3	100%	3	0%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>3</b>	<b>0%</b>
<b>FACTORY DIRECT HOUSING</b>	<b>SANTEE</b>	<b>CA</b>						
	AZ CAVCO		2	100%	12	100%	11	9%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>12</b>	<b>0%</b>	<b>11</b>	<b>9%</b>
<b>FAIRVIEW</b>	<b>RANCHO PALOS VE</b>	<b>CA</b>						
	CA SKYLINE		1	100%	6	100%	2	200%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>2</b>	<b>200%</b>
<b>FAMILY HOMES</b>	<b>ANAHEIM</b>	<b>CA</b>						
	AZ CAVCO		13	100%	23	100%	21	10%
	OR LIBERTY		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>13</b>	<b>1%</b>	<b>23</b>	<b>1%</b>	<b>22</b>	<b>5%</b>
<b>FIVE STAR</b>	<b>STANTON</b>	<b>CA</b>						
	CA SKYLINE		20	80%	36	82%	57	-37%
	CA SILVERCREST		5	20%	7	16%	11	-36%
	WA FLEETWOOD		0	0%	1	2%	0	NA
	AZ FLEETWOOD		0	0%	0	0%	1	-100%
	AZ CAVCO		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>25</b>	<b>2%</b>	<b>44</b>	<b>2%</b>	<b>70</b>	<b>-37%</b>
<b>FIVE STAR</b>	<b>VISTA</b>	<b>CA</b>						
	CA SKYLINE		1	100%	1	50%	0	NA
	AZ CLAYTON		0	0%	1	50%	0	NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>FLEMING ENTERPRISES, INC.</b>	<b>REDLANDS</b>	<b>CA</b>						
	AZ PALM HARBOR		6	35%	15	39%	0	NA
	AZ CAVCO		7	41%	15	39%	8	88%
	CA FLEETWOOD		3	18%	7	18%	2	250%
	CA SKYLINE		1	6%	1	3%	0	NA
		<b>Retailer Totals</b>	<b>17</b>	<b>1%</b>	<b>38</b>	<b>2%</b>	<b>10</b>	<b>280%</b>
<b>FOUNTAIN OF YOUTH SPA CORP</b>	<b>SAN DIEGO</b>	<b>CA</b>						
	CA FLEETWOOD		0	NA	0	NA	2	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>-100%</b>

Retailer	State/Manufacturer	City/State	-----This Year-----			Last Year YTD	YTD Unit % Change
			This Quarter	%	YTD		
<b>FOXEN HOMES, INC.</b>	<b>CA</b>	<b>CULVER CITY</b>					
AZ CAVCO			0	NA	0	NA	1 -100%
<b>Retailer Totals</b>			<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1 -100%</b>
<b>FRANCISCO OLVERA</b>	<b>CA</b>	<b>SAN DIEGO</b>					
CA FLEETWOOD			6	86%	7	78%	3 133%
AZ CAVCO			1	14%	2	22%	8 -75%
<b>Retailer Totals</b>			<b>7</b>	<b>1%</b>	<b>9</b>	<b>0%</b>	<b>11 -18%</b>
<b>FRIDAY SERVICES</b>	<b>CA</b>	<b>NILAND</b>					
CA SKYLINE			0	NA	2	100%	0 NA
CA GOLDEN WEST			0	NA	0	0%	1 -100%
<b>Retailer Totals</b>			<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>1 100%</b>
<b>FRONTIER HOMES</b>	<b>CA</b>	<b>SANTEE</b>					
CA KARSTEN			3	60%	3	33%	0 NA
AZ CAVCO			1	20%	3	33%	14 -79%
CA FLEETWOOD			1	20%	3	33%	1 200%
OR FLEETWOOD			0	0%	0	0%	1 -100%
<b>Retailer Totals</b>			<b>5</b>	<b>0%</b>	<b>9</b>	<b>0%</b>	<b>16 -44%</b>
<b>G AVERY ENTERPRISES INC</b>	<b>CA</b>	<b>NORTHRIDGE</b>					
CA CHAMPION			1	100%	2	100%	0 NA
<b>Retailer Totals</b>			<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0 NA</b>
<b>GARY ALAN SEITRICH</b>	<b>CA</b>	<b>EL CAJON</b>					
CA FLEETWOOD			1	100%	1	100%	0 NA
<b>Retailer Totals</b>			<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0 NA</b>
<b>GCMHP</b>	<b>CA</b>	<b>NEWPORT BEACH</b>					
CA FLEETWOOD			3	100%	8	89%	13 -38%
AZ CHAMPION			0	0%	1	11%	0 NA
AZ CAVCO			0	0%	0	0%	1 -100%
<b>Retailer Totals</b>			<b>3</b>	<b>0%</b>	<b>9</b>	<b>0%</b>	<b>14 -36%</b>
<b>GIOS HOME SALES</b>	<b>CA</b>	<b>EL CENTRO</b>					
CA GOLDEN WEST			0	NA	0	NA	1 -100%
<b>Retailer Totals</b>			<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1 -100%</b>
<b>GOLDEN DESERT HOMES</b>	<b>CA</b>	<b>DESERT HOT SPRING</b>					
CA SKYLINE			4	80%	7	70%	6 17%
CA GOLDEN WEST			1	20%	2	20%	6 -67%
CA FLEETWOOD			0	0%	1	10%	0 NA
<b>Retailer Totals</b>			<b>5</b>	<b>0%</b>	<b>10</b>	<b>0%</b>	<b>12 -17%</b>
<b>GOLDEN STATE MOBILE HOMES</b>	<b>CA</b>	<b>CANOGA PARK</b>					
CA CHAMPION			0	NA	0	NA	1 -100%
<b>Retailer Totals</b>			<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1 -100%</b>
<b>GOLDEN SUN HOMES</b>	<b>CA</b>	<b>STANTON</b>					
CA GOLDEN WEST			12	100%	25	100%	33 -24%
CO OAKWOOD			0	0%	0	0%	1 -100%
<b>Retailer Totals</b>			<b>12</b>	<b>1%</b>	<b>25</b>	<b>1%</b>	<b>34 -26%</b>
<b>GRANT PARK DEVELOPMENT</b>	<b>CA</b>	<b>PASO ROBLES</b>					
CA FLEETWOOD			0	NA	1	100%	5 -80%
CA KARSTEN			0	NA	0	0%	10 -100%
AZ CAVCO			0	NA	0	0%	1 -100%
<b>Retailer Totals</b>			<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>16 -94%</b>
<b>GREATER RESOURCES, INC</b>	<b>CA</b>	<b>BORREGO SPRING</b>					
AZ REDMAN			1	100%	1	100%	0 NA
CA SILVERCREST			0	0%	0	0%	1 -100%
OR PALM HARBOR			0	0%	0	0%	1 -100%
<b>Retailer Totals</b>			<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>2 -50%</b>
<b>GVK ENTERPRISES INC</b>	<b>CA</b>	<b>HEMET</b>					
AZ PALM HARBOR			49	72%	93	74%	53 75%
CA CHAMPION			15	22%	26	21%	8 225%
AZ CHAMPION			1	1%	1	1%	0 NA
ID FLEETWOOD			1	1%	1	1%	0 NA
OR GOLDEN WEST			1	1%	1	1%	0 NA
OR LIBERTY			0	0%	1	1%	0 NA
CA SKYLINE			0	0%	1	1%	0 NA
OR PALM HARBOR			0	0%	1	1%	2 -50%
AZ CAVCO			1	1%	1	1%	1 0%
TX CLAYTON			0	0%	0	0%	1 -100%
OR FLEETWOOD			0	0%	0	0%	1 -100%
CA HALLMARK-SOUTHWEST			0	0%	0	0%	3 -100%
CA GOLDEN WEST			0	0%	0	0%	1 -100%
CA SILVERCREST			0	0%	0	0%	1 -100%

Retailer	State/Manufacturer	City/State	-----This Year-----			Last Year YTD	YTD Unit % Change	
			This Quarter	%	YTD			%
		<b>Retailer Totals</b>	<b>68</b>	<b>5%</b>	<b>126</b>	<b>5%</b>	<b>71</b>	<b>77%</b>
<b>HARBOR VIEW HOMES</b>		<b>NEWPORT BEACH CA</b>						
	CA	FLEETWOOD	4	57%	5	63%	0	NA
	CA	CHAMPION	3	43%	3	38%	0	NA
	AZ	CAVCO	0	0%	0	0%	6	-100%
		<b>Retailer Totals</b>	<b>7</b>	<b>1%</b>	<b>8</b>	<b>0%</b>	<b>6</b>	<b>33%</b>
<b>HERITAGE HOMES</b>		<b>ESCONDIDO CA</b>						
	AZ	REDMAN	2	67%	3	50%	0	NA
	CA	SKYLINE	1	33%	3	50%	9	-67%
	AZ	CHAMPION	0	0%	0	0%	6	-100%
	CA	FLEETWOOD	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>16</b>	<b>-63%</b>
<b>HERMITAGE HOME SALES</b>		<b>OXNARD CA</b>						
	AZ	PALM HARBOR	1	50%	3	75%	12	-75%
	CA	HALLMARK-SOUTHWEST	1	50%	1	25%	5	-80%
	ID	KIT	0	0%	0	0%	1	-100%
	CA	FLEETWOOD	0	0%	0	0%	4	-100%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>22</b>	<b>-82%</b>
<b>HERRICK &amp; CO INC</b>		<b>MURRIETA CA</b>						
	CA	FLEETWOOD	2	100%	2	100%	0	NA
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>HIGH COUNTRY HOMES</b>		<b>DANA POINT CA</b>						
	AZ	CLAYTON	2	33%	2	29%	2	0%
	AZ	CAVCO	1	17%	2	29%	3	-33%
	CA	SILVERCREST	2	33%	2	29%	5	-60%
	AZ	SCHULT	1	17%	1	14%	0	NA
	AZ	PALM HARBOR	0	0%	0	0%	1	-100%
	CA	SKYLINE	0	0%	0	0%	1	-100%
	AZ	REDMAN	0	0%	0	0%	2	-100%
		<b>Retailer Totals</b>	<b>6</b>	<b>0%</b>	<b>7</b>	<b>0%</b>	<b>14</b>	<b>-50%</b>
<b>HIGH DESSERT AFFORDABLE</b>		<b>CORONA CA</b>						
	AZ	REDMAN	0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>
<b>HOME 4-U LLC</b>		<b>RAMONA CA</b>						
	CA	KARSTEN	1	50%	1	50%	7	-86%
	CA	SILVERCREST	1	50%	1	50%	0	NA
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>7</b>	<b>-71%</b>
<b>HOMES AMERICA</b>		<b>CORONA CA</b>						
	CA	CHAMPION	0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>
<b>HOMES OF THE WEST LLC</b>		<b>SAN CLEMENTE CA</b>						
	CA	FLEETWOOD	0	NA	16	100%	0	NA
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>16</b>	<b>1%</b>	<b>0</b>	<b>NA</b>
<b>HOMETOWN AMERICA</b>		<b>SANTA MONICA CA</b>						
	CA	SILVERCREST	0	NA	0	NA	2	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>-100%</b>
<b>HORIZON</b>		<b>LAKESIDE CA</b>						
	CA	FLEETWOOD	1	33%	6	67%	0	NA
	AZ	CAVCO	2	67%	3	33%	8	-63%
	CA	CHAMPION	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>9</b>	<b>0%</b>	<b>9</b>	<b>0%</b>
<b>HUNTSMAN</b>		<b>LAKE ELSINORE CA</b>						
	CA	SKYLINE	1	100%	1	100%	1	0%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>
<b>IDEAL HOMES</b>		<b>EL CAJON CA</b>						
	CA	HALLMARK-SOUTHWEST	20	57%	33	55%	25	32%
	CA	SILVERCREST	15	43%	26	43%	9	189%
	CA	FLEETWOOD	0	0%	1	2%	0	NA
	AZ	CAVCO	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>35</b>	<b>3%</b>	<b>60</b>	<b>2%</b>	<b>35</b>	<b>71%</b>
<b>INPARK SALES</b>		<b>HERMOSA BEACH CA</b>						
	CA	FLEETWOOD	1	100%	4	100%	3	33%
	ID	KIT	0	0%	0	0%	1	-100%
	AZ	CAVCO	0	0%	0	0%	2	-100%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>6</b>	<b>-33%</b>
<b>INTEGRITY HOMES</b>		<b>OCEANSIDE CA</b>						
	AZ	SCHULT	4	100%	10	100%	0	NA

Retailer	State/Manufacturer	City/State	-----This Year-----				Last Year YTD	YTD Unit % Change
			This Quarter	%	YTD	%		
	AZ	CAVCO	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>10</b>	<b>0%</b>	<b>1</b>	<b>900%</b>
<b>J &amp; H ASSET PROPERTY MANAGEM</b>		<b>YORBA LINDA CA</b>						
	CA	SKYLINE	4	67%	8	57%	5	60%
	CA	SILVERCREST	1	17%	4	29%	5	-20%
	AZ	CAVCO	1	17%	2	14%	2	0%
	CA	FLEETWOOD	0	0%	0	0%	3	-100%
		<b>Retailer Totals</b>	<b>6</b>	<b>0%</b>	<b>14</b>	<b>1%</b>	<b>15</b>	<b>-7%</b>
<b>J.C. DYER</b>		<b>SANTA ANA CA</b>						
	CA	SILVERCREST	0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>
<b>J/R HOME SALES</b>		<b>HUNTINGTON BEAC CA</b>						
	CA	SKYLINE	2	100%	2	100%	4	-50%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>4</b>	<b>-50%</b>
<b>JACQUELINE FENAROLI</b>		<b>MURRIETA CA</b>						
	CA	FLEETWOOD	0	NA	0	NA	2	-100%
	CA	SILVERCREST	0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>3</b>	<b>-100%</b>
<b>JAIME GOMEZ INC</b>		<b>CHULA VISTA CA</b>						
	AZ	PALM HARBOR	2	100%	2	100%	0	NA
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>JAMES T. GREEN</b>		<b>GLENDORA CA</b>						
	CA	HALLMARK-SOUTHWEST	0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>
<b>JAMES VRSHEK</b>		<b>BIG BEAR LAKE CA</b>						
	CA	HALLMARK-SOUTHWEST	0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>
<b>JOHN MCKEE MOBILE HOME SALE</b>		<b>VISTA CA</b>						
	AZ	CAVCO	3	100%	9	100%	25	-64%
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>9</b>	<b>0%</b>	<b>25</b>	<b>-64%</b>
<b>K.B. LTD</b>		<b>PALM SPRINGS CA</b>						
	AZ	CHAMPION	1	50%	3	75%	8	-63%
	AZ	REDMAN	1	50%	1	25%	2	-50%
	AZ	PALM HARBOR	0	0%	0	0%	1	-100%
	CA	CHAMPION	0	0%	0	0%	2	-100%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>13</b>	<b>-69%</b>
<b>L.C. MANUFACTURED HOUSING</b>		<b>SANTA CLARITA CA</b>						
	CA	GOLDEN WEST	0	NA	0	NA	24	-100%
	CA	KARSTEN	0	NA	0	NA	2	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>26</b>	<b>-100%</b>
<b>LA PACIFICA</b>		<b>EL CAJON CA</b>						
	AZ	CAVCO	0	NA	1	100%	0	NA
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>LA SIERRA HOMES</b>		<b>GLENDORA CA</b>						
	CA	CHAMPION	0	NA	0	NA	3	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>3</b>	<b>-100%</b>
<b>LAKE PERRIS REALTY</b>		<b>NUEVO CA</b>						
	AZ	CAVCO	3	100%	6	100%	6	0%
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>6</b>	<b>0%</b>
<b>LEGACY HOMES</b>		<b>BREA CA</b>						
	CA	FLEETWOOD	7	78%	10	59%	0	NA
	CA	KARSTEN	2	22%	4	24%	0	NA
	CA	CHAMPION	0	0%	2	12%	0	NA
	AZ	CAVCO	0	0%	1	6%	5	-80%
		<b>Retailer Totals</b>	<b>9</b>	<b>1%</b>	<b>17</b>	<b>1%</b>	<b>5</b>	<b>240%</b>
<b>LEGACY HOMES</b>		<b>RAMONA CA</b>						
	AZ	CAVCO	0	NA	1	100%	1	0%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>
<b>LEO FULLER</b>		<b>SAN BERNARDINO CA</b>						
	CA	FLEETWOOD	0	NA	3	100%	0	NA
	CA	SILVERCREST	0	NA	0	0%	1	-100%
	AZ	FLEETWOOD	0	NA	0	0%	2	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>3</b>	<b>0%</b>
<b>LORIN D. PHIPPS</b>		<b>TEMECULA CA</b>						
	CA	SKYLINE	2	100%	2	100%	0	NA
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0</b>	<b>NA</b>

Retailer	State/Manufacturer	City/State	-----This Year-----			Last Year YTD	YTD Unit % Change	
			This Quarter	%	YTD			%
<b>M &amp; W HOME SALES</b>								
	HEMET	CA						
	CA SKYLINE		9	90%	14	67%	25	-44%
	CA GOLDEN WEST		1	10%	7	33%	5	40%
		<b>Retailer Totals</b>	<b>10</b>	<b>1%</b>	<b>21</b>	<b>1%</b>	<b>30</b>	<b>-30%</b>
<b>MA WILLIAMS HOME SALES</b>								
	HEMET	CA						
	CA FLEETWOOD		7	41%	15	47%	36	-58%
	CA SILVERCREST		9	53%	14	44%	10	40%
	CA KARSTEN		1	6%	2	6%	7	-71%
	AZ FLEETWOOD		0	0%	1	3%	0	NA
		<b>Retailer Totals</b>	<b>17</b>	<b>1%</b>	<b>32</b>	<b>1%</b>	<b>53</b>	<b>-40%</b>
<b>MACCA HOMES</b>								
	CANYON LAKE	CA						
	AZ CAVCO		1	50%	1	50%	0	NA
	AZ PALM HARBOR		1	50%	1	50%	0	NA
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>MACY HOMES</b>								
	OXNARD	CA						
	CA SKYLINE		27	93%	47	90%	33	42%
	CA SILVERCREST		1	3%	3	6%	8	-63%
	CA CHAMPION		0	0%	1	2%	2	-50%
	CA HALLMARK-SOUTHWEST		1	3%	1	2%	2	-50%
	AZ CHAMPION		0	0%	0	0%	1	-100%
	CA KARSTEN		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>29</b>	<b>2%</b>	<b>52</b>	<b>2%</b>	<b>47</b>	<b>11%</b>
<b>MAJESTIC HOMES</b>								
	CANYON COUNTRY	CA						
	CA FLEETWOOD		7	70%	18	82%	2	800%
	AZ CAVCO		1	10%	2	9%	2	0%
	AZ PALM HARBOR		1	10%	1	5%	0	NA
	OR FLEETWOOD		1	10%	1	5%	0	NA
	AZ FLEETWOOD		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>10</b>	<b>1%</b>	<b>22</b>	<b>1%</b>	<b>5</b>	<b>340%</b>
<b>MANUFACTURED HOUSING SPECIA</b>								
	GARDEN GROVE	CA						
	AZ CAVCO		3	100%	3	100%	0	NA
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>MAPLE RIDGE HOMES</b>								
	ONTARIO	CA						
	CA FLEETWOOD		14	67%	40	69%	23	74%
	CA CHAMPION		4	19%	12	21%	8	50%
	AZ FLEETWOOD		2	10%	3	5%	7	-57%
	AZ MARLETTE		0	0%	1	2%	0	NA
	AZ CHAMPION		1	5%	1	2%	0	NA
	AZ CAVCO		0	0%	1	2%	12	-92%
	CA GOLDEN WEST		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>21</b>	<b>2%</b>	<b>58</b>	<b>2%</b>	<b>51</b>	<b>14%</b>
<b>MCNEAL/DUCKWORTH</b>								
	HIGHLAND	CA						
	CA HALLMARK-SOUTHWEST		14	78%	15	79%	7	114%
	CA CHAMPION		3	17%	3	16%	0	NA
	CA FLEETWOOD		1	6%	1	5%	1	0%
	AZ PALM HARBOR		0	0%	0	0%	2	-100%
		<b>Retailer Totals</b>	<b>18</b>	<b>1%</b>	<b>19</b>	<b>1%</b>	<b>10</b>	<b>90%</b>
<b>MELODY MANUFACTURED HOME</b>								
	CARLSBAD	CA						
	AZ REDMAN		3	50%	8	50%	2	300%
	AZ CAVCO		2	33%	7	44%	8	-13%
	CA FLEETWOOD		1	17%	1	6%	0	NA
	AZ CHAMPION		0	0%	0	0%	5	-100%
		<b>Retailer Totals</b>	<b>6</b>	<b>0%</b>	<b>16</b>	<b>1%</b>	<b>15</b>	<b>7%</b>
<b>MESA HOMES</b>								
	STANTON	CA						
	CA GOLDEN WEST		13	54%	33	61%	48	-31%
	CA HALLMARK-SOUTHWEST		10	42%	20	37%	21	-5%
	CA SKYLINE		1	4%	1	2%	0	NA
	ID FLEETWOOD		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>24</b>	<b>2%</b>	<b>54</b>	<b>2%</b>	<b>70</b>	<b>-23%</b>
<b>METRO HOUSING REDEVELOPMEN</b>								
	CHINO HILLS	CA						
	AZ CAVCO		1	100%	22	100%	15	47%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>22</b>	<b>1%</b>	<b>15</b>	<b>47%</b>
<b>MJK GROUP</b>								
	CALABASAS	CA						
	CA SILVERCREST		1	100%	2	100%	0	NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>MOBILE HOME MANSIONS</b>								
	WESTMINSTER	CA						
	CA FLEETWOOD		10	100%	18	100%	22	-18%
		<b>Retailer Totals</b>	<b>10</b>	<b>1%</b>	<b>18</b>	<b>1%</b>	<b>22</b>	<b>-18%</b>

Retailer	State/Manufacturer	City/State	-----This Year-----			Last Year YTD	YTD Unit % Change
			This Quarter	%	YTD		
<b>MOBILE HOME NETWORK INC</b>	<b>REDLANDS</b>	<b>CA</b>					
	CA CHAMPION		1	100%	1	100%	0 NA
	CA SILVERCREST		0	0%	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>1 0%</b>
<b>MOBILE HOMES DIRECT</b>	<b>ORANGE</b>	<b>CA</b>					
	CA FLEETWOOD		5	100%	9	75%	1 800%
	AZ CAVCO		0	0%	3	25%	14 -79%
		<b>Retailer Totals</b>	<b>5</b>	<b>0%</b>	<b>12</b>	<b>0%</b>	<b>15 -20%</b>
<b>MOBILE MANSIONS</b>	<b>CANYON COUNTRY</b>	<b>CA</b>					
	AZ CAVCO		0	NA	1	100%	0 NA
	CA FLEETWOOD		0	NA	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>1 0%</b>
<b>MOBILE MODULAR DEVELOPMENT</b>	<b>FULLERTON</b>	<b>CA</b>					
	CA SILVERCREST		0	NA	1	100%	0 NA
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0 NA</b>
<b>MODERN HOMES</b>	<b>MISSION HILLS</b>	<b>CA</b>					
	AZ REDMAN		3	60%	4	57%	4 0%
	AZ CHAMPION		1	20%	2	29%	2 0%
	AZ FLEETWOOD		1	20%	1	14%	0 NA
	CA SKYLINE		0	0%	0	0%	10 -100%
		<b>Retailer Totals</b>	<b>5</b>	<b>0%</b>	<b>7</b>	<b>0%</b>	<b>16 -56%</b>
<b>MONTEREY HOMES</b>	<b>SANTA ANA</b>	<b>CA</b>					
	AZ CAVCO		2	67%	5	83%	6 -17%
	CA FLEETWOOD		1	33%	1	17%	0 NA
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>6 0%</b>
<b>MOUNTAIN AIRE HOME SALES</b>	<b>BANNING</b>	<b>CA</b>					
	CA SKYLINE		4	100%	4	100%	6 -33%
	CA CHAMPION		0	0%	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>7 -43%</b>
<b>MOUNTAIN AIRE HOME SALES</b>	<b>TEHACHAPI</b>	<b>CA</b>					
	AZ CLAYTON		1	100%	6	67%	10 -40%
	CA SKYLINE		0	0%	2	22%	0 NA
	CA FLEETWOOD		0	0%	1	11%	0 NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>9</b>	<b>0%</b>	<b>10 -10%</b>
<b>MOUNTAIN RIDGE HOMES</b>	<b>BIG BEAR LAKE</b>	<b>CA</b>					
	AZ REDMAN		2	50%	4	50%	0 NA
	AZ CAVCO		1	25%	2	25%	7 -71%
	CA HALLMARK-SOUTHWEST		1	25%	2	25%	1 100%
	CA SKYLINE		0	0%	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>8</b>	<b>0%</b>	<b>9 -11%</b>
<b>MYERS CONSTRUCTION INC</b>	<b>CORONA</b>	<b>CA</b>					
	AZ CAVCO		0	NA	1	100%	0 NA
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0 NA</b>
<b>NATIONAL REALTY INVESTMENTS</b>	<b>COSTA MESA</b>	<b>CA</b>					
	CA SILVERCREST		0	NA	0	NA	1 -100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1 -100%</b>
<b>NEW CENTURY</b>	<b>POMONA</b>	<b>CA</b>					
	CA CHAMPION		0	NA	0	NA	1 -100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1 -100%</b>
<b>NEW HORIZON HOMES</b>	<b>UPLAND</b>	<b>CA</b>					
	AZ CAVCO		1	50%	4	57%	2 100%
	CA CHAMPION		1	50%	2	29%	0 NA
	CA FLEETWOOD		0	0%	1	14%	0 NA
	CA GOLDEN WEST		0	0%	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>7</b>	<b>0%</b>	<b>3 133%</b>
<b>NORTHSTAR HOUSING INC</b>	<b>MURRIETA</b>	<b>CA</b>					
	AZ CAVCO		2	100%	2	100%	0 NA
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0 NA</b>
<b>NU-TREND HOMES</b>	<b>CORONA</b>	<b>CA</b>					
	CA SILVERCREST		9	64%	11	55%	11 0%
	AZ CAVCO		4	29%	8	40%	16 -50%
	AZ PALM HARBOR		1	7%	1	5%	0 NA
	CA SKYLINE		0	0%	0	0%	1 -100%
		<b>Retailer Totals</b>	<b>14</b>	<b>1%</b>	<b>20</b>	<b>1%</b>	<b>28 -29%</b>
<b>OAKCREST HOMES</b>	<b>ALPINE</b>	<b>CA</b>					
	CA CHAMPION		0	NA	1	100%	1 0%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>1 0%</b>

Retailer	State/Manufacturer	City/State	-----This Year-----			Last Year YTD	YTD Unit % Change	
			This Quarter	%	YTD			%
<b>OASIS GARDENS LLC</b>		<b>COACHELLA CA</b>						
	CA FLEETWOOD		5	71%	10	83%	17	-41%
	OR PALM HARBOR		1	14%	1	8%	0	NA
	CA SKYLINE		1	14%	1	8%	0	NA
		<b>Retailer Totals</b>	<b>7</b>	<b>1%</b>	<b>12</b>	<b>0%</b>	<b>17</b>	<b>-29%</b>
<b>P. J. ST. JERNE COMPANY</b>		<b>BONITA CA</b>						
	CA SILVERCREST		1	100%	1	100%	0	NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>PACIFIC HOMES</b>		<b>NEWPORT BEACH CA</b>						
	CA CHAMPION		29	41%	63	48%	50	26%
	OR PALM HARBOR		13	18%	24	18%	13	85%
	CA HALLMARK-SOUTHWEST		17	24%	24	18%	16	50%
	CA SKYLINE		5	7%	11	8%	12	-8%
	AZ PALM HARBOR		3	4%	4	3%	2	100%
	CA FLEETWOOD		1	1%	1	1%	15	-93%
	OR GOLDEN WEST		1	1%	1	1%	1	0%
	OR FLEETWOOD		1	1%	1	1%	0	NA
	AZ CHAMPION		1	1%	1	1%	0	NA
	AZ CLAYTON		0	0%	0	0%	1	-100%
	AZ REDMAN		0	0%	0	0%	2	-100%
	OR SKYLINE		0	0%	0	0%	1	-100%
	CA KARSTEN		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>71</b>	<b>6%</b>	<b>130</b>	<b>5%</b>	<b>114</b>	<b>14%</b>
<b>PACIFIC HOMES</b>		<b>SAN MARCOS CA</b>						
	CA GOLDEN WEST		22	71%	31	57%	33	-6%
	CA HALLMARK-SOUTHWEST		5	16%	10	19%	30	-67%
	AZ CAVCO		2	6%	6	11%	4	50%
	CA SILVERCREST		2	6%	5	9%	3	67%
	CA FLEETWOOD		0	0%	1	2%	1	0%
	TX FLEETWOOD		0	0%	1	2%	0	NA
	AZ PALM HARBOR		0	0%	0	0%	1	-100%
	CA CHAMPION		0	0%	0	0%	2	-100%
		<b>Retailer Totals</b>	<b>31</b>	<b>3%</b>	<b>54</b>	<b>2%</b>	<b>74</b>	<b>-27%</b>
<b>PACIFIC VALLEY HOMES</b>		<b>PERRIS CA</b>						
	CA GOLDEN WEST		9	100%	20	100%	74	-73%
	ID NASHUA		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>9</b>	<b>1%</b>	<b>20</b>	<b>1%</b>	<b>75</b>	<b>-73%</b>
<b>PACIFICA SOUTH HOUSING</b>		<b>LA JOLLA CA</b>						
	AZ REDMAN		1	100%	1	100%	0	NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>PALOMA VALLEY HOMES</b>		<b>SUN CITY CA</b>						
	CA SILVERCREST		1	100%	1	50%	0	NA
	AZ FLEETWOOD		0	0%	1	50%	2	-50%
	CA FLEETWOOD		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>3</b>	<b>-33%</b>
<b>PARK AVENUE HOMES</b>		<b>SAN FERNANDO CA</b>						
	CA CHAMPION		3	60%	5	50%	0	NA
	CA FLEETWOOD		1	20%	4	40%	0	NA
	AZ PALM HARBOR		1	20%	1	10%	0	NA
		<b>Retailer Totals</b>	<b>5</b>	<b>0%</b>	<b>10</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>PASO HOMES</b>		<b>PASO ROBLES CA</b>						
	CA SKYLINE		1	100%	1	100%	0	NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>PATRIOT HOMES</b>		<b>EL CAJON CA</b>						
	AZ PALM HARBOR		1	100%	1	100%	1	0%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>
<b>PEBBLE BEACH</b>		<b>BELLFLOWER CA</b>						
	AZ CAVCO		1	100%	1	100%	0	NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>PIONEER AFFORDABLE HOMES</b>		<b>EL CENTRO CA</b>						
	AZ FLEETWOOD		11	79%	21	75%	24	-13%
	AZ CAVCO		2	14%	4	14%	1	300%
	CA FLEETWOOD		1	7%	2	7%	6	-67%
	CA SILVERCREST		0	0%	1	4%	0	NA
	AZ PALM HARBOR		0	0%	0	0%	1	-100%
	CA CHAMPION		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>14</b>	<b>1%</b>	<b>28</b>	<b>1%</b>	<b>33</b>	<b>-15%</b>



Retailer	-----This Year-----						Last Year YTD	YTD Unit % Change
	State/Manufacturer	City/State	This Quarter	%	YTD	%		
<b>POINTE PROPERTIES</b>		<b>HUNTINGTON BEAC CA</b>						
CA	FLEETWOOD		0	0%	1	33%	3	-67%
CA	HALLMARK-SOUTHWEST		1	100%	1	33%	3	-67%
AZ	REDMAN		0	0%	1	33%	0	NA
AZ	CHAMPION		0	0%	0	0%	1	-100%
AZ	FLEETWOOD		0	0%	0	0%	3	-100%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>10</b>	<b>-70%</b>
<b>PRECISION INTEGRATED HOMES</b>		<b>NEWPORT BEACH CA</b>						
CA	SILVERCREST		0	NA	2	100%	3	-33%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>3</b>	<b>-33%</b>
<b>PREMIER HOMES</b>		<b>COLTON CA</b>						
AZ	CAVCO		8	100%	16	94%	22	-27%
AZ	PALM HARBOR		0	0%	1	6%	0	NA
CA	CHAMPION		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>8</b>	<b>1%</b>	<b>17</b>	<b>1%</b>	<b>23</b>	<b>-26%</b>
<b>PRINCE HOMES</b>		<b>VICTORVILLE CA</b>						
CA	FLEETWOOD		32	80%	53	71%	43	23%
AZ	FLEETWOOD		8	20%	20	27%	14	43%
AZ	CHAMPION		0	0%	1	1%	0	NA
WA	FLEETWOOD		0	0%	1	1%	0	NA
		<b>Retailer Totals</b>	<b>40</b>	<b>3%</b>	<b>75</b>	<b>3%</b>	<b>57</b>	<b>32%</b>
<b>PROFIT CENTERS INC</b>		<b>BAKERSFIELD CA</b>						
AZ	CAVCO		1	33%	2	50%	1	100%
AZ	PALM HARBOR		1	33%	1	25%	0	NA
CA	CHAMPION		1	33%	1	25%	1	0%
CA	FLEETWOOD		0	0%	0	0%	2	-100%
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>4</b>	<b>0%</b>
<b>PVC PROPERTIES</b>		<b>SAN DIEGO CA</b>						
CA	SKYLINE		0	NA	2	67%	0	NA
AZ	CAVCO		0	NA	1	33%	1	0%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>1</b>	<b>200%</b>
<b>R &amp; B COMMUNITIES</b>		<b>FULLERTON CA</b>						
CA	HALLMARK-SOUTHWEST		1	20%	2	33%	4	-50%
CA	SILVERCREST		2	40%	2	33%	1	100%
AZ	REDMAN		1	20%	1	17%	0	NA
CA	SKYLINE		1	20%	1	17%	2	-50%
CA	KARSTEN		0	0%	0	0%	1	-100%
AZ	PALM HARBOR		0	0%	0	0%	2	-100%
		<b>Retailer Totals</b>	<b>5</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>10</b>	<b>-40%</b>
<b>R &amp; R DEVELOPERS</b>		<b>ALPINE CA</b>						
CA	SILVERCREST		1	100%	2	100%	2	0%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>
<b>RANCHO CALIMESA MOBILEHOME</b>		<b>CALIMESA CA</b>						
CA	SKYLINE		1	100%	1	100%	0	NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>RANCHO HOMES INC</b>		<b>PINE VALLEY CA</b>						
AZ	PALM HARBOR		1	100%	1	100%	0	NA
AZ	CAVCO		0	0%	0	0%	13	-100%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>13</b>	<b>-92%</b>
<b>RB SALES</b>		<b>PASO ROBLES CA</b>						
CA	KARSTEN		0	NA	2	100%	0	NA
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>RDM HOMES</b>		<b>BEAUMONT CA</b>						
CA	SILVERCREST		12	52%	25	49%	13	92%
CA	FLEETWOOD		7	30%	14	27%	17	-18%
CA	HALLMARK-SOUTHWEST		3	13%	11	22%	13	-15%
AZ	REDMAN		1	4%	1	2%	0	NA
CA	SKYLINE		0	0%	0	0%	1	-100%
WA	FLEETWOOD		0	0%	0	0%	1	-100%
AZ	FLEETWOOD		0	0%	0	0%	3	-100%
AZ	CLAYTON		0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>23</b>	<b>2%</b>	<b>51</b>	<b>2%</b>	<b>49</b>	<b>4%</b>
<b>RICHARD LAWRENCE BACKER</b>		<b>CAMARILLO CA</b>						
AZ	CAVCO		7	78%	8	44%	11	-27%
AZ	REDMAN		1	11%	7	39%	0	NA
AZ	CHAMPION		1	11%	3	17%	0	NA
		<b>Retailer Totals</b>	<b>9</b>	<b>1%</b>	<b>18</b>	<b>1%</b>	<b>11</b>	<b>64%</b>

Retailer	-----This Year-----						Last Year YTD	YTD Unit % Change
	State/Manufacturer	City/State	This Quarter	%	YTD	%		
<b>RIMER HOMES</b>	<b>BAKERSFIELD</b>	<b>CA</b>						
AZ FLEETWOOD			2	100%	2	100%	0	NA
			<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>RIO BEND RV RESORT</b>	<b>EL CENTRO</b>	<b>CA</b>						
AZ CAVCO			1	100%	1	100%	4	-75%
			<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>4</b>	<b>-75%</b>
<b>RITE-WAY</b>	<b>CANYON COUNTRY</b>	<b>CA</b>						
CA SILVERCREST			2	100%	2	100%	6	-67%
CA CHAMPION			0	0%	0	0%	2	-100%
			<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>8</b>	<b>-75%</b>
<b>ROBERT D. DUNCAN</b>	<b>COVINA</b>	<b>CA</b>						
AZ CAVCO			0	NA	1	100%	1	0%
			<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>
<b>ROGELIO VELAZQUEZ</b>	<b>LA VERNE</b>	<b>CA</b>						
CA FLEETWOOD			2	100%	7	100%	4	75%
CA CHAMPION			0	0%	0	0%	1	-100%
			<b>2</b>	<b>0%</b>	<b>7</b>	<b>0%</b>	<b>5</b>	<b>40%</b>
<b>RONTAL DEVELOPMENT</b>	<b>CALIFORNIA CITY</b>	<b>CA</b>						
CA FLEETWOOD			0	NA	1	50%	0	NA
CA SILVERCREST			0	NA	1	50%	3	-67%
			<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>3</b>	<b>-33%</b>
<b>ROYSTER DEVELOPMENT CORPOR</b>	<b>SAN DIEGO</b>	<b>CA</b>						
CA GOLDEN WEST			0	NA	1	100%	0	NA
			<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>RUDRICH FAMILY MANAGEMENT</b>	<b>REDLANDS</b>	<b>CA</b>						
AZ CAVCO			1	100%	2	100%	3	-33%
			<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>3</b>	<b>-33%</b>
<b>S&amp;H BUILDERS &amp; DEVELOPMENT</b>	<b>BONITA</b>	<b>CA</b>						
CA SILVERCREST			0	NA	1	50%	0	NA
AZ SCHULT			0	NA	1	50%	0	NA
			<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>S.C. MANUFACTURED HOMES</b>	<b>CANYON COUNTRY</b>	<b>CA</b>						
CA CHAMPION			8	100%	14	100%	17	-18%
CA SKYLINE			0	0%	0	0%	1	-100%
			<b>8</b>	<b>1%</b>	<b>14</b>	<b>1%</b>	<b>18</b>	<b>-22%</b>
<b>SALSTAR ENTERPRISES</b>	<b>LAKE FOREST</b>	<b>CA</b>						
CA SILVERCREST			2	50%	5	42%	0	NA
AZ CAVCO			0	0%	2	17%	8	-75%
CA SKYLINE			2	50%	2	17%	0	NA
AZ CLAYTON			0	0%	1	8%	0	NA
ID KIT			0	0%	1	8%	0	NA
OR GOLDEN WEST			0	0%	1	8%	0	NA
CA HALLMARK-SOUTHWEST			0	0%	0	0%	6	-100%
			<b>4</b>	<b>0%</b>	<b>12</b>	<b>0%</b>	<b>14</b>	<b>-14%</b>
<b>SANDSTONE HOMES INC</b>	<b>PALM SPRINGS</b>	<b>CA</b>						
AZ PALM HARBOR			0	NA	1	100%	1	0%
			<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>
<b>SANTIAGO HOMES</b>	<b>SANTA ANA</b>	<b>CA</b>						
CA FLEETWOOD			14	54%	40	77%	27	48%
WA FLEETWOOD			11	42%	11	21%	0	NA
AZ FLEETWOOD			1	4%	1	2%	0	NA
OR SKYLINE			0	0%	0	0%	1	-100%
			<b>26</b>	<b>2%</b>	<b>52</b>	<b>2%</b>	<b>28</b>	<b>86%</b>
<b>SEQUEL</b>	<b>SAN DIEGO</b>	<b>CA</b>						
CA HALLMARK-SOUTHWEST			0	0%	1	50%	1	0%
AZ PALM HARBOR			1	100%	1	50%	0	NA
			<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>1</b>	<b>100%</b>
<b>SHERWOOD HOMES</b>	<b>FONTANA</b>	<b>CA</b>						
AZ PALM HARBOR			2	100%	3	75%	0	NA
AZ CAVCO			0	0%	1	25%	2	-50%
			<b>2</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>2</b>	<b>100%</b>
<b>SHERYL ANN LAFOND</b>	<b>MURRIETA</b>	<b>CA</b>						
AZ CAVCO			2	100%	2	100%	0	NA
			<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>SHLOMO ZADOK</b>	<b>LOS ANGELES</b>	<b>CA</b>						
AZ PALM HARBOR			0	NA	1	100%	0	NA

Retailer	State/Manufacturer	City/State	-----This Year-----			Last Year YTD	YTD Unit % Change	
			This Quarter	%	YTD			%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>SKY VALLEY</b>		<b>DESERT HOT SPRING CA</b>						
	AZ	CAVCO	0	NA	0	NA	1	-100%
	CA	FLEETWOOD	0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>-100%</b>
<b>SOUTHLAND PROPERTIES</b>		<b>SANTA YNEZ CA</b>						
	AZ	CAVCO	1	100%	2	67%	5	-60%
	CA	SKYLINE	0	0%	1	33%	0	NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>5</b>	<b>-40%</b>
<b>SOUTHWEST HOME SALES</b>		<b>NEWPORT BEACH CA</b>						
	AZ	CAVCO	5	36%	12	48%	10	20%
	CA	SILVERCREST	5	36%	8	32%	6	33%
	AZ	REDMAN	3	21%	3	12%	1	200%
	AZ	CHAMPION	0	0%	1	4%	1	0%
	AZ	FLEETWOOD	1	7%	1	4%	0	NA
		<b>Retailer Totals</b>	<b>14</b>	<b>1%</b>	<b>25</b>	<b>1%</b>	<b>18</b>	<b>39%</b>
<b>SPANISH HILLS</b>		<b>TEMECULA CA</b>						
	AZ	CAVCO	9	75%	17	85%	7	143%
	CA	SILVERCREST	3	25%	3	15%	4	-25%
		<b>Retailer Totals</b>	<b>12</b>	<b>1%</b>	<b>20</b>	<b>1%</b>	<b>11</b>	<b>82%</b>
<b>SPENCER'S MANUFACTURED HOUSING</b>		<b>POMONA CA</b>						
	AZ	CAVCO	14	88%	15	75%	0	NA
	CA	FLEETWOOD	1	6%	3	15%	0	NA
	CA	CHAMPION	1	6%	2	10%	0	NA
		<b>Retailer Totals</b>	<b>16</b>	<b>1%</b>	<b>20</b>	<b>1%</b>	<b>0</b>	<b>NA</b>
<b>ST CLAIR INVESTMENTS INC</b>		<b>TORRANCE CA</b>						
	CA	FLEETWOOD	6	100%	12	100%	39	-69%
	AZ	FLEETWOOD	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>6</b>	<b>0%</b>	<b>12</b>	<b>0%</b>	<b>40</b>	<b>-70%</b>
<b>STAR MOBILE HOME SALES INC</b>		<b>SANTA ANA CA</b>						
	CA	HALLMARK-SOUTHWEST	0	NA	1	100%	1	0%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>
<b>STEPHEN P. ALOIA</b>		<b>TEMECULA CA</b>						
	CA	FLEETWOOD	1	100%	1	100%	1	0%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>
<b>STONEMAN CORPORATION</b>		<b>SANTA MONICA CA</b>						
	CA	SILVERCREST	0	NA	0	NA	1	-100%
	CA	KARSTEN	0	NA	0	NA	2	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>3</b>	<b>-100%</b>
<b>STRUCTURAL CONSULTANTS</b>		<b>CHINO CA</b>						
	CA	SILVERCREST	1	25%	5	50%	6	-17%
	CA	CHAMPION	3	75%	4	40%	40	-90%
	AZ	SCHULT	0	0%	1	10%	0	NA
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>10</b>	<b>0%</b>	<b>46</b>	<b>-78%</b>
<b>SUN MEADOWS HOMES</b>		<b>BEVERLY HILLS CA</b>						
	CA	SILVERCREST	2	100%	3	100%	52	-94%
	AZ	CLAYTON	0	0%	0	0%	1	-100%
	AZ	FLEETWOOD	0	0%	0	0%	1	-100%
	ID	FLEETWOOD	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>55</b>	<b>-95%</b>
<b>SUNRISE HOMES</b>		<b>BREA CA</b>						
	AZ	CAVCO	3	100%	3	100%	4	-25%
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>4</b>	<b>-25%</b>
<b>SUNRISE HOMES</b>		<b>SANTA ANA CA</b>						
	CA	CHAMPION	4	100%	10	100%	9	11%
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>10</b>	<b>0%</b>	<b>9</b>	<b>11%</b>
<b>SUNSET CONSTRUCTION CO</b>		<b>LA CRESCENTA CA</b>						
	CA	SILVERCREST	0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>
<b>SUNSET HOLDINGS INC</b>		<b>WHITTIER CA</b>						
	AZ	CAVCO	1	100%	1	100%	0	NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>SUNWEST MOBILEHOME SALES</b>		<b>LONE PINE CA</b>						
	CA	GOLDEN WEST	1	100%	1	100%	0	NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>

Retailer	State/Manufacturer	City/State	-----This Year-----				Last Year YTD	YTD Unit % Change
			This Quarter	%	YTD	%		
<b>SUPERIOR HOUSING</b>		<b>HUNTINGTON BEAC CA</b>						
	CA	GOLDEN WEST	21	95%	34	97%	49	-31%
	AZ	SCHULT	1	5%	1	3%	1	0%
	CA	SILVERCREST	0	0%	0	0%	1	-100%
	AZ	FLEETWOOD	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>22</b>	<b>2%</b>	<b>35</b>	<b>1%</b>	<b>52</b>	<b>-33%</b>
<b>SUPERIOR MOBILE HOMES INC</b>		<b>PALMDALE CA</b>						
	AZ	PALM HARBOR	1	100%	1	100%	0	NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>T.L.C. MANUFACTURED HOMES INC</b>		<b>POWAY CA</b>						
	CA	GOLDEN WEST	13	100%	22	100%	0	NA
		<b>Retailer Totals</b>	<b>13</b>	<b>1%</b>	<b>22</b>	<b>1%</b>	<b>0</b>	<b>NA</b>
<b>TERESA ANN WARD</b>		<b>CULVER CITY CA</b>						
	AZ	FLEETWOOD	2	100%	2	100%	0	NA
	CA	HALLMARK-SOUTHWEST	0	0%	0	0%	2	-100%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>
<b>THE AFFORDABLE HOUSING SPECI</b>		<b>SAN MARCOS CA</b>						
	CA	HALLMARK-SOUTHWEST	0	NA	1	100%	2	-50%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>2</b>	<b>-50%</b>
<b>THE HOME FACTORY</b>		<b>NEWPORT BEACH CA</b>						
	CA	FLEETWOOD	1	50%	1	50%	0	NA
	AZ	SCHULT	1	50%	1	50%	0	NA
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>THE PALMS</b>		<b>CATHEDRAL CITY CA</b>						
	AZ	CAVCO	3	100%	6	86%	1	500%
	CO	OAKWOOD	0	0%	1	14%	0	NA
	CA	HALLMARK-SOUTHWEST	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>3</b>	<b>0%</b>	<b>7</b>	<b>0%</b>	<b>2</b>	<b>250%</b>
<b>THOMAS DAVID WILLIAMSON</b>		<b>SAN JACINTO CA</b>						
	CA	FLEETWOOD	1	50%	2	67%	3	-33%
	CA	SKYLINE	1	50%	1	33%	0	NA
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>3</b>	<b>0%</b>
<b>THOMAS R. MILLER</b>		<b>PINON HILLS CA</b>						
	CA	GOLDEN WEST	0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>
<b>TODD HOLBROOK</b>		<b>BAKERSFIELD CA</b>						
	AZ	CLAYTON	6	75%	22	65%	25	-12%
	CA	SKYLINE	1	13%	5	15%	3	67%
	AZ	SCHULT	0	0%	5	15%	0	NA
	CA	GOLDEN WEST	1	13%	2	6%	2	0%
		<b>Retailer Totals</b>	<b>8</b>	<b>1%</b>	<b>34</b>	<b>1%</b>	<b>30</b>	<b>13%</b>
<b>TROPHY HOMES LLC</b>		<b>TORRANCE CA</b>						
	CA	SKYLINE	5	100%	5	100%	0	NA
		<b>Retailer Totals</b>	<b>5</b>	<b>0%</b>	<b>5</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>TUMBLEWEED HOME SALES</b>		<b>RIDGECREST CA</b>						
	CA	SKYLINE	4	100%	8	100%	10	-20%
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>8</b>	<b>0%</b>	<b>10</b>	<b>-20%</b>
<b>UNITED MOBILE HOME SALES</b>		<b>ONTARIO CA</b>						
	AZ	CAVCO	1	100%	4	100%	5	-20%
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>5</b>	<b>-20%</b>
<b>VALLEY HOME SALES</b>		<b>YUCAIPA CA</b>						
	CA	CHAMPION	0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>
<b>VALLEY MANUFACTURED HOMES</b>		<b>BAKERSFIELD CA</b>						
	CA	CHAMPION	3	33%	10	45%	6	67%
	CA	FLEETWOOD	3	33%	7	32%	7	0%
	CA	GOLDEN WEST	1	11%	3	14%	0	NA
	AZ	FLEETWOOD	1	11%	1	5%	1	0%
	CA	SILVERCREST	1	11%	1	5%	1	0%
		<b>Retailer Totals</b>	<b>9</b>	<b>1%</b>	<b>22</b>	<b>1%</b>	<b>15</b>	<b>47%</b>
<b>VIKING CENTER</b>		<b>DESERT HOT SPRIN CA</b>						
	CA	SILVERCREST	0	NA	3	75%	20	-85%
	CA	SKYLINE	0	NA	1	25%	0	NA
	ID	FLEETWOOD	0	NA	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>21</b>	<b>-81%</b>
<b>VILLAGE HOME SALES</b>		<b>PORTERVILLE CA</b>						
	CA	SKYLINE	3	43%	5	50%	1	400%

Retailer	State/Manufacturer	City/State	-----This Year-----			Last Year YTD	YTD Unit % Change	
			This Quarter	%	YTD			%
	CA	GOLDEN WEST	3	43%	4	40%	1	300%
	CA	FLEETWOOD	1	14%	1	10%	1	0%
		<b>Retailer Totals</b>	<b>7</b>	<b>1%</b>	<b>10</b>	<b>0%</b>	<b>3</b>	<b>233%</b>
<b>VISALIA HOME SALES</b>		<b>VISALIA CA</b>						
	AZ	CLAYTON	0	NA	0	NA	1	-100%
	CA	HALLMARK-SOUTHWEST	0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>-100%</b>
<b>VIVA MANUFACTURED HOMES</b>		<b>EL CAJON CA</b>						
	CA	GOLDEN WEST	8	89%	15	94%	25	-40%
	AZ	CAVCO	1	11%	1	6%	0	NA
	CA	CHAMPION	0	0%	0	0%	1	-100%
	CA	SKYLINE	0	0%	0	0%	2	-100%
	AZ	PALM HARBOR	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>9</b>	<b>1%</b>	<b>16</b>	<b>1%</b>	<b>29</b>	<b>-45%</b>
<b>WARD C WARDMAN</b>		<b>CALABASAS CA</b>						
	CA	SILVERCREST	0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>
<b>WARNER SPRINGS HOME SALES</b>		<b>CULVER CITY CA</b>						
	CA	SILVERCREST	2	50%	5	56%	11	-55%
	CA	FLEETWOOD	2	50%	4	44%	4	0%
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>9</b>	<b>0%</b>	<b>15</b>	<b>-40%</b>
<b>WATER WHEEL HOME SALES</b>		<b>BLYTHE CA</b>						
	CA	FLEETWOOD	2	100%	4	100%	2	100%
	CA	SILVERCREST	0	0%	0	0%	1	-100%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>3</b>	<b>33%</b>
<b>WELCOME HOMES</b>		<b>EL CAJON CA</b>						
	AZ	CAVCO	0	NA	1	100%	2	-50%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>2</b>	<b>-50%</b>
<b>WEST PARK HOMES</b>		<b>SANTA BARBARA CA</b>						
	CA	SILVERCREST	2	100%	4	100%	2	100%
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>2</b>	<b>100%</b>
<b>WESTERN HERITAGE HOMES</b>		<b>RANCHO CUCAMON CA</b>						
	CA	CHAMPION	4	100%	6	86%	1	500%
	CA	GOLDEN WEST	0	0%	1	14%	2	-50%
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>7</b>	<b>0%</b>	<b>3</b>	<b>133%</b>
<b>WESTERN HOME PARTNERS</b>		<b>WILDOMAR CA</b>						
	AZ	PALM HARBOR	1	100%	1	100%	0	NA
		<b>Retailer Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>WESTERN HOMES</b>		<b>RIDGECREST CA</b>						
	CA	FLEETWOOD	2	100%	3	75%	0	NA
	AZ	CAVCO	0	0%	1	25%	0	NA
		<b>Retailer Totals</b>	<b>2</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>WHITED ENTERPRISES, INC.</b>		<b>BORREGO SPRING CA</b>						
	CA	SILVERCREST	0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>
<b>WILLIAM R. SCHOLAR</b>		<b>MISSION VIEJO CA</b>						
	AZ	CAVCO	0	NA	1	100%	0	NA
	CA	SKYLINE	0	NA	0	0%	2	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>2</b>	<b>-50%</b>
<b>WILLOW SPRINGS</b>		<b>EDISON CA</b>						
	AZ	CLAYTON	0	NA	0	NA	2	-100%
		<b>Retailer Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>-100%</b>
<b>WOOD DOCTOR CONSTRUCTION</b>		<b>WILDOMAR CA</b>						
	AZ	CAVCO	6	86%	19	90%	9	111%
	AZ	PALM HARBOR	1	14%	1	5%	0	NA
	ID	CHAMPION	0	0%	1	5%	0	NA
		<b>Retailer Totals</b>	<b>7</b>	<b>1%</b>	<b>21</b>	<b>1%</b>	<b>9</b>	<b>133%</b>
<b>WOODLAND HOMES</b>		<b>ESCONDIDO CA</b>						
	CA	HALLMARK-SOUTHWEST	4	100%	6	100%	0	NA
		<b>Retailer Totals</b>	<b>4</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
		<b>Region Totals</b>	<b>1,239</b>	<b>56%</b>	<b>2,409</b>	<b>55%</b>	<b>2,501</b>	<b>-4%</b>

**zOutOfState - Arizona**

<b>CAVCO INDUSTRIES INC</b>		<b>PHOENIX AZ</b>						
	CA	FLEETWOOD	0	NA	0	NA	1	-100%

Retailer		-----This Year-----				Last	YTD		
State/Manufacturer	City/State	This Quarter	%	YTD	%	Year	Unit %		
				YTD	%	YTD	Change		
		<b>Retailer Totals</b>	<b>0</b>	<b>NA</b>	<b>0</b>	<b>NA</b>	<b>1</b>	<b>-100%</b>	
		<b>Region Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>-100%</b>	
<b><u>zOutOfState - Colorado</u></b>									
<b>COMMUNITY SALES</b>		<b>ENGLEWOOD</b>	<b>CO</b>						
CA	CHAMPION			4	50%	6	55%	0	NA
AZ	CAVCO			3	38%	4	36%	0	NA
ID	FLEETWOOD			1	13%	1	9%	0	NA
		<b>Retailer Totals</b>		<b>8</b>	<b>67%</b>	<b>11</b>	<b>46%</b>	<b>0</b>	<b>NA</b>
<b>REALTY SYSTEMS</b>		<b>ENGLEWOOD</b>	<b>CO</b>						
CA	SKYLINE			2	50%	7	54%	5	40%
OR	PALM HARBOR			1	25%	2	15%	0	NA
AZ	CAVCO			0	0%	2	15%	5	-60%
AZ	PALM HARBOR			1	25%	1	8%	0	NA
CA	FLEETWOOD			0	0%	1	8%	1	0%
		<b>Retailer Totals</b>		<b>4</b>	<b>33%</b>	<b>13</b>	<b>54%</b>	<b>11</b>	<b>18%</b>
		<b>Region Totals</b>		<b>12</b>	<b>1%</b>	<b>24</b>	<b>1%</b>	<b>11</b>	<b>118%</b>
<b><u>zOutOfState - Nevada</u></b>									
<b>JOHN H. DEETER</b>		<b>RENO</b>	<b>NV</b>						
CA	GOLDEN WEST			1	100%	1	100%	0	NA
		<b>Retailer Totals</b>		<b>1</b>	<b>100%</b>	<b>1</b>	<b>100%</b>	<b>0</b>	<b>NA</b>
		<b>Region Totals</b>		<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b><u>zOutOfState - Utah</u></b>									
<b>FOSTER CONSTRUCTION</b>		<b>PROVO</b>	<b>UT</b>						
ID	GUERDON			2	100%	6	100%	4	50%
		<b>Retailer Totals</b>		<b>2</b>	<b>100%</b>	<b>6</b>	<b>100%</b>	<b>4</b>	<b>50%</b>
<b>MAPLE RIDGE HOMES</b>		<b>PROVO</b>	<b>UT</b>						
AZ	CAVCO			0	NA	0	NA	1	-100%
ID	FLEETWOOD			0	NA	0	NA	1	-100%
		<b>Retailer Totals</b>		<b>0</b>	<b>0%</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>-100%</b>
		<b>Region Totals</b>		<b>2</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>6</b>	<b>0%</b>
		<b>Report Totals</b>		<b>2,228</b>		<b>4,420</b>		<b>4,500</b>	<b>-2%</b>

# Manufacturer Sales Listed By Retailer Region & County

June 2005

Last YTD  
Year Unit %  
YTD Change

Retailer County	State/Manufacturer Name	-----This Year-----				Last Year YTD	YTD Unit % Change	
		This Quarter	%	YTD	%			
<b>Northern California</b>								
<b>ALAMEDA</b>								
	CA	KARSTEN	8	62%	17	65%	17	0%
	CA	SILVERCREST	2	15%	4	15%	5	-20%
	CA	FLEETWOOD	2	15%	3	12%	1	200%
	AZ	CAVCO	1	8%	1	4%	0	NA
	CA	SKYLINE	0	0%	1	4%	0	NA
	OR	KARSTEN	0	0%	0	0%	1	-100%
	OR	LIBERTY	0	0%	0	0%	1	-100%
	<b>County Totals</b>		<b>13</b>	<b>1%</b>	<b>26</b>	<b>1%</b>	<b>25</b>	<b>4%</b>
<b>AMADOR</b>								
	CA	SILVERCREST	4	100%	9	82%	8	13%
	CA	KARSTEN	0	0%	1	9%	2	-50%
	CO	OAKWOOD	0	0%	1	9%	0	NA
	AZ	PALM HARBOR	0	0%	0	0%	1	-100%
	AZ	CLAYTON	0	0%	0	0%	1	-100%
	<b>County Totals</b>		<b>4</b>	<b>0%</b>	<b>11</b>	<b>1%</b>	<b>12</b>	<b>-8%</b>
<b>BUTTE</b>								
	CA	FLEETWOOD	8	25%	21	34%	31	-32%
	OR	GOLDEN WEST	11	34%	18	29%	1	1700%
	OR	FUQUA	7	22%	10	16%	3	233%
	WA	FLEETWOOD	4	13%	7	11%	11	-36%
	CA	KARSTEN	0	0%	4	6%	3	33%
	AZ	CHAMPION	1	3%	1	2%	0	NA
	OR	FLEETWOOD	1	3%	1	2%	2	-50%
	AZ	CAVCO	0	0%	0	0%	1	-100%
	CA	CHAMPION	0	0%	0	0%	2	-100%
	CA	SILVERCREST	0	0%	0	0%	2	-100%
	CA	HALLMARK-SOUTHWEST	0	0%	0	0%	1	-100%
	OR	MARLETTE	0	0%	0	0%	1	-100%
	<b>County Totals</b>		<b>32</b>	<b>3%</b>	<b>62</b>	<b>3%</b>	<b>58</b>	<b>7%</b>
<b>CONTRA COSTA</b>								
	CA	FLEETWOOD	2	100%	3	75%	26	-88%
	CA	KARSTEN	0	0%	1	25%	1	0%
	CA	HALLMARK-SOUTHWEST	0	0%	0	0%	1	-100%
	AZ	PALM HARBOR	0	0%	0	0%	1	-100%
	CA	SKYLINE	0	0%	0	0%	1	-100%
	<b>County Totals</b>		<b>2</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>30</b>	<b>-87%</b>
<b>DEL NORTE</b>								
	OR	SKYLINE	1	100%	4	57%	4	0%
	OR	LIBERTY	0	0%	2	29%	2	0%
	CA	SKYLINE	0	0%	1	14%	2	-50%
	<b>County Totals</b>		<b>1</b>	<b>0%</b>	<b>7</b>	<b>0%</b>	<b>8</b>	<b>-13%</b>
<b>EL DORADO</b>								
	CA	CHAMPION	19	66%	35	55%	22	59%
	OR	FUQUA	1	3%	11	17%	17	-35%
	CA	SKYLINE	3	10%	6	9%	6	0%
	CA	HALLMARK-SOUTHWEST	1	3%	3	5%	0	NA
	ID	KIT	1	3%	2	3%	2	0%
	ID	CHAMPION	2	7%	2	3%	0	NA
	OR	CHAMPION	1	3%	1	2%	0	NA
	OR	FLEETWOOD	0	0%	1	2%	0	NA
	ID	FLEETWOOD	0	0%	1	2%	0	NA

# Manufacturer Sales Listed By Retailer Region & County

June 2005

Retailer County	State/Manufacturer Name	-----This Year-----				Last Year	YTD Unit % Change
		This Quarter	%	YTD	%		
	CA FLEETWOOD	1	3%	1	2%	2	-50%
	OR REDMAN	0	0%	1	2%	0	NA
	CA KARSTEN	0	0%	0	0%	1	-100%
	OR PALM HARBOR	0	0%	0	0%	1	-100%
	ID NASHUA	0	0%	0	0%	1	-100%
	OR MARLETTE	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>29</b>	<b>3%</b>	<b>64</b>	<b>3%</b>	<b>53</b>	<b>21%</b>
<b>FRESNO</b>	CA SKYLINE	21	46%	30	40%	18	67%
	CA CHAMPION	9	20%	19	25%	31	-39%
	CA FLEETWOOD	5	11%	11	15%	6	83%
	CA SILVERCREST	5	11%	6	8%	1	500%
	AZ CAVCO	2	4%	4	5%	2	100%
	CA KARSTEN	2	4%	3	4%	4	-25%
	OR CHAMPION	1	2%	1	1%	0	NA
	OR FUQUA	1	2%	1	1%	0	NA
	OR GOLDEN WEST	0	0%	0	0%	2	-100%
	OR REDMAN	0	0%	0	0%	2	-100%
	<b>County Totals</b>	<b>46</b>	<b>5%</b>	<b>75</b>	<b>4%</b>	<b>66</b>	<b>14%</b>
<b>GLENN</b>	OR LIBERTY	4	100%	13	100%	10	30%
	<b>County Totals</b>	<b>4</b>	<b>0%</b>	<b>13</b>	<b>1%</b>	<b>10</b>	<b>30%</b>
<b>HUMBOLDT</b>	OR PALM HARBOR	6	55%	16	55%	8	100%
	OR SKYLINE	3	27%	7	24%	8	-13%
	CA SKYLINE	1	9%	4	14%	8	-50%
	AZ PALM HARBOR	0	0%	1	3%	0	NA
	CA CHAMPION	1	9%	1	3%	3	-67%
	<b>County Totals</b>	<b>11</b>	<b>1%</b>	<b>29</b>	<b>1%</b>	<b>27</b>	<b>7%</b>
<b>INYO</b>	CA SILVERCREST	0	NA	1	100%	0	NA
	CA GOLDEN WEST	0	NA	0	0%	3	-100%
	<b>County Totals</b>	<b>0</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>3</b>	<b>-67%</b>
<b>LAKE</b>	OR FUQUA	1	100%	1	100%	0	NA
	<b>County Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>LASSEN</b>	ID NASHUA	6	86%	16	80%	17	-6%
	OR FUQUA	1	14%	4	20%	5	-20%
	<b>County Totals</b>	<b>7</b>	<b>1%</b>	<b>20</b>	<b>1%</b>	<b>22</b>	<b>-9%</b>
<b>MADERA</b>	CA FLEETWOOD	14	70%	30	83%	17	76%
	WA FLEETWOOD	5	25%	5	14%	0	NA
	AZ REDMAN	1	5%	1	3%	0	NA
	OR PALM HARBOR	0	0%	0	0%	2	-100%
	CA KARSTEN	0	0%	0	0%	1	-100%
	CA CHAMPION	0	0%	0	0%	1	-100%
	CA GOLDEN WEST	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>20</b>	<b>2%</b>	<b>36</b>	<b>2%</b>	<b>22</b>	<b>64%</b>
<b>MENDOCINO</b>	CA FLEETWOOD	9	56%	28	72%	29	-3%
	WA FLEETWOOD	4	25%	6	15%	2	200%
	OR FUQUA	2	13%	2	5%	3	-33%
	CA SKYLINE	1	6%	1	3%	0	NA



# Manufacturer Sales Listed By Retailer Region & County

June 2005

Retailer County	State/Manufacturer Name	-----This Year-----				Last Year YTD	YTD Unit % Change
		This Quarter	%	YTD	%		
	CA KARSTEN	0	0%	1	3%	0	NA
	CA SILVERCREST	0	0%	1	3%	1	0%
	CA CHAMPION	0	0%	0	0%	1	-100%
	OR FLEETWOOD	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>16</b>	<b>2%</b>	<b>39</b>	<b>2%</b>	<b>37</b>	<b>5%</b>
<b>MODOC</b>							
	CA FLEETWOOD	0	0%	1	50%	0	NA
	WA FLEETWOOD	1	100%	1	50%	0	NA
	OR FUQUA	0	0%	0	0%	4	-100%
	<b>County Totals</b>	<b>1</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>4</b>	<b>-50%</b>
<b>MONO</b>							
	CA SILVERCREST	0	NA	2	100%	0	NA
	<b>County Totals</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>MONTEREY</b>							
	CA FLEETWOOD	1	33%	2	40%	4	-50%
	CA SILVERCREST	1	33%	2	40%	1	100%
	CA CHAMPION	1	33%	1	20%	0	NA
	CA KARSTEN	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>3</b>	<b>0%</b>	<b>5</b>	<b>0%</b>	<b>6</b>	<b>-17%</b>
<b>NAPA</b>							
	CA KARSTEN	2	50%	6	75%	3	100%
	CA SKYLINE	2	50%	2	25%	2	0%
	<b>County Totals</b>	<b>4</b>	<b>0%</b>	<b>8</b>	<b>0%</b>	<b>5</b>	<b>60%</b>
<b>NEVADA</b>							
	CA FLEETWOOD	1	50%	6	86%	5	20%
	CA SILVERCREST	1	50%	1	14%	0	NA
	WA FLEETWOOD	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>2</b>	<b>0%</b>	<b>7</b>	<b>0%</b>	<b>6</b>	<b>17%</b>
<b>PLACER</b>							
	CA FLEETWOOD	16	31%	33	37%	47	-30%
	CA KARSTEN	15	29%	24	27%	29	-17%
	CA GOLDEN WEST	4	8%	9	10%	30	-70%
	CA SILVERCREST	3	6%	5	6%	5	0%
	CA CHAMPION	4	8%	5	6%	5	0%
	OR GOLDEN WEST	2	4%	4	4%	1	300%
	OR PALM HARBOR	3	6%	3	3%	4	-25%
	AZ REDMAN	2	4%	2	2%	0	NA
	AZ CAVCO	0	0%	2	2%	0	NA
	OR FUQUA	2	4%	2	2%	0	NA
	CA SKYLINE	1	2%	1	1%	0	NA
	ID FLEETWOOD	0	0%	0	0%	1	-100%
	TX GOLDEN WEST	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>52</b>	<b>5%</b>	<b>90</b>	<b>5%</b>	<b>123</b>	<b>-27%</b>
<b>PLUMAS</b>							
	CA FLEETWOOD	0	NA	1	50%	0	NA
	ID FLEETWOOD	0	NA	1	50%	0	NA
	<b>County Totals</b>	<b>0</b>	<b>0%</b>	<b>2</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>SACRAMENTO</b>							
	CA KARSTEN	13	37%	34	47%	42	-19%
	CA FLEETWOOD	10	29%	17	24%	17	0%
	CA CHAMPION	3	9%	8	11%	9	-11%
	OR FUQUA	2	6%	3	4%	2	50%
	WA FLEETWOOD	1	3%	2	3%	1	100%
	CA SKYLINE	2	6%	2	3%	0	NA

# Manufacturer Sales Listed By Retailer Region & County

June 2005

Retailer County	State/Manufacturer Name	-----This Year-----				Last	YTD
		This Quarter	%	YTD	%	Year	Unit %
					YTD	Change	
	ID NASHUA	1	3%	2	3%	2	0%
	CA SILVERCREST	1	3%	1	1%	0	NA
	OR CHAMPION	1	3%	1	1%	0	NA
	AZ REDMAN	1	3%	1	1%	0	NA
	ID CHAMPION	0	0%	1	1%	0	NA
	AZ PALM HARBOR	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>35</b>	<b>4%</b>	<b>72</b>	<b>4%</b>	<b>74</b>	<b>-3%</b>
<b>SAN JOAQUIN</b>							
	CA FLEETWOOD	34	44%	85	50%	92	-8%
	CA KARSTEN	20	26%	39	23%	45	-13%
	CA SILVERCREST	7	9%	14	8%	12	17%
	CA SKYLINE	5	6%	13	8%	24	-46%
	CA CHAMPION	4	5%	8	5%	9	-11%
	WA FLEETWOOD	4	5%	5	3%	5	0%
	AZ FLEETWOOD	1	1%	2	1%	1	100%
	AZ PALM HARBOR	1	1%	1	1%	0	NA
	CA GOLDEN WEST	0	0%	1	1%	0	NA
	ID NASHUA	1	1%	1	1%	0	NA
	AZ REDMAN	1	1%	1	1%	0	NA
	OR PALM HARBOR	0	0%	0	0%	4	-100%
	AZ CAVCO	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>78</b>	<b>8%</b>	<b>170</b>	<b>9%</b>	<b>193</b>	<b>-12%</b>
<b>SAN MATEO</b>							
	CA SKYLINE	9	53%	16	57%	8	100%
	CA FLEETWOOD	4	24%	5	18%	0	NA
	CA SILVERCREST	4	24%	5	18%	3	67%
	AZ CLAYTON	0	0%	1	4%	0	NA
	AZ FLEETWOOD	0	0%	1	4%	0	NA
	CA KARSTEN	0	0%	0	0%	3	-100%
	<b>County Totals</b>	<b>17</b>	<b>2%</b>	<b>28</b>	<b>1%</b>	<b>14</b>	<b>100%</b>
<b>SANTA CLARA</b>							
	CA SILVERCREST	161	58%	268	55%	230	17%
	CA FLEETWOOD	30	11%	70	14%	59	19%
	OR PALM HARBOR	34	12%	51	10%	36	42%
	CA CHAMPION	19	7%	34	7%	18	89%
	CA GOLDEN WEST	9	3%	18	4%	9	100%
	CA SKYLINE	10	4%	16	3%	31	-48%
	AZ PALM HARBOR	10	4%	14	3%	20	-30%
	AZ CHAMPION	2	1%	3	1%	1	200%
	WA FLEETWOOD	0	0%	3	1%	0	NA
	AZ CAVCO	1	0%	2	0%	5	-60%
	AZ CLAYTON	1	0%	2	0%	0	NA
	CA HALLMARK-SOUTHWEST	0	0%	1	0%	3	-67%
	OR GOLDEN WEST	0	0%	1	0%	0	NA
	ID FLEETWOOD	1	0%	1	0%	1	0%
	AZ SCHULT	1	0%	1	0%	0	NA
	AZ REDMAN	0	0%	1	0%	1	0%
	OR KARSTEN	0	0%	0	0%	1	-100%
	CA KARSTEN	0	0%	0	0%	4	-100%
	AZ FLEETWOOD	0	0%	0	0%	5	-100%
	<b>County Totals</b>	<b>279</b>	<b>29%</b>	<b>486</b>	<b>25%</b>	<b>424</b>	<b>15%</b>
<b>SANTA CRUZ</b>							
	OR FUQUA	12	55%	22	50%	21	5%
	CA GOLDEN WEST	4	18%	13	30%	5	160%

# Manufacturer Sales Listed By Retailer Region & County

June 2005

Retailer County	State/Manufacturer Name	-----This Year-----				Last Year YTD	YTD Unit % Change
		This Quarter	%	YTD	%		
	AZ CLAYTON	5	23%	6	14%	10	-40%
	CA HALLMARK-SOUTHWEST	0	0%	2	5%	0	NA
	OR LIBERTY	1	5%	1	2%	0	NA
	<b>County Totals</b>	<b>22</b>	<b>2%</b>	<b>44</b>	<b>2%</b>	<b>36</b>	<b>22%</b>
<b>SHASTA</b>							
	CA SKYLINE	36	82%	97	90%	133	-27%
	CA SILVERCREST	4	9%	5	5%	4	25%
	AZ CLAYTON	0	0%	1	1%	0	NA
	OR MARLETTE	1	2%	1	1%	0	NA
	AZ SCHULT	0	0%	1	1%	0	NA
	AZ REDMAN	1	2%	1	1%	0	NA
	OR PALM HARBOR	1	2%	1	1%	0	NA
	TX FLEETWOOD	1	2%	1	1%	0	NA
	OR FLEETWOOD	0	0%	0	0%	1	-100%
	ID FLEETWOOD	0	0%	0	0%	1	-100%
	AZ FLEETWOOD	0	0%	0	0%	1	-100%
	OR SKYLINE	0	0%	0	0%	5	-100%
	<b>County Totals</b>	<b>44</b>	<b>5%</b>	<b>108</b>	<b>5%</b>	<b>145</b>	<b>-26%</b>
<b>SISKIYOU</b>							
	OR MARLETTE	1	17%	5	45%	13	-62%
	OR CHAMPION	2	33%	2	18%	0	NA
	OR REDMAN	0	0%	1	9%	8	-88%
	OR MODULINE	1	17%	1	9%	0	NA
	CA SKYLINE	1	17%	1	9%	0	NA
	OR GOLDEN WEST	1	17%	1	9%	0	NA
	CA GOLDEN WEST	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>6</b>	<b>1%</b>	<b>11</b>	<b>1%</b>	<b>22</b>	<b>-50%</b>
<b>SOLANO</b>							
	CA FLEETWOOD	61	80%	136	77%	113	20%
	WA FLEETWOOD	5	7%	20	11%	11	82%
	CA SKYLINE	3	4%	7	4%	12	-42%
	OR FLEETWOOD	3	4%	6	3%	2	200%
	AZ FLEETWOOD	0	0%	2	1%	1	100%
	OR GOLDEN WEST	0	0%	1	1%	0	NA
	AZ PALM HARBOR	1	1%	1	1%	1	0%
	CA CHAMPION	1	1%	1	1%	1	0%
	ID FLEETWOOD	1	1%	1	1%	0	NA
	OR PALM HARBOR	1	1%	1	1%	1	0%
	CA KARSTEN	0	0%	0	0%	1	-100%
	OR REDMAN	0	0%	0	0%	3	-100%
	<b>County Totals</b>	<b>76</b>	<b>8%</b>	<b>176</b>	<b>9%</b>	<b>146</b>	<b>21%</b>
<b>SONOMA</b>							
	OR MARLETTE	25	28%	66	27%	51	29%
	CA SKYLINE	11	12%	27	11%	45	-40%
	CA FLEETWOOD	8	9%	23	9%	16	44%
	OR GOLDEN WEST	6	7%	21	9%	26	-19%
	CA SILVERCREST	9	10%	21	9%	39	-46%
	CA CHAMPION	5	6%	18	7%	37	-51%
	CA KARSTEN	3	3%	15	6%	18	-17%
	OR CHAMPION	7	8%	12	5%	0	NA
	OR REDMAN	1	1%	10	4%	6	67%
	CA GOLDEN WEST	5	6%	10	4%	9	11%
	CA HALLMARK-SOUTHWEST	6	7%	9	4%	1	800%
	ID GUERDON	2	2%	3	1%	0	NA

# Manufacturer Sales Listed By Retailer Region & County

June 2005

Retailer County	State/Manufacturer Name	-----This Year-----				Last Year YTD	YTD Unit % Change
		This Quarter	%	YTD	%		
	OR LIBERTY	1	1%	2	1%	0	NA
	AZ CLAYTON	1	1%	2	1%	1	100%
	AZ FLEETWOOD	0	0%	1	0%	1	0%
	AZ CHAMPION	0	0%	1	0%	0	NA
	WA CHAMPION	0	0%	1	0%	0	NA
	OR FLEETWOOD	0	0%	1	0%	0	NA
	WA FLEETWOOD	0	0%	0	0%	1	-100%
	OR PALM HARBOR	0	0%	0	0%	3	-100%
	AZ CAVCO	0	0%	0	0%	1	-100%
	AZ REDMAN	0	0%	0	0%	1	-100%
	OR GUERDON	0	0%	0	0%	2	-100%
	<b>County Totals</b>	<b>90</b>	<b>9%</b>	<b>243</b>	<b>12%</b>	<b>258</b>	<b>-6%</b>
<b>STANISLAUS</b>							
	CA GOLDEN WEST	21	53%	34	57%	36	-6%
	CA KARSTEN	5	13%	7	12%	6	17%
	AZ SCHULT	3	8%	5	8%	6	-17%
	OR GOLDEN WEST	5	13%	5	8%	4	25%
	CA CHAMPION	3	8%	4	7%	9	-56%
	OR PALM HARBOR	2	5%	3	5%	0	NA
	AZ CAVCO	0	0%	1	2%	0	NA
	AZ REDMAN	1	3%	1	2%	0	NA
	<b>County Totals</b>	<b>40</b>	<b>4%</b>	<b>60</b>	<b>3%</b>	<b>61</b>	<b>-2%</b>
<b>SUTTER</b>							
	CA FLEETWOOD	3	75%	6	86%	0	NA
	WA FLEETWOOD	1	25%	1	14%	0	NA
	<b>County Totals</b>	<b>4</b>	<b>0%</b>	<b>7</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>TEHAMA</b>							
	ID CHAMPION	8	89%	13	93%	11	18%
	OR PALM HARBOR	1	11%	1	7%	4	-75%
	<b>County Totals</b>	<b>9</b>	<b>1%</b>	<b>14</b>	<b>1%</b>	<b>15</b>	<b>-7%</b>
<b>TUOLUMNE</b>							
	CA SILVERCREST	2	67%	6	50%	12	-50%
	CA SKYLINE	1	33%	4	33%	7	-43%
	CA FLEETWOOD	0	0%	1	8%	8	-88%
	CA KARSTEN	0	0%	1	8%	1	0%
	OR FUQUA	0	0%	0	0%	2	-100%
	<b>County Totals</b>	<b>3</b>	<b>0%</b>	<b>12</b>	<b>1%</b>	<b>30</b>	<b>-60%</b>
<b>YOLO</b>							
	CA GOLDEN WEST	23	100%	44	98%	44	0%
	OR GOLDEN WEST	0	0%	1	2%	1	0%
	AZ CLAYTON	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>23</b>	<b>2%</b>	<b>45</b>	<b>2%</b>	<b>46</b>	<b>-2%</b>
	<b>Region Totals</b>	<b>974</b>	<b>44%</b>	<b>1,980</b>	<b>45%</b>	<b>1,981</b>	<b>0%</b>
<b>Southern California</b>							
<b>IMPERIAL</b>							
	AZ FLEETWOOD	11	73%	21	68%	24	-13%
	AZ CAVCO	3	20%	5	16%	5	0%
	CA FLEETWOOD	1	7%	2	6%	6	-67%
	CA SKYLINE	0	0%	2	6%	0	NA
	CA SILVERCREST	0	0%	1	3%	0	NA
	CA CHAMPION	0	0%	0	0%	1	-100%
	AZ PALM HARBOR	0	0%	0	0%	1	-100%
	CA GOLDEN WEST	0	0%	0	0%	2	-100%

# Manufacturer Sales Listed By Retailer Region & County

June 2005

Retailer County	State/Manufacturer Name	-----This Year-----				Last Year YTD	YTD Unit % Change
		This Quarter	%	YTD	%		
	<b>County Totals</b>	<b>15</b>	<b>1%</b>	<b>31</b>	<b>1%</b>	<b>39</b>	<b>-21%</b>
<b>INYO</b>	CA GOLDEN WEST	1	100%	1	100%	0	NA
	<b>County Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>KERN</b>	AZ CAVCO	18	34%	37	29%	37	0%
	AZ CLAYTON	7	13%	28	22%	37	-24%
	CA FLEETWOOD	8	15%	15	12%	9	67%
	CA SKYLINE	5	9%	15	12%	14	7%
	CA CHAMPION	5	9%	13	10%	10	30%
	AZ SCHULT	0	0%	5	4%	0	NA
	CA GOLDEN WEST	2	4%	5	4%	2	150%
	AZ FLEETWOOD	4	8%	4	3%	1	300%
	AZ PALM HARBOR	3	6%	4	3%	0	NA
	CA SILVERCREST	1	2%	2	2%	4	-50%
	<b>County Totals</b>	<b>53</b>	<b>4%</b>	<b>128</b>	<b>5%</b>	<b>114</b>	<b>12%</b>
<b>LOS ANGELES</b>	CA SKYLINE	31	21%	63	23%	70	-10%
	CA FLEETWOOD	26	18%	62	23%	70	-11%
	CA SILVERCREST	21	14%	35	13%	103	-66%
	CA CHAMPION	15	10%	26	10%	36	-28%
	AZ CAVCO	19	13%	25	9%	7	257%
	CA GOLDEN WEST	11	7%	17	6%	25	-32%
	AZ PALM HARBOR	7	5%	15	6%	1	1400%
	OR FLEETWOOD	10	7%	15	6%	0	NA
	AZ CLAYTON	1	1%	4	1%	1	300%
	AZ REDMAN	3	2%	4	1%	6	-33%
	AZ FLEETWOOD	3	2%	3	1%	3	0%
	AZ CHAMPION	1	1%	2	1%	5	-60%
	OR PALM HARBOR	0	0%	1	0%	0	NA
	CA KARSTEN	0	0%	0	0%	5	-100%
	ID FLEETWOOD	0	0%	0	0%	1	-100%
	WA FLEETWOOD	0	0%	0	0%	1	-100%
	ID KIT	0	0%	0	0%	1	-100%
	CA HALLMARK-SOUTHWEST	0	0%	0	0%	4	-100%
	<b>County Totals</b>	<b>148</b>	<b>12%</b>	<b>272</b>	<b>11%</b>	<b>339</b>	<b>-20%</b>
<b>ORANGE</b>	CA FLEETWOOD	48	15%	113	18%	86	31%
	CA GOLDEN WEST	48	15%	95	15%	130	-27%
	CA CHAMPION	38	12%	82	13%	65	26%
	CA HALLMARK-SOUTHWEST	46	14%	78	13%	80	-3%
	CA SKYLINE	36	11%	65	11%	86	-24%
	AZ CAVCO	31	10%	64	10%	90	-29%
	CA SILVERCREST	21	7%	41	7%	40	3%
	OR PALM HARBOR	13	4%	24	4%	13	85%
	CA KARSTEN	7	2%	13	2%	2	550%
	WA FLEETWOOD	11	3%	12	2%	0	NA
	AZ PALM HARBOR	6	2%	8	1%	6	33%
	AZ REDMAN	5	2%	6	1%	5	20%
	AZ SCHULT	3	1%	3	0%	2	50%
	AZ CHAMPION	1	0%	3	0%	3	0%
	AZ FLEETWOOD	3	1%	3	0%	5	-40%
	AZ CLAYTON	2	1%	3	0%	3	0%
	OR GOLDEN WEST	1	0%	2	0%	1	100%

# Manufacturer Sales Listed By Retailer Region & County

June 2005

Retailer County	State/Manufacturer Name	-----This Year-----				Last	YTD
		This Quarter	%	YTD	%	Year	Unit %
						YTD	Change
	ID KIT	0	0%	1	0%	0	NA
	OR FLEETWOOD	1	0%	1	0%	0	NA
	CO OAKWOOD	0	0%	0	0%	1	-100%
	ID FLEETWOOD	0	0%	0	0%	1	-100%
	OR SKYLINE	0	0%	0	0%	2	-100%
	ID MODULINE	0	0%	0	0%	1	-100%
	OR LIBERTY	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>321</b>	<b>26%</b>	<b>617</b>	<b>26%</b>	<b>623</b>	<b>-1%</b>
<b>RIVERSIDE</b>	AZ PALM HARBOR	53	21%	99	21%	56	77%
	AZ CAVCO	35	14%	76	16%	49	55%
	CA SKYLINE	47	19%	74	16%	84	-12%
	CA SILVERCREST	36	15%	59	13%	61	-3%
	CA FLEETWOOD	28	11%	53	11%	86	-38%
	CA GOLDEN WEST	11	4%	29	6%	88	-67%
	CA CHAMPION	15	6%	26	6%	13	100%
	CA HALLMARK-SOUTHWEST	3	1%	11	2%	17	-35%
	AZ FLEETWOOD	3	1%	8	2%	5	60%
	AZ REDMAN	4	2%	5	1%	3	67%
	AZ CHAMPION	2	1%	4	1%	8	-50%
	AZ CLAYTON	2	1%	3	1%	12	-75%
	OR GOLDEN WEST	2	1%	2	0%	0	NA
	AZ SCHULT	2	1%	2	0%	10	-80%
	CA KARSTEN	1	0%	2	0%	7	-71%
	OR PALM HARBOR	1	0%	2	0%	2	0%
	ID FLEETWOOD	1	0%	2	0%	1	100%
	ID CHAMPION	0	0%	1	0%	0	NA
	OR SKYLINE	1	0%	1	0%	0	NA
	OR LIBERTY	0	0%	1	0%	0	NA
	CO OAKWOOD	0	0%	1	0%	0	NA
	ID NASHUA	0	0%	0	0%	1	-100%
	OR FLEETWOOD	0	0%	0	0%	1	-100%
	TX CLAYTON	0	0%	0	0%	1	-100%
	WA FLEETWOOD	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>247</b>	<b>20%</b>	<b>461</b>	<b>19%</b>	<b>506</b>	<b>-9%</b>
<b>SAN BERNARDIN</b>	CA FLEETWOOD	57	32%	126	33%	102	24%
	AZ CAVCO	26	15%	75	20%	89	-16%
	CA SKYLINE	21	12%	37	10%	40	-8%
	CA CHAMPION	21	12%	35	9%	70	-50%
	CA SILVERCREST	14	8%	30	8%	33	-9%
	AZ FLEETWOOD	11	6%	27	7%	25	8%
	AZ PALM HARBOR	8	5%	20	5%	3	567%
	CA HALLMARK-SOUTHWEST	15	9%	17	4%	10	70%
	CA GOLDEN WEST	0	0%	5	1%	6	-17%
	AZ REDMAN	2	1%	4	1%	0	NA
	AZ CHAMPION	1	1%	2	1%	0	NA
	AZ MARLETTE	0	0%	1	0%	0	NA
	AZ SCHULT	0	0%	1	0%	0	NA
	WA FLEETWOOD	0	0%	1	0%	0	NA
	<b>County Totals</b>	<b>176</b>	<b>14%</b>	<b>381</b>	<b>16%</b>	<b>378</b>	<b>1%</b>
<b>SAN DIEGO</b>	CA GOLDEN WEST	44	21%	74	19%	60	23%
	AZ CAVCO	24	12%	67	17%	108	-38%

# Manufacturer Sales Listed By Retailer Region & County

June 2005

Retailer County	State/Manufacturer Name	-----This Year-----				Last Year	YTD Unit % Change
		This Quarter	%	YTD	%		
	CA HALLMARK-SOUTHWEST	32	16%	57	15%	67	-15%
	CA FLEETWOOD	32	16%	55	14%	36	53%
	CA SILVERCREST	19	9%	35	9%	19	84%
	CA SKYLINE	8	4%	17	4%	19	-11%
	AZ REDMAN	8	4%	16	4%	3	433%
	AZ SCHULT	5	2%	13	3%	0	NA
	AZ FLEETWOOD	8	4%	13	3%	12	8%
	AZ PALM HARBOR	10	5%	12	3%	6	100%
	CA CHAMPION	1	0%	8	2%	17	-53%
	CA KARSTEN	7	3%	7	2%	7	0%
	AZ MARLETTE	6	3%	6	2%	0	NA
	AZ CHAMPION	1	0%	1	0%	12	-92%
	TX FLEETWOOD	0	0%	1	0%	0	NA
	AZ CLAYTON	0	0%	1	0%	0	NA
	OR SKYLINE	0	0%	0	0%	1	-100%
	OR PALM HARBOR	0	0%	0	0%	1	-100%
	OR FLEETWOOD	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>205</b>	<b>17%</b>	<b>383</b>	<b>16%</b>	<b>369</b>	<b>4%</b>
<b>SAN LUIS OBISP</b>							
	CA KARSTEN	0	0%	2	50%	10	-80%
	CA FLEETWOOD	0	0%	1	25%	5	-80%
	CA SKYLINE	1	100%	1	25%	0	NA
	AZ CAVCO	0	0%	0	0%	1	-100%
	CA SILVERCREST	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>1</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>17</b>	<b>-76%</b>
<b>SANTA BARBARA</b>							
	CA FLEETWOOD	5	56%	7	44%	3	133%
	CA SILVERCREST	3	33%	6	38%	4	50%
	AZ CAVCO	1	11%	2	13%	5	-60%
	CA SKYLINE	0	0%	1	6%	0	NA
	<b>County Totals</b>	<b>9</b>	<b>1%</b>	<b>16</b>	<b>1%</b>	<b>12</b>	<b>33%</b>
<b>TULARE</b>							
	CA SKYLINE	3	43%	5	50%	1	400%
	CA GOLDEN WEST	3	43%	4	40%	1	300%
	CA FLEETWOOD	1	14%	1	10%	1	0%
	CA HALLMARK-SOUTHWEST	0	0%	0	0%	1	-100%
	AZ CLAYTON	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>7</b>	<b>1%</b>	<b>10</b>	<b>0%</b>	<b>5</b>	<b>100%</b>
<b>VENTURA</b>							
	CA SKYLINE	27	48%	47	45%	33	42%
	AZ CAVCO	17	30%	29	28%	29	0%
	AZ REDMAN	1	2%	7	7%	0	NA
	CA FLEETWOOD	4	7%	6	6%	4	50%
	CA SILVERCREST	1	2%	3	3%	8	-63%
	AZ CHAMPION	1	2%	3	3%	1	200%
	AZ PALM HARBOR	1	2%	3	3%	12	-75%
	CA CHAMPION	1	2%	2	2%	2	0%
	CA HALLMARK-SOUTHWEST	2	4%	2	2%	7	-71%
	CA KARSTEN	1	2%	2	2%	1	100%
	CA GOLDEN WEST	0	0%	1	1%	0	NA
	ID KIT	0	0%	0	0%	1	-100%
	IN FOUR SEASONS	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>56</b>	<b>5%</b>	<b>105</b>	<b>4%</b>	<b>99</b>	<b>6%</b>
	<b>Region Totals</b>	<b>1239</b>	<b>56%</b>	<b>2,409</b>	<b>55%</b>	<b>2,501</b>	<b>-4%</b>

**Manufacturer Sales Listed By  
Retailer Region & County**

June 2005

Last YTD  
Year Unit %  
YTD Change

-----This Year-----

Retailer County	State/Manufacturer Name	This Quarter	%	YTD	%	YTD	Change
<b>zOutOfState - Arizona</b>							
<b>MARICOPA</b>	CA FLEETWOOD	0	NA	0	NA	1	-100%
	<b>County Totals</b>	<b>0</b>	<b>NA</b>	<b>0</b>	<b>NA</b>	<b>1</b>	<b>-100%</b>
	<b>Region Totals</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>NA</b>	<b>1</b>	<b>-100%</b>
<b>zOutOfState - Colorado</b>							
<b>ARAPAHOE</b>	CA SKYLINE	2	17%	7	29%	5	40%
	CA CHAMPION	4	33%	6	25%	0	NA
	AZ CAVCO	3	25%	6	25%	5	20%
	OR PALM HARBOR	1	8%	2	8%	0	NA
	CA FLEETWOOD	0	0%	1	4%	1	0%
	ID FLEETWOOD	1	8%	1	4%	0	NA
	AZ PALM HARBOR	1	8%	1	4%	0	NA
	<b>County Totals</b>	<b>12</b>	<b>100%</b>	<b>24</b>	<b>100%</b>	<b>11</b>	<b>118%</b>
	<b>Region Totals</b>	<b>12</b>	<b>1%</b>	<b>24</b>	<b>1%</b>	<b>11</b>	<b>118%</b>
<b>zOutOfState - Nevada</b>							
<b>WASHOE</b>	CA GOLDEN WEST	1	100%	1	100%	0	NA
	<b>County Totals</b>	<b>1</b>	<b>100%</b>	<b>1</b>	<b>100%</b>	<b>0</b>	<b>NA</b>
	<b>Region Totals</b>	<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>0</b>	<b>NA</b>
<b>zOutOfState - Utah</b>							
<b>UTAH</b>	ID GUERDON	2	100%	6	100%	4	50%
	ID FLEETWOOD	0	0%	0	0%	1	-100%
	AZ CAVCO	0	0%	0	0%	1	-100%
	<b>County Totals</b>	<b>2</b>	<b>100%</b>	<b>6</b>	<b>100%</b>	<b>6</b>	<b>0%</b>
	<b>Region Totals</b>	<b>2</b>	<b>0%</b>	<b>6</b>	<b>0%</b>	<b>6</b>	<b>0%</b>
	<b>Report Totals</b>	<b><u>2,228</u></b>		<b><u>4,420</u></b>		<b><u>4,500</u></b>	<b><u>-2%</u></b>



# Single Section Homes Listed By Manufacturer and Price Point - YTD

See Note #4

Manufacturer	< \$30,000		\$30,000- \$39,999		\$40,000- \$49,999		\$50,000- \$59,999		\$60,000- \$69,999		>\$70,000	
	<b>Northern California</b>											
CAVCO	0	0%	3	9%	0	0%	0	0%	0	0%	0	0%
CHAMPION	1	11%	5	14%	3	8%	2	10%	0	0%	4	13%
CLAYTON	0	0%	1	3%	1	3%	0	0%	0	0%	0	0%
FLEETWOOD	2	22%	12	34%	16	41%	9	43%	3	30%	10	32%
GOLDEN WEST	0	0%	1	3%	3	8%	3	14%	2	20%	4	13%
LIBERTY	1	11%	0	0%	0	0%	0	0%	0	0%	0	0%
MARLETTE	0	0%	2	6%	3	8%	1	5%	0	0%	3	10%
SCHULT	0	0%	1	3%	0	0%	0	0%	0	0%	0	0%
SILVERCREST	0	0%	7	20%	12	31%	1	5%	2	20%	4	13%
SKYLINE	5	56%	3	9%	1	3%	5	24%	3	30%	6	19%
<b>Total Homes This Region</b>	<b>9</b>		<b>35</b>		<b>39</b>		<b>21</b>		<b>10</b>		<b>31</b>	
<b>% of Region</b>	<b>6%</b>		<b>24%</b>		<b>27%</b>		<b>14%</b>		<b>7%</b>		<b>21%</b>	
<b>Southern California</b>												
CAVCO	5	24%	7	21%	4	13%	1	3%	2	22%	6	55%
CHAMPION	3	14%	2	6%	0	0%	2	7%	4	44%	1	9%
FLEETWOOD	5	24%	17	52%	18	60%	21	72%	3	33%	2	18%
GOLDEN WEST	4	19%	1	3%	1	3%	2	7%	0	0%	0	0%
LIBERTY	1	5%	0	0%	0	0%	0	0%	0	0%	0	0%
PALM HARBOR	0	0%	0	0%	0	0%	2	7%	0	0%	0	0%
SILVERCREST	0	0%	2	6%	0	0%	0	0%	0	0%	1	9%
SKYLINE	3	14%	4	12%	7	23%	1	3%	0	0%	1	9%
<b>Total Homes This Region</b>	<b>21</b>		<b>33</b>		<b>30</b>		<b>29</b>		<b>9</b>		<b>11</b>	
<b>% of Region</b>	<b>16%</b>		<b>25%</b>		<b>23%</b>		<b>22%</b>		<b>7%</b>		<b>8%</b>	
<b>zOutOfState - Colorado</b>												
FLEETWOOD	1	100%	0	NA	0	NA	0	NA	0	NA	0	NA
<b>Total Homes This Region</b>	<b>1</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>	
<b>% of Region</b>	<b>100%</b>		<b>0%</b>		<b>0%</b>		<b>0%</b>		<b>0%</b>		<b>0%</b>	
<b>Total Homes per Price Point</b>	<b><u>31</u></b>		<b><u>68</u></b>		<b><u>69</u></b>		<b><u>50</u></b>		<b><u>19</u></b>		<b><u>42</u></b>	
<b>% of all Single Section Homes</b>	<b>11%</b>		<b>24%</b>		<b>25%</b>		<b>18%</b>		<b>7%</b>		<b>15%</b>	

## Double Section Homes Listed By Region, Manufacturer and Price Point - YTD

Manufacturer	See Note #4															
	< \$50,000		\$50,000-\$59,999		\$60,000-\$69,999		\$70,000-\$79,999		\$80,000-\$89,999		\$90,000-\$99,999		\$100,000-\$119,999		>\$120,000	
<b>Northern California</b>																
CAVCO	2	2%	2	2%	2	1%	0	0%	1	1%	0	0%	0	0%	0	0%
CHAMPION	23	27%	22	18%	22	13%	16	8%	16	10%	10	7%	9	5%	30	6%
CLAYTON	2	2%	2	2%	3	2%	1	1%	0	0%	0	0%	0	0%	1	0%
FLEETWOOD	29	34%	54	44%	60	36%	88	44%	53	32%	48	35%	52	26%	61	13%
FUQUA	2	2%	1	1%	6	4%	2	1%	7	4%	5	4%	4	2%	3	1%
GOLDEN WEST	5	6%	7	6%	13	8%	20	10%	18	11%	17	12%	24	12%	37	8%
GUERDON	0	0%	0	0%	1	1%	0	0%	0	0%	0	0%	0	0%	2	0%
HALLMARK-SOUTHWEST	0	0%	0	0%	0	0%	1	1%	0	0%	2	1%	1	1%	7	1%
KARSTEN	2	2%	4	3%	5	3%	11	6%	17	10%	9	7%	26	13%	44	9%
KIT	0	0%	2	2%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%
LIBERTY	5	6%	2	2%	4	2%	3	2%	0	0%	0	0%	1	1%	1	0%
MARLETTE	3	3%	10	8%	9	5%	7	4%	7	4%	2	1%	0	0%	1	0%
MODULINE	1	1%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%
NASHUA	0	0%	0	0%	0	0%	4	2%	0	0%	3	2%	8	4%	2	0%
OAKWOOD	1	1%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%
PALM HARBOR	0	0%	1	1%	3	2%	7	4%	4	2%	4	3%	7	4%	55	11%
REDMAN	4	5%	3	2%	5	3%	2	1%	2	1%	1	1%	0	0%	2	0%
SCHULT	0	0%	0	0%	0	0%	1	1%	0	0%	1	1%	2	1%	1	0%
SILVERCREST	1	1%	1	1%	8	5%	12	6%	17	10%	14	10%	25	13%	205	43%
SKYLINE	6	7%	12	10%	26	16%	24	12%	24	14%	22	16%	39	20%	30	6%
<b>Total Homes This Region</b>	<b>86</b>		<b>123</b>		<b>167</b>		<b>199</b>		<b>166</b>		<b>138</b>		<b>198</b>		<b>482</b>	
<b>% of Region</b>	<b>6%</b>		<b>8%</b>		<b>11%</b>		<b>13%</b>		<b>11%</b>		<b>9%</b>		<b>13%</b>		<b>31%</b>	
<b>Southern California</b>																
CAVCO	39	28%	33	21%	33	16%	40	16%	38	14%	22	11%	30	12%	79	17%
CHAMPION	20	14%	19	12%	28	14%	33	13%	30	11%	15	7%	10	4%	21	5%
CLAYTON	4	3%	5	3%	4	2%	8	3%	1	0%	5	2%	5	2%	2	0%
FLEETWOOD	48	34%	40	26%	60	29%	60	23%	70	26%	54	26%	50	20%	81	18%
GOLDEN WEST	7	5%	7	5%	15	7%	25	10%	38	14%	27	13%	43	17%	49	11%

## Double Section Homes Listed By Region, Manufacturer and Price Point - YTD

See Note #4

Manufacturer	< \$50,000		\$50,000-\$59,999		\$60,000-\$69,999		\$70,000-\$79,999		\$80,000-\$89,999		\$90,000-\$99,999		\$100,000-\$119,999		>\$120,000	
HALLMARK-SOUTHWEST	0	0%	0	0%	0	0%	8	3%	20	7%	21	10%	26	10%	53	12%
KARSTEN	2	1%	1	1%	0	0%	2	1%	5	2%	0	0%	2	1%	12	3%
KIT	0	0%	0	0%	0	0%	1	0%	0	0%	0	0%	0	0%	0	0%
MARLETTE	1	1%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	1	0%
OAKWOOD	1	1%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%
PALM HARBOR	3	2%	21	14%	13	6%	16	6%	14	5%	16	8%	24	10%	17	4%
REDMAN	5	4%	7	5%	4	2%	3	1%	5	2%	5	2%	6	2%	5	1%
SCHULT	3	2%	1	1%	3	1%	3	1%	2	1%	1	0%	2	1%	4	1%
SILVERCREST	2	1%	3	2%	12	6%	12	5%	10	4%	19	9%	22	9%	41	9%
SKYLINE	6	4%	18	12%	35	17%	46	18%	34	13%	21	10%	32	13%	87	19%
<b>Total Homes This Region</b>	<b>141</b>		<b>155</b>		<b>207</b>		<b>257</b>		<b>267</b>		<b>206</b>		<b>252</b>		<b>452</b>	
<b>% of Region</b>	<b>7%</b>		<b>8%</b>		<b>11%</b>		<b>13%</b>		<b>14%</b>		<b>11%</b>		<b>13%</b>		<b>23%</b>	

### zOutOfState - Colorado

CAVCO	0	0%	0	NA	0	NA	2	40%	1	50%	2	67%	1	17%	0	0%
CHAMPION	0	0%	0	NA	0	NA	2	40%	1	50%	0	0%	2	33%	1	20%
FLEETWOOD	0	0%	0	NA	0	NA	0	0%	0	0%	0	0%	1	17%	0	0%
PALM HARBOR	0	0%	0	NA	0	NA	0	0%	0	0%	1	33%	0	0%	2	40%
SKYLINE	1	100%	0	NA	0	NA	1	20%	0	0%	0	0%	2	33%	2	40%
<b>Total Homes This Region</b>	<b>1</b>		<b>0</b>		<b>0</b>		<b>5</b>		<b>2</b>		<b>3</b>		<b>6</b>		<b>5</b>	
<b>% of Region</b>	<b>5%</b>		<b>0%</b>		<b>0%</b>		<b>23%</b>		<b>9%</b>		<b>14%</b>		<b>27%</b>		<b>23%</b>	

### zOutOfState - Nevada

GOLDEN WEST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	1	100%	0	NA
<b>Total Homes This Region</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>1</b>		<b>0</b>	
<b>% of Region</b>	<b>0%</b>		<b>0%</b>		<b>0%</b>		<b>0%</b>		<b>0%</b>		<b>0%</b>		<b>100%</b>		<b>0%</b>	

### zOutOfState - Utah

GUERDON	0	NA	0	NA	0	NA	1	100%	1	100%	0	NA	3	100%	1	100%
<b>Total Homes This Region</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>1</b>		<b>1</b>		<b>0</b>		<b>3</b>		<b>1</b>	
<b>% of Region</b>	<b>0%</b>		<b>0%</b>		<b>0%</b>		<b>17%</b>		<b>17%</b>		<b>0%</b>		<b>50%</b>		<b>17%</b>	

**Double Section Homes Listed By Region,  
Manufacturer and Price Point - YTD**

See Note #4

Manufacturer	< \$50,000	\$50,000- \$59,999	\$60,000- \$69,999	\$70,000- \$79,999	\$80,000- \$89,999	\$90,000- \$99,999	\$100,000- \$119,999	>\$120,000
Total Homes per Price Point	<u>228</u>	<u>278</u>	<u>374</u>	<u>462</u>	<u>436</u>	<u>347</u>	<u>460</u>	<u>940</u>
% of all Double Section Homes	6%	8%	11%	13%	12%	10%	13%	27%

# Triple Section Homes Listed By Manufacturer and Price Point - YTD

See Note #4

Manufacturer	< \$70,000	\$70,000- \$79,999	\$80,000- \$89,999	\$90,000- \$99,999	\$100,000- \$109,999	\$110,000- \$119,999	\$120,000- \$129,999	>\$130,000
<b>Northern California</b>								
CHAMPION	1 0%	3 21%	2 18%	0 0%	0 0%	2 10%	0 0%	1 1%
CLAYTON	0 0%	0 0%	0 0%	1 5%	0 0%	0 0%	0 0%	0 0%
FLEETWOOD	0 300%	1 7%	1 9%	0 0%	3 16%	4 19%	15 52%	27 20%
FUQUA	1 40%	2 14%	3 27%	5 26%	2 11%	1 5%	2 7%	9 7%
GOLDEN WEST	0 80%	1 7%	0 0%	1 5%	2 11%	4 19%	4 14%	14 10%
HALLMARK-SOUTHWEST	0 40%	0 0%	0 0%	0 0%	0 0%	0 0%	2 7%	1 1%
KARSTEN	0 20%	1 7%	0 0%	7 37%	2 11%	2 10%	1 3%	19 14%
LIBERTY	0 0%	0 0%	0 0%	0 0%	1 5%	0 0%	0 0%	0 0%
MARLETTE	2 40%	5 36%	2 18%	1 5%	2 11%	2 10%	2 7%	6 4%
NASHUA	0 0%	0 0%	0 0%	1 5%	0 0%	0 0%	0 0%	1 1%
PALM HARBOR	0 20%	0 0%	0 0%	0 0%	0 0%	2 10%	1 3%	9 7%
REDMAN	0 0%	0 0%	1 9%	0 0%	0 0%	0 0%	0 0%	0 0%
SCHULT	0 0%	0 0%	0 0%	0 0%	1 5%	0 0%	0 0%	0 0%
SILVERCREST	1 20%	1 7%	2 18%	2 11%	3 16%	0 0%	1 3%	29 21%
SKYLINE	0 20%	0 0%	0 0%	1 5%	3 16%	4 19%	1 3%	22 16%
<b>Total Homes This Region</b>	<b>5</b>	<b>14</b>	<b>11</b>	<b>19</b>	<b>19</b>	<b>21</b>	<b>29</b>	<b>138</b>
<b>% of Region</b>	<b>2%</b>	<b>5%</b>	<b>4%</b>	<b>7%</b>	<b>7%</b>	<b>8%</b>	<b>11%</b>	<b>54%</b>
<b>Southern California</b>								
CAVCO	1 57%	8 62%	2 11%	1 3%	2 10%	0 0%	4 12%	16 11%
CHAMPION	1 0%	0 0%	2 11%	10 28%	3 15%	0 0%	0 0%	1 1%
CLAYTON	0 0%	0 0%	1 5%	1 3%	0 0%	0 0%	0 0%	0 0%
FLEETWOOD	0 14%	0 0%	3 16%	3 8%	2 10%	3 12%	1 3%	6 4%
GOLDEN WEST	0 43%	0 0%	1 5%	2 6%	1 5%	3 12%	3 9%	3 2%
HALLMARK-SOUTHWEST	0 100%	0 0%	0 0%	3 8%	2 10%	3 12%	7 21%	19 13%
KARSTEN	0 0%	0 0%	0 0%	0 0%	1 5%	0 0%	0 0%	0 0%
MARLETTE	1 29%	1 8%	0 0%	0 0%	0 0%	0 0%	2 6%	1 1%
PALM HARBOR	2 71%	1 8%	6 32%	6 17%	4 20%	3 12%	5 15%	33 22%
REDMAN	0 0%	0 0%	0 0%	1 3%	1 5%	0 0%	0 0%	0 0%
SCHULT	0 29%	1 8%	0 0%	0 0%	0 0%	1 4%	2 6%	1 1%
SILVERCREST	1 71%	2 15%	0 0%	4 11%	2 10%	6 24%	5 15%	64 42%
SKYLINE	1 57%	0 0%	4 21%	5 14%	2 10%	6 24%	4 12%	8 5%
<b>Total Homes This Region</b>	<b>7</b>	<b>13</b>	<b>19</b>	<b>36</b>	<b>20</b>	<b>25</b>	<b>33</b>	<b>152</b>
<b>% of Region</b>	<b>2%</b>	<b>4%</b>	<b>6%</b>	<b>12%</b>	<b>7%</b>	<b>8%</b>	<b>11%</b>	<b>50%</b>

# Triple Section Homes Listed By Manufacturer and Price Point - YTD

See Note #4

<b>Manufacturer</b>	<b>&lt; \$70,000</b>	<b>\$70,000- \$79,999</b>	<b>\$80,000- \$89,999</b>	<b>\$90,000- \$99,999</b>	<b>\$100,000- \$109,999</b>	<b>\$110,000- \$119,999</b>	<b>\$120,000- \$129,999</b>	<b>&gt;\$130,000</b>
<b>Total Homes per Price Point</b>	<b><u>12</u></b>	<b><u>27</u></b>	<b><u>30</u></b>	<b><u>55</u></b>	<b><u>39</u></b>	<b><u>46</u></b>	<b><u>62</u></b>	<b><u>290</u></b>
<b>% of all Triple Section Homes</b>	<b>2%</b>	<b>5%</b>	<b>5%</b>	<b>10%</b>	<b>7%</b>	<b>8%</b>	<b>11%</b>	<b>52%</b>

All Homes Listed By County of Home Owner  
And By Manufacturer

June 2005

See Note #7

Home Owner County	State/Manufacturer	-----Current Year-----				Last Year YTD	YTD Unit % Change
		This Quarter	%	YTD	%		
<b>Northern California</b>							
<b>ALAMEDA</b>	CA SILVERCREST	21	57%	39	61%	21	86%
	OR PALM HARBOR	7	19%	11	17%	7	57%
	CA FLEETWOOD	2	5%	5	8%	6	-17%
	CA KARSTEN	3	8%	5	8%	5	0%
	CA CHAMPION	2	5%	2	3%	2	0%
	CA GOLDEN WEST	1	3%	1	2%	4	-75%
	CA SKYLINE	1	3%	1	2%	0	NA
	<b>County Totals</b>	<b>37</b>	<b>4%</b>	<b>64</b>	<b>4%</b>	<b>45</b>	<b>42%</b>
<b>AMADOR</b>	CA SILVERCREST	5	38%	10	30%	8	25%
	CA CHAMPION	2	15%	9	27%	9	0%
	CA SKYLINE	2	15%	4	12%	2	100%
	CA KARSTEN	3	23%	4	12%	4	0%
	CA GOLDEN WEST	1	8%	2	6%	5	-60%
	ID KIT	0	NA	1	3%	0	NA
	OR GOLDEN WEST	0	NA	1	3%	0	NA
	OR FUQUA	0	NA	1	3%	3	-67%
	CA FLEETWOOD	0	NA	1	3%	5	-80%
	AZ SCHULT	0	NA	0	NA	1	-100%
	<b>County Totals</b>	<b>13</b>	<b>2%</b>	<b>33</b>	<b>2%</b>	<b>37</b>	<b>-11%</b>
<b>BUTTE</b>	CA FLEETWOOD	11	27%	26	25%	33	-21%
	CA SKYLINE	8	20%	23	22%	34	-32%
	OR MARLETTE	7	17%	14	14%	11	27%
	OR GOLDEN WEST	6	15%	9	9%	1	800%
	WA FLEETWOOD	1	2%	8	8%	7	14%
	CA CHAMPION	0	NA	4	4%	11	-64%
	CA SILVERCREST	2	5%	4	4%	11	-64%
	OR FUQUA	3	7%	4	4%	2	100%
	CA KARSTEN	0	NA	4	4%	9	-56%
	OR REDMAN	0	NA	2	2%	0	NA
	OR LIBERTY	0	NA	1	1%	2	-50%
	CA GOLDEN WEST	1	2%	1	1%	5	-80%
	OR FLEETWOOD	1	2%	1	1%	1	0%
	AZ CLAYTON	1	2%	1	1%	0	NA
	OR CHAMPION	0	NA	1	1%	0	NA
	CA HALLMARK-SOUTHWEST	0	NA	0	NA	1	-100%
	OR PALM HARBOR	0	NA	0	NA	1	-100%
	OR SKYLINE	0	NA	0	NA	2	-100%
	ID CHAMPION	0	NA	0	NA	3	-100%
	ID FLEETWOOD	0	NA	0	NA	1	-100%
	<b>County Totals</b>	<b>41</b>	<b>5%</b>	<b>103</b>	<b>6%</b>	<b>135</b>	<b>-24%</b>
<b>CALAVERAS</b>	CA FLEETWOOD	3	25%	8	30%	7	14%
	CA SILVERCREST	3	25%	6	22%	5	20%
	CA CHAMPION	1	8%	5	19%	1	400%
	CA SKYLINE	3	25%	3	11%	4	-25%
	AZ SCHULT	1	8%	1	4%	0	NA
	OR FUQUA	0	NA	1	4%	3	-67%
	CA KARSTEN	1	8%	1	4%	6	-83%
	CA GOLDEN WEST	0	NA	1	4%	8	-88%
	OR MARLETTE	0	NA	1	4%	0	NA
	WA FLEETWOOD	0	NA	0	NA	3	-100%
	<b>County Totals</b>	<b>12</b>	<b>1%</b>	<b>27</b>	<b>2%</b>	<b>37</b>	<b>-27%</b>
<b>COLUSA</b>	CA SKYLINE	2	67%	2	50%	1	100%
	WA FLEETWOOD	0	NA	1	25%	1	0%
	CA GOLDEN WEST	1	33%	1	25%	1	0%
	CA CHAMPION	0	NA	0	NA	1	-100%
	OR FLEETWOOD	0	NA	0	NA	1	-100%
	OR LIBERTY	0	NA	0	NA	1	-100%
	CA SILVERCREST	0	NA	0	NA	1	-100%
	<b>County Totals</b>	<b>3</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>7</b>	<b>-43%</b>

**All Homes Listed By County of Home Owner  
And By Manufacturer**

June 2005

See Note #7

Home Owner County		-----Current Year-----				Last Year	YTD
State/Manufacturer		This Quarter	%	YTD	%	YTD	Unit % Change
<b>CONTRA COSTA</b>							
OR	PALM HARBOR	8	32%	12	32%	2	500%
CA	FLEETWOOD	6	24%	8	21%	7	14%
CA	SKYLINE	2	8%	5	13%	9	-44%
CA	KARSTEN	2	8%	4	11%	4	0%
CA	SILVERCREST	2	8%	3	8%	13	-77%
CA	GOLDEN WEST	2	8%	3	8%	5	-40%
CA	CHAMPION	2	8%	2	5%	1	100%
AZ	PALM HARBOR	1	4%	1	3%	0	NA
OR	FUQUA	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>25</b>	<b>3%</b>	<b>38</b>	<b>2%</b>	<b>42</b>	<b>-10%</b>
<b>DEL NORTE</b>							
OR	SKYLINE	1	50%	4	31%	4	0%
OR	LIBERTY	0	NA	3	23%	2	50%
OR	FLEETWOOD	1	50%	2	15%	2	0%
CA	SKYLINE	0	NA	1	8%	2	-50%
AZ	PALM HARBOR	0	NA	1	8%	0	NA
WA	FLEETWOOD	0	NA	1	8%	0	NA
CA	FLEETWOOD	0	NA	1	8%	1	0%
CA	GOLDEN WEST	0	NA	0	NA	1	-100%
OR	PALM HARBOR	0	NA	0	NA	1	-100%
OR	REDMAN	0	NA	0	NA	1	-100%
OR	KARSTEN	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>2</b>	<b>0%</b>	<b>13</b>	<b>1%</b>	<b>15</b>	<b>-13%</b>
<b>EL DORADO</b>							
CA	FLEETWOOD	13	43%	25	37%	25	0%
CA	KARSTEN	5	17%	13	19%	13	0%
CA	CHAMPION	3	10%	7	10%	6	17%
CA	SKYLINE	2	7%	7	10%	6	17%
WA	FLEETWOOD	4	13%	5	7%	2	150%
CA	SILVERCREST	0	NA	2	3%	1	100%
OR	FUQUA	0	NA	2	3%	4	-50%
ID	KIT	1	3%	1	1%	2	-50%
OR	PALM HARBOR	1	3%	1	1%	1	0%
OR	REDMAN	0	NA	1	1%	0	NA
OR	CHAMPION	1	3%	1	1%	0	NA
OR	FLEETWOOD	0	NA	1	1%	0	NA
CA	GOLDEN WEST	0	NA	1	1%	8	-88%
OR	GOLDEN WEST	0	NA	0	NA	1	-100%
OR	SKYLINE	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>30</b>	<b>4%</b>	<b>67</b>	<b>4%</b>	<b>70</b>	<b>-4%</b>
<b>FRESNO</b>							
CA	CHAMPION	16	44%	24	40%	24	0%
CA	FLEETWOOD	6	17%	14	23%	13	8%
CA	SKYLINE	4	11%	6	10%	4	50%
OR	PALM HARBOR	3	8%	5	8%	6	-17%
CA	HALLMARK-SOUTHWEST	3	8%	4	7%	4	0%
CA	KARSTEN	0	NA	2	3%	1	100%
CA	SILVERCREST	2	6%	2	3%	0	NA
OR	FUQUA	1	3%	1	2%	0	NA
OR	LIBERTY	1	3%	1	2%	0	NA
AZ	CAVCO	0	NA	1	2%	2	-50%
AZ	PALM HARBOR	0	NA	0	NA	1	-100%
ID	FLEETWOOD	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>36</b>	<b>4%</b>	<b>60</b>	<b>3%</b>	<b>56</b>	<b>7%</b>
<b>GLENN</b>							
CA	FLEETWOOD	3	30%	5	25%	6	-17%
OR	LIBERTY	0	NA	4	20%	3	33%
WA	FLEETWOOD	3	30%	4	20%	1	300%
CA	SKYLINE	1	10%	3	15%	6	-50%
OR	FUQUA	2	20%	2	10%	0	NA
OR	MARLETTE	1	10%	1	5%	1	0%
CA	CHAMPION	0	NA	1	5%	1	0%
OR	PALM HARBOR	0	NA	0	NA	1	-100%
OR	SKYLINE	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>10</b>	<b>1%</b>	<b>20</b>	<b>1%</b>	<b>20</b>	<b>0%</b>



All Homes Listed By County of Home Owner  
And By Manufacturer

June 2005

See Note #7

Home Owner County	State/Manufacturer	-----Current Year-----				Last Year YTD	YTD Unit % Change
		This Quarter	%	YTD	%		
<b>HUMBOLDT</b>							
	OR PALM HARBOR	6	50%	16	55%	6	167%
	OR SKYLINE	3	25%	7	24%	7	0%
	CA SKYLINE	1	8%	3	10%	13	-77%
	CA KARSTEN	0	NA	1	3%	1	0%
	ID FLEETWOOD	1	8%	1	3%	0	NA
	CA CHAMPION	1	8%	1	3%	3	-67%
	CA FLEETWOOD	0	NA	0	NA	1	-100%
	OR LIBERTY	0	NA	0	NA	1	-100%
	<b>County Totals</b>	<b>12</b>	<b>1%</b>	<b>29</b>	<b>2%</b>	<b>32</b>	<b>-9%</b>
<b>LAKE</b>							
	CA FLEETWOOD	6	33%	18	32%	17	6%
	OR MARLETTE	6	33%	13	23%	11	18%
	CA SKYLINE	1	6%	5	9%	17	-71%
	OR FUQUA	1	6%	5	9%	4	25%
	CA KARSTEN	1	6%	4	7%	4	0%
	CA GOLDEN WEST	0	NA	3	5%	2	50%
	WA FLEETWOOD	1	6%	3	5%	0	NA
	CA CHAMPION	1	6%	2	4%	2	0%
	OR GOLDEN WEST	1	6%	2	4%	0	NA
	OR CHAMPION	0	NA	1	2%	0	NA
	OR FLEETWOOD	0	NA	0	NA	1	-100%
	OR PALM HARBOR	0	NA	0	NA	1	-100%
	CA SILVERCREST	0	NA	0	NA	4	-100%
	<b>County Totals</b>	<b>18</b>	<b>2%</b>	<b>56</b>	<b>3%</b>	<b>63</b>	<b>-11%</b>
<b>LASSEN</b>							
	ID NASHUA	4	67%	7	54%	11	-36%
	OR FUQUA	1	17%	4	31%	4	0%
	ID FLEETWOOD	1	17%	1	8%	0	NA
	CA FLEETWOOD	0	NA	1	8%	0	NA
	OR PALM HARBOR	0	NA	0	NA	1	-100%
	OR MARLETTE	0	NA	0	NA	3	-100%
	<b>County Totals</b>	<b>6</b>	<b>1%</b>	<b>13</b>	<b>1%</b>	<b>19</b>	<b>-32%</b>
<b>MADERA</b>							
	CA FLEETWOOD	9	53%	23	55%	41	-44%
	CA CHAMPION	3	18%	10	24%	11	-9%
	CA SKYLINE	2	12%	4	10%	4	0%
	OR PALM HARBOR	1	6%	2	5%	0	NA
	CA KARSTEN	0	NA	1	2%	1	0%
	CA GOLDEN WEST	1	6%	1	2%	0	NA
	CA HALLMARK-SOUTHWEST	1	6%	1	2%	0	NA
	CA SILVERCREST	0	NA	0	NA	2	-100%
	<b>County Totals</b>	<b>17</b>	<b>2%</b>	<b>42</b>	<b>2%</b>	<b>59</b>	<b>-29%</b>
<b>MARIN</b>							
	OR REDMAN	0	NA	1	25%	0	NA
	CA SKYLINE	0	NA	1	25%	0	NA
	CA GOLDEN WEST	0	NA	1	25%	0	NA
	OR CHAMPION	1	100%	1	25%	0	NA
	OR GOLDEN WEST	0	NA	0	NA	2	-100%
	CA CHAMPION	0	NA	0	NA	1	-100%
	CA KARSTEN	0	NA	0	NA	2	-100%
	<b>County Totals</b>	<b>1</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>5</b>	<b>-20%</b>
<b>MARIPOSA</b>							
	CA FLEETWOOD	4	31%	9	36%	8	13%
	CA SKYLINE	0	NA	4	16%	5	-20%
	OR FUQUA	2	15%	3	12%	0	NA
	WA FLEETWOOD	2	15%	2	8%	0	NA
	OR MARLETTE	1	8%	1	4%	0	NA
	CA SILVERCREST	0	NA	1	4%	0	NA
	OR PALM HARBOR	1	8%	1	4%	0	NA
	CA GOLDEN WEST	1	8%	1	4%	3	-67%
	CA CHAMPION	1	8%	1	4%	1	0%
	OR CHAMPION	1	8%	1	4%	0	NA
	AZ CLAYTON	0	NA	1	4%	0	NA
	CA HALLMARK-SOUTHWEST	0	NA	0	NA	1	-100%
	<b>County Totals</b>	<b>13</b>	<b>2%</b>	<b>25</b>	<b>1%</b>	<b>18</b>	<b>39%</b>

All Homes Listed By County of Home Owner  
And By Manufacturer

June 2005

See Note #7

Home Owner County	State/Manufacturer	-----Current Year-----				Last Year	YTD
		This Quarter	%	YTD	%	YTD	Unit % Change
<b>MENDOCINO</b>							
OR	MARLETTE	7	32%	17	36%	10	70%
CA	FLEETWOOD	3	14%	11	23%	14	-21%
OR	GOLDEN WEST	2	9%	4	9%	4	0%
OR	CHAMPION	1	5%	3	6%	0	NA
WA	FLEETWOOD	3	14%	3	6%	2	50%
CA	SILVERCREST	2	9%	3	6%	5	-40%
OR	FUQUA	2	9%	2	4%	3	-33%
CA	SKYLINE	1	5%	2	4%	7	-71%
CA	KARSTEN	0	NA	1	2%	3	-67%
CA	CHAMPION	1	5%	1	2%	3	-67%
OR	PALM HARBOR	0	NA	0	NA	1	-100%
OR	REDMAN	0	NA	0	NA	2	-100%
OR	SKYLINE	0	NA	0	NA	1	-100%
OR	GUERDON	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>22</b>	<b>3%</b>	<b>47</b>	<b>3%</b>	<b>56</b>	<b>-16%</b>
<b>MERCED</b>							
CA	FLEETWOOD	6	21%	15	34%	10	50%
CA	KARSTEN	6	21%	8	18%	9	-11%
CA	SKYLINE	5	17%	6	14%	15	-60%
CA	GOLDEN WEST	3	10%	3	7%	5	-40%
WA	FLEETWOOD	2	7%	3	7%	0	NA
OR	GOLDEN WEST	2	7%	2	5%	3	-33%
CA	CHAMPION	1	3%	2	5%	6	-67%
AZ	CLAYTON	2	7%	2	5%	5	-60%
OR	PALM HARBOR	1	3%	1	2%	3	-67%
AZ	SCHULT	1	3%	1	2%	0	NA
CA	SILVERCREST	0	NA	1	2%	1	0%
OR	FUQUA	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>29</b>	<b>3%</b>	<b>44</b>	<b>3%</b>	<b>58</b>	<b>-24%</b>
<b>MODOC</b>							
WA	FLEETWOOD	1	100%	1	100%	0	NA
CA	FLEETWOOD	0	NA	0	NA	1	-100%
OR	FUQUA	0	NA	0	NA	4	-100%
OR	MARLETTE	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>1</b>	<b>0%</b>	<b>1</b>	<b>0%</b>	<b>6</b>	<b>-83%</b>
<b>MONO</b>							
OR	FUQUA	0	NA	1	50%	0	NA
ID	KIT	0	NA	1	50%	0	NA
CA	SKYLINE	0	NA	0	NA	1	-100%
ID	NASHUA	0	NA	0	NA	1	-100%
CA	FLEETWOOD	0	NA	0	NA	1	-100%
CA	CHAMPION	0	NA	0	NA	1	-100%
ID	FLEETWOOD	0	NA	0	NA	2	-100%
<b>County Totals</b>		<b>0</b>	<b>NA</b>	<b>2</b>	<b>0%</b>	<b>6</b>	<b>-67%</b>
<b>MONTEREY</b>							
CA	FLEETWOOD	6	24%	13	30%	16	-19%
CA	SILVERCREST	8	32%	11	26%	13	-15%
CA	SKYLINE	4	16%	5	12%	11	-55%
CA	CHAMPION	2	8%	4	9%	5	-20%
CA	HALLMARK-SOUTHWEST	1	4%	3	7%	2	50%
OR	FUQUA	2	8%	3	7%	8	-63%
CA	KARSTEN	0	NA	1	2%	3	-67%
CA	GOLDEN WEST	1	4%	1	2%	0	NA
AZ	CLAYTON	0	NA	1	2%	0	NA
OR	PALM HARBOR	1	4%	1	2%	0	NA
AZ	CAVCO	0	NA	0	NA	2	-100%
<b>County Totals</b>		<b>25</b>	<b>3%</b>	<b>43</b>	<b>2%</b>	<b>60</b>	<b>-28%</b>
<b>NAPA</b>							
CA	KARSTEN	4	17%	10	21%	8	25%
CA	FLEETWOOD	4	17%	9	19%	5	80%
CA	SKYLINE	4	17%	9	19%	8	13%
OR	MARLETTE	1	4%	4	9%	0	NA
CA	SILVERCREST	3	13%	3	6%	4	-25%
OR	PALM HARBOR	3	13%	3	6%	3	0%
OR	LIBERTY	1	4%	2	4%	0	NA
CA	HALLMARK-SOUTHWEST	1	4%	2	4%	0	NA

All Homes Listed By County of Home Owner  
And By Manufacturer

June 2005

See Note #7

Home Owner County		-----Current Year-----				Last Year YTD	YTD Unit % Change
		This Quarter	%	YTD	%		
CA	GOLDEN WEST	1	4%	2	4%	2	0%
CA	CHAMPION	1	4%	2	4%	2	0%
OR	CHAMPION	1	4%	1	2%	0	NA
OR	REDMAN	0	NA	0	NA	5	-100%
<b>County Totals</b>		<b>24</b>	<b>3%</b>	<b>47</b>	<b>3%</b>	<b>37</b>	<b>27%</b>
<b>NEVADA</b>							
CA	FLEETWOOD	2	33%	9	50%	7	29%
CA	SKYLINE	1	17%	2	11%	1	100%
CA	KARSTEN	1	17%	2	11%	7	-71%
OR	FUQUA	1	17%	2	11%	1	100%
OR	GOLDEN WEST	0	NA	1	6%	0	NA
CA	SILVERCREST	1	17%	1	6%	1	0%
CA	GOLDEN WEST	0	NA	1	6%	2	-50%
WA	FLEETWOOD	0	NA	0	NA	3	-100%
ID	KIT	0	NA	0	NA	1	-100%
OR	FLEETWOOD	0	NA	0	NA	1	-100%
ID	FLEETWOOD	0	NA	0	NA	1	-100%
AZ	PALM HARBOR	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>6</b>	<b>1%</b>	<b>18</b>	<b>1%</b>	<b>26</b>	<b>-31%</b>
<b>PLACER</b>							
CA	FLEETWOOD	6	30%	13	30%	16	-19%
CA	GOLDEN WEST	6	30%	11	25%	16	-31%
CA	KARSTEN	2	10%	7	16%	15	-53%
OR	GOLDEN WEST	2	10%	3	7%	0	NA
OR	PALM HARBOR	2	10%	2	5%	2	0%
CA	SILVERCREST	1	5%	2	5%	1	100%
CA	SKYLINE	0	NA	2	5%	3	-33%
CA	CHAMPION	1	5%	2	5%	0	NA
WA	FLEETWOOD	0	NA	1	2%	0	NA
OR	MARLETTE	0	NA	1	2%	1	0%
<b>County Totals</b>		<b>20</b>	<b>2%</b>	<b>44</b>	<b>3%</b>	<b>54</b>	<b>-19%</b>
<b>PLUMAS</b>							
ID	NASHUA	3	43%	10	50%	7	43%
CA	FLEETWOOD	1	14%	3	15%	0	NA
OR	FUQUA	2	29%	3	15%	2	50%
OR	MARLETTE	1	14%	2	10%	0	NA
ID	FLEETWOOD	0	NA	1	5%	1	0%
ID	CHAMPION	0	NA	1	5%	0	NA
WA	FLEETWOOD	0	NA	0	NA	1	-100%
OR	GOLDEN WEST	0	NA	0	NA	1	-100%
CA	SILVERCREST	0	NA	0	NA	2	-100%
CA	SKYLINE	0	NA	0	NA	4	-100%
OR	SKYLINE	0	NA	0	NA	1	-100%
CA	CHAMPION	0	NA	0	NA	3	-100%
<b>County Totals</b>		<b>7</b>	<b>1%</b>	<b>20</b>	<b>1%</b>	<b>22</b>	<b>-9%</b>
<b>SACRAMENTO</b>							
CA	FLEETWOOD	15	34%	25	28%	15	67%
CA	GOLDEN WEST	9	20%	18	20%	17	6%
CA	KARSTEN	7	16%	12	13%	13	-8%
CA	SKYLINE	2	5%	9	10%	11	-18%
CA	CHAMPION	1	2%	6	7%	5	20%
OR	PALM HARBOR	4	9%	5	6%	3	67%
OR	MARLETTE	0	NA	3	3%	3	0%
OR	FLEETWOOD	2	5%	3	3%	1	200%
ID	CHAMPION	0	NA	2	2%	0	NA
ID	NASHUA	1	2%	2	2%	2	0%
OR	FUQUA	2	5%	2	2%	3	-33%
WA	FLEETWOOD	0	NA	1	1%	2	-50%
OR	CHAMPION	1	2%	1	1%	0	NA
OR	GOLDEN WEST	0	NA	0	NA	3	-100%
CA	SILVERCREST	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>44</b>	<b>5%</b>	<b>89</b>	<b>5%</b>	<b>79</b>	<b>13%</b>
<b>SAN BENITO</b>							
CA	SILVERCREST	3	50%	4	36%	1	300%
OR	FUQUA	2	33%	4	36%	1	300%
CA	FLEETWOOD	0	NA	2	18%	0	NA
CA	SKYLINE	1	17%	1	9%	1	0%

**All Homes Listed By County of Home Owner  
And By Manufacturer**

June 2005

See Note #7

Home Owner County		-----Current Year-----				Last Year	YTD
State/Manufacturer		This Quarter	%	YTD	%	YTD	Unit % Change
CA	KARSTEN	0	NA	0	NA	1	-100%
CA	GOLDEN WEST	0	NA	0	NA	1	-100%
AZ	SCHULT	0	NA	0	NA	2	-100%
<b>County Totals</b>		<b>6</b>	<b>1%</b>	<b>11</b>	<b>1%</b>	<b>7</b>	<b>57%</b>
<b>SAN JOAQUIN</b>							
CA	FLEETWOOD	12	39%	31	42%	27	15%
CA	GOLDEN WEST	8	26%	12	16%	8	50%
CA	KARSTEN	3	10%	8	11%	8	0%
CA	SILVERCREST	2	6%	6	8%	3	100%
CA	CHAMPION	2	6%	5	7%	8	-38%
OR	GOLDEN WEST	2	6%	4	5%	2	100%
CA	SKYLINE	1	3%	4	5%	1	300%
OR	MARLETTE	0	NA	1	1%	4	-75%
WA	FLEETWOOD	1	3%	1	1%	1	0%
AZ	SCHULT	0	NA	1	1%	3	-67%
OR	FUQUA	0	NA	0	NA	1	-100%
ID	KIT	0	NA	0	NA	1	-100%
OR	GUERDON	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>31</b>	<b>4%</b>	<b>73</b>	<b>4%</b>	<b>68</b>	<b>7%</b>
<b>SAN MATEO</b>							
CA	SKYLINE	6	38%	7	39%	3	133%
CA	SILVERCREST	5	31%	5	28%	5	0%
CA	CHAMPION	1	6%	2	11%	3	-33%
CA	FLEETWOOD	2	13%	2	11%	0	NA
OR	MARLETTE	1	6%	1	6%	0	NA
OR	FUQUA	1	6%	1	6%	1	0%
OR	GOLDEN WEST	0	NA	0	NA	1	-100%
ID	FLEETWOOD	0	NA	0	NA	1	-100%
CA	KARSTEN	0	NA	0	NA	2	-100%
<b>County Totals</b>		<b>16</b>	<b>2%</b>	<b>18</b>	<b>1%</b>	<b>16</b>	<b>13%</b>
<b>SANTA CLARA</b>							
CA	SILVERCREST	39	56%	64	54%	67	-4%
CA	FLEETWOOD	17	24%	28	24%	22	27%
OR	PALM HARBOR	6	9%	12	10%	14	-14%
CA	KARSTEN	2	3%	4	3%	1	300%
CA	CHAMPION	3	4%	3	3%	2	50%
CA	GOLDEN WEST	1	1%	3	3%	2	50%
CA	SKYLINE	1	1%	2	2%	5	-60%
OR	FUQUA	1	1%	1	1%	3	-67%
WA	FLEETWOOD	0	NA	1	1%	1	0%
OR	REDMAN	0	NA	0	NA	2	-100%
<b>County Totals</b>		<b>70</b>	<b>8%</b>	<b>118</b>	<b>7%</b>	<b>119</b>	<b>-1%</b>
<b>SANTA CRUZ</b>							
CA	SILVERCREST	30	45%	42	37%	20	110%
CA	FLEETWOOD	11	17%	22	19%	18	22%
CA	KARSTEN	12	18%	19	17%	21	-10%
CA	GOLDEN WEST	2	3%	10	9%	4	150%
OR	PALM HARBOR	5	8%	9	8%	7	29%
CA	SKYLINE	5	8%	6	5%	8	-25%
OR	FUQUA	1	2%	5	4%	4	25%
AZ	CAVCO	0	NA	1	1%	3	-67%
AZ	SCHULT	0	NA	1	1%	0	NA
OR	MARLETTE	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>66</b>	<b>8%</b>	<b>115</b>	<b>7%</b>	<b>86</b>	<b>34%</b>
<b>SHASTA</b>							
CA	SKYLINE	14	33%	41	48%	42	-2%
CA	FLEETWOOD	9	21%	15	18%	17	-12%
ID	CHAMPION	5	12%	8	9%	1	700%
CA	KARSTEN	2	5%	4	5%	0	NA
OR	MARLETTE	1	2%	4	5%	1	300%
OR	PALM HARBOR	4	9%	4	5%	1	300%
CA	CHAMPION	2	5%	2	2%	0	NA
OR	FUQUA	2	5%	2	2%	0	NA
CA	SILVERCREST	2	5%	2	2%	2	0%
OR	GOLDEN WEST	1	2%	1	1%	2	-50%
WA	FLEETWOOD	0	NA	1	1%	0	NA
OR	LIBERTY	1	2%	1	1%	2	-50%

All Homes Listed By County of Home Owner  
And By Manufacturer

June 2005

See Note #7

Home Owner County	State/Manufacturer	-----Current Year-----				Last Year YTD	YTD Unit % Change
		This Quarter	%	YTD	%		
	CO OAKWOOD	0	NA	0	NA	1	-100%
	OR REDMAN	0	NA	0	NA	1	-100%
	OR FLEETWOOD	0	NA	0	NA	1	-100%
	<b>County Totals</b>	<b>43</b>	<b>5%</b>	<b>85</b>	<b>5%</b>	<b>71</b>	<b>20%</b>
<b>SISKIYOU</b>							
	OR GOLDEN WEST	2	22%	2	14%	1	100%
	CA SKYLINE	2	22%	2	14%	0	NA
	CA SILVERCREST	2	22%	2	14%	0	NA
	OR MARLETTE	0	NA	2	14%	10	-80%
	OR CHAMPION	2	22%	2	14%	0	NA
	AZ PALM HARBOR	1	11%	1	7%	0	NA
	OR PALM HARBOR	0	NA	1	7%	4	-75%
	OR REDMAN	0	NA	1	7%	4	-75%
	OR FLEETWOOD	0	NA	1	7%	0	NA
	OR SKYLINE	0	NA	0	NA	1	-100%
	OR KARSTEN	0	NA	0	NA	1	-100%
	<b>County Totals</b>	<b>9</b>	<b>1%</b>	<b>14</b>	<b>1%</b>	<b>21</b>	<b>-33%</b>
<b>SOLANO</b>							
	CA FLEETWOOD	5	50%	25	63%	27	-7%
	CA SKYLINE	5	50%	6	15%	13	-54%
	WA FLEETWOOD	0	NA	3	8%	1	200%
	CA KARSTEN	0	NA	2	5%	0	NA
	CA GOLDEN WEST	0	NA	1	3%	3	-67%
	OR GOLDEN WEST	0	NA	1	3%	0	NA
	OR MARLETTE	0	NA	1	3%	1	0%
	CA SILVERCREST	0	NA	1	3%	3	-67%
	CA CHAMPION	0	NA	0	NA	2	-100%
	<b>County Totals</b>	<b>10</b>	<b>1%</b>	<b>40</b>	<b>2%</b>	<b>50</b>	<b>-20%</b>
<b>SONOMA</b>							
	CA SILVERCREST	9	21%	20	20%	16	25%
	CA FLEETWOOD	8	19%	16	16%	14	14%
	OR GOLDEN WEST	1	2%	12	12%	14	-14%
	CA GOLDEN WEST	6	14%	11	11%	8	38%
	CA HALLMARK-SOUTHWEST	6	14%	8	8%	1	700%
	CA SKYLINE	4	9%	6	6%	7	-14%
	CA KARSTEN	1	2%	6	6%	7	-14%
	OR MARLETTE	1	2%	5	5%	4	25%
	OR REDMAN	1	2%	4	4%	1	300%
	ID GUERDON	2	5%	3	3%	0	NA
	CA CHAMPION	1	2%	2	2%	6	-67%
	AZ CLAYTON	1	2%	2	2%	1	100%
	OR PALM HARBOR	1	2%	1	1%	0	NA
	OR FLEETWOOD	0	NA	1	1%	0	NA
	OR CHAMPION	0	NA	1	1%	0	NA
	OR FUQUA	1	2%	1	1%	0	NA
	WA FLEETWOOD	0	NA	0	NA	1	-100%
	AZ PALM HARBOR	0	NA	0	NA	1	-100%
	<b>County Totals</b>	<b>43</b>	<b>5%</b>	<b>99</b>	<b>6%</b>	<b>81</b>	<b>22%</b>
<b>STANISLAUS</b>							
	CA FLEETWOOD	8	23%	16	26%	16	0%
	CA GOLDEN WEST	9	26%	15	25%	15	0%
	CA KARSTEN	4	11%	9	15%	11	-18%
	CA SILVERCREST	1	3%	4	7%	4	0%
	AZ CLAYTON	3	9%	4	7%	5	-20%
	OR GOLDEN WEST	3	9%	3	5%	0	NA
	WA FLEETWOOD	3	9%	3	5%	2	50%
	CA CHAMPION	2	6%	3	5%	4	-25%
	OR FUQUA	1	3%	2	3%	1	100%
	AZ FLEETWOOD	0	NA	1	2%	0	NA
	OR PALM HARBOR	1	3%	1	2%	0	NA
	AZ CAVCO	0	NA	0	NA	1	-100%
	AZ SCHULT	0	NA	0	NA	1	-100%
	CA SKYLINE	0	NA	0	NA	2	-100%
	<b>County Totals</b>	<b>35</b>	<b>4%</b>	<b>61</b>	<b>4%</b>	<b>62</b>	<b>-2%</b>
<b>SUTTER</b>							
	CA FLEETWOOD	1	50%	5	50%	4	25%
	CA SKYLINE	0	NA	2	20%	5	-60%

All Homes Listed By County of Home Owner  
And By Manufacturer

June 2005

See Note #7

Home Owner County		-----Current Year-----				Last Year	YTD
State/Manufacturer		This Quarter	%	YTD	%	YTD	Unit % Change
OR	REDMAN	0	NA	1	10%	0	NA
OR	CHAMPION	1	50%	1	10%	0	NA
WA	CHAMPION	0	NA	1	10%	0	NA
CA	GOLDEN WEST	0	NA	0	NA	2	-100%
CA	KARSTEN	0	NA	0	NA	1	-100%
CA	CHAMPION	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>2</b>	<b>0%</b>	<b>10</b>	<b>1%</b>	<b>13</b>	<b>-23%</b>
<b>TEHAMA</b>							
OR	GOLDEN WEST	4	20%	7	21%	0	NA
CA	SKYLINE	4	20%	7	21%	14	-50%
OR	LIBERTY	3	15%	5	15%	3	67%
CA	FLEETWOOD	3	15%	5	15%	12	-58%
WA	FLEETWOOD	2	10%	3	9%	1	200%
ID	CHAMPION	3	15%	3	9%	7	-57%
OR	MARLETTE	0	NA	1	3%	2	-50%
OR	MODULINE	1	5%	1	3%	0	NA
CA	GOLDEN WEST	0	NA	1	3%	0	NA
OR	PALM HARBOR	0	NA	0	NA	3	-100%
OR	REDMAN	0	NA	0	NA	1	-100%
CA	CHAMPION	0	NA	0	NA	7	-100%
<b>County Totals</b>		<b>20</b>	<b>2%</b>	<b>33</b>	<b>2%</b>	<b>50</b>	<b>-34%</b>
<b>TRINITY</b>							
CA	FLEETWOOD	0	NA	3	43%	2	50%
CA	SKYLINE	2	100%	3	43%	2	50%
OR	LIBERTY	0	NA	1	14%	0	NA
CA	SILVERCREST	0	NA	0	NA	1	-100%
OR	SKYLINE	0	NA	0	NA	1	-100%
OR	PALM HARBOR	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>2</b>	<b>0%</b>	<b>7</b>	<b>0%</b>	<b>7</b>	<b>0%</b>
<b>TUOLUMNE</b>							
CA	KARSTEN	8	50%	19	43%	16	19%
CA	FLEETWOOD	2	13%	6	14%	11	-45%
CA	SKYLINE	0	NA	5	11%	4	25%
OR	FUQUA	1	6%	3	7%	2	50%
CA	SILVERCREST	1	6%	3	7%	9	-67%
CA	GOLDEN WEST	1	6%	2	5%	5	-60%
CA	CHAMPION	1	6%	2	5%	1	100%
AZ	CAVCO	1	6%	2	5%	0	NA
AZ	REDMAN	0	NA	1	2%	0	NA
ID	FLEETWOOD	1	6%	1	2%	0	NA
<b>County Totals</b>		<b>16</b>	<b>2%</b>	<b>44</b>	<b>3%</b>	<b>48</b>	<b>-8%</b>
<b>YOLO</b>							
CA	FLEETWOOD	3	33%	7	35%	4	75%
CA	SILVERCREST	3	33%	4	20%	3	33%
CA	SKYLINE	0	NA	4	20%	4	0%
CA	KARSTEN	1	11%	2	10%	12	-83%
CA	GOLDEN WEST	1	11%	2	10%	5	-60%
CA	CHAMPION	1	11%	1	5%	1	0%
WA	FLEETWOOD	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>9</b>	<b>1%</b>	<b>20</b>	<b>1%</b>	<b>30</b>	<b>-33%</b>
<b>YUBA</b>							
CA	FLEETWOOD	2	17%	7	23%	13	-46%
CA	SKYLINE	3	25%	5	17%	8	-38%
WA	FLEETWOOD	1	8%	5	17%	3	67%
OR	GOLDEN WEST	2	17%	2	7%	0	NA
CA	CHAMPION	1	8%	2	7%	0	NA
OR	CHAMPION	2	17%	2	7%	0	NA
OR	REDMAN	0	NA	2	7%	1	100%
OR	LIBERTY	0	NA	1	3%	0	NA
CA	KARSTEN	0	NA	1	3%	5	-80%
OR	FUQUA	0	NA	1	3%	1	0%
OR	FLEETWOOD	1	8%	1	3%	0	NA
CA	GOLDEN WEST	0	NA	1	3%	9	-89%
OR	PALM HARBOR	0	NA	0	NA	1	-100%
CA	SILVERCREST	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>12</b>	<b>1%</b>	<b>30</b>	<b>2%</b>	<b>42</b>	<b>-29%</b>

**All Homes Listed By County of Home Owner  
And By Manufacturer**

June 2005

See Note #7

Home Owner County	State/Manufacturer	-----Current Year-----				Last Year	YTD	
		This Quarter	%	YTD	%	YTD	Unit % Change	
<b>Region Totals</b>		<b>844</b>	<b>38%</b>	<b>1,731</b>	<b>39%</b>	<b>1,835</b>	<b>-6%</b>	
<b><u>Southern California</u></b>								
<b>IMPERIAL</b>								
	AZ	FLEETWOOD	6	60%	11	55%	11	0%
	CA	FLEETWOOD	2	20%	4	20%	3	33%
	CA	SKYLINE	0	NA	3	15%	0	NA
	CA	GOLDEN WEST	1	10%	1	5%	2	-50%
	AZ	CAVCO	1	10%	1	5%	2	-50%
	AZ	PALM HARBOR	0	NA	0	NA	1	-100%
	CA	CHAMPION	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>10</b>	<b>1%</b>	<b>20</b>	<b>1%</b>	<b>20</b>	<b>0%</b>	
<b>INYO</b>								
	CA	SKYLINE	4	57%	8	42%	8	0%
	CA	SILVERCREST	0	NA	3	16%	0	NA
	CA	GOLDEN WEST	3	43%	3	16%	5	-40%
	CA	FLEETWOOD	0	NA	2	11%	0	NA
	AZ	SCHULT	0	NA	1	5%	0	NA
	ID	FLEETWOOD	0	NA	1	5%	0	NA
	AZ	CAVCO	0	NA	1	5%	1	0%
	OR	MARLETTE	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>7</b>	<b>1%</b>	<b>19</b>	<b>1%</b>	<b>15</b>	<b>27%</b>	
<b>KERN</b>								
	AZ	CAVCO	17	23%	39	25%	34	15%
	AZ	CLAYTON	7	9%	23	15%	36	-36%
	CA	CHAMPION	10	13%	20	13%	10	100%
	CA	FLEETWOOD	11	15%	20	13%	9	122%
	CA	SKYLINE	9	12%	18	12%	6	200%
	AZ	SCHULT	3	4%	7	5%	0	NA
	CA	GOLDEN WEST	1	1%	4	3%	3	33%
	CA	HALLMARK-SOUTHWEST	4	5%	4	3%	0	NA
	AZ	FLEETWOOD	4	5%	4	3%	0	NA
	OR	FLEETWOOD	2	3%	4	3%	0	NA
	AZ	PALM HARBOR	2	3%	3	2%	0	NA
	CA	SILVERCREST	2	3%	3	2%	2	50%
	AZ	REDMAN	2	3%	2	1%	0	NA
	WA	FLEETWOOD	1	1%	1	1%	0	NA
	ID	GUERDON	0	NA	1	1%	0	NA
	TX	FLEETWOOD	0	NA	1	1%	0	NA
	OR	PALM HARBOR	0	NA	0	NA	1	-100%
	OR	REDMAN	0	NA	0	NA	1	-100%
	IN	FOUR SEASONS	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>75</b>	<b>5%</b>	<b>154</b>	<b>6%</b>	<b>103</b>	<b>50%</b>	
<b>KINGS</b>								
	CA	CHAMPION	1	20%	5	50%	4	25%
	CA	SKYLINE	3	60%	4	40%	1	300%
	CA	SILVERCREST	1	20%	1	10%	0	NA
	CA	FLEETWOOD	0	NA	0	NA	1	-100%
	CA	KARSTEN	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>5</b>	<b>0%</b>	<b>10</b>	<b>0%</b>	<b>7</b>	<b>43%</b>	
<b>LOS ANGELES</b>								
	CA	FLEETWOOD	32	18%	81	23%	53	53%
	CA	GOLDEN WEST	29	17%	48	14%	61	-21%
	CA	CHAMPION	24	14%	48	14%	35	37%
	CA	SKYLINE	22	13%	43	12%	66	-35%
	CA	SILVERCREST	23	13%	43	12%	44	-2%
	AZ	CAVCO	14	8%	33	9%	55	-40%
	OR	FLEETWOOD	8	5%	11	3%	0	NA
	AZ	PALM HARBOR	7	4%	10	3%	7	43%
	CA	HALLMARK-SOUTHWEST	4	2%	7	2%	16	-56%
	AZ	CLAYTON	1	1%	7	2%	0	NA
	ID	GUERDON	2	1%	5	1%	4	25%
	AZ	REDMAN	4	2%	5	1%	6	-17%
	AZ	SCHULT	2	1%	2	1%	5	-60%
	AZ	FLEETWOOD	2	1%	2	1%	8	-75%
	AZ	CHAMPION	1	1%	2	1%	7	-71%
	WA	FLEETWOOD	0	NA	1	0%	0	NA

All Homes Listed By County of Home Owner  
And By Manufacturer

June 2005

See Note #7

Home Owner County	State/Manufacturer	-----Current Year-----				Last Year YTD	YTD Unit % Change	
		This Quarter	%	YTD	%			
ORANGE	OR GOLDEN WEST	0	NA	1	0%	0	NA	
	CA KARSTEN	0	NA	0	NA	2	-100%	
	<b>County Totals</b>	<b>175</b>	<b>13%</b>	<b>349</b>	<b>13%</b>	<b>369</b>	<b>-5%</b>	
ORANGE	CA SILVERCREST	29	18%	57	21%	54	6%	
	CA FLEETWOOD	29	18%	44	16%	30	47%	
	CA SKYLINE	26	17%	44	16%	53	-17%	
	CA HALLMARK-SOUTHWEST	20	13%	35	13%	38	-8%	
	AZ CAVCO	20	13%	35	13%	57	-39%	
	CA CHAMPION	14	9%	24	9%	25	-4%	
	AZ PALM HARBOR	7	4%	13	5%	17	-24%	
	CA GOLDEN WEST	5	3%	9	3%	15	-40%	
	CA KARSTEN	6	4%	8	3%	0	NA	
	AZ CHAMPION	0	NA	1	0%	1	0%	
	AZ REDMAN	1	1%	1	0%	0	NA	
	AZ FLEETWOOD	0	NA	1	0%	1	0%	
	AZ SCHULT	0	NA	0	NA	2	-100%	
<b>County Totals</b>	<b>157</b>	<b>11%</b>	<b>272</b>	<b>10%</b>	<b>293</b>	<b>-7%</b>		
RIVERSIDE	AZ CAVCO	52	17%	135	20%	108	25%	
	CA FLEETWOOD	45	15%	131	19%	154	-15%	
	AZ PALM HARBOR	45	15%	97	14%	54	80%	
	CA SKYLINE	50	16%	88	13%	89	-1%	
	CA SILVERCREST	33	11%	57	8%	110	-48%	
	CA GOLDEN WEST	23	7%	51	8%	89	-43%	
	CA CHAMPION	23	7%	39	6%	21	86%	
	AZ FLEETWOOD	9	3%	21	3%	15	40%	
	AZ REDMAN	8	3%	15	2%	9	67%	
	AZ SCHULT	5	2%	10	1%	1	900%	
	CA HALLMARK-SOUTHWEST	3	1%	8	1%	12	-33%	
	AZ CHAMPION	5	2%	8	1%	13	-38%	
	AZ CLAYTON	4	1%	7	1%	13	-46%	
	ID FLEETWOOD	1	0%	2	0%	0	NA	
	CO OAKWOOD	0	NA	2	0%	0	NA	
	OR GOLDEN WEST	0	NA	1	0%	1	0%	
	TX FLEETWOOD	1	0%	1	0%	0	NA	
	ID CHAMPION	0	NA	1	0%	0	NA	
	CA KARSTEN	0	NA	1	0%	6	-83%	
	AZ MARLETTE	0	NA	1	0%	0	NA	
	OR MARLETTE	0	NA	0	NA	1	-100%	
	TX GOLDEN WEST	0	NA	0	NA	1	-100%	
	OR PALM HARBOR	0	NA	0	NA	2	-100%	
	WA FLEETWOOD	0	NA	0	NA	1	-100%	
	<b>County Totals</b>	<b>307</b>	<b>22%</b>	<b>676</b>	<b>25%</b>	<b>700</b>	<b>-3%</b>	
	SAN BERNARDINO	CA FLEETWOOD	50	23%	88	22%	66	33%
		AZ CAVCO	39	18%	66	17%	52	27%
		CA CHAMPION	28	13%	44	11%	66	-33%
		CA GOLDEN WEST	13	6%	40	10%	42	-5%
		CA SKYLINE	20	9%	36	9%	36	0%
AZ FLEETWOOD		12	5%	25	6%	21	19%	
CA HALLMARK-SOUTHWEST		16	7%	24	6%	17	41%	
AZ PALM HARBOR		10	5%	22	6%	2	1000%	
CA SILVERCREST		11	5%	19	5%	19	0%	
AZ REDMAN		9	4%	11	3%	3	267%	
WA FLEETWOOD		11	5%	11	3%	0	NA	
AZ CLAYTON		0	NA	2	1%	6	-67%	
ID CHAMPION		2	1%	2	1%	0	NA	
AZ CHAMPION		1	0%	2	1%	0	NA	
CA KARSTEN		0	NA	1	0%	0	NA	
ID MODULINE		0	NA	0	NA	1	-100%	
AZ SCHULT		0	NA	0	NA	2	-100%	
TX CLAYTON		0	NA	0	NA	1	-100%	
OR SKYLINE	0	NA	0	NA	1	-100%		
<b>County Totals</b>	<b>222</b>	<b>16%</b>	<b>393</b>	<b>15%</b>	<b>335</b>	<b>17%</b>		
SAN DIEGO	CA GOLDEN WEST	45	19%	76	18%	84	-10%	
	CA FLEETWOOD	38	16%	70	16%	80	-13%	



# All Homes Listed By County of Home Owner And By Manufacturer

June 2005

See Note #7

Home Owner County	State/Manufacturer	-----Current Year-----				Last Year YTD	YTD Unit % Change
		This Quarter	%	YTD	%		
	CA HALLMARK-SOUTHWEST	34	14%	61	14%	80	-24%
	CA SILVERCREST	29	12%	54	12%	52	4%
	AZ CAVCO	18	7%	52	12%	93	-44%
	CA SKYLINE	20	8%	37	9%	39	-5%
	AZ PALM HARBOR	23	10%	25	6%	13	92%
	AZ FLEETWOOD	11	5%	19	4%	27	-30%
	CA CHAMPION	4	2%	9	2%	29	-69%
	AZ SCHULT	2	1%	7	2%	1	600%
	CA KARSTEN	7	3%	7	2%	9	-22%
	AZ REDMAN	3	1%	6	1%	1	500%
	AZ MARLETTE	6	2%	6	1%	0	NA
	AZ CHAMPION	1	0%	1	0%	9	-89%
	OR SKYLINE	1	0%	1	0%	0	NA
	AZ CLAYTON	0	NA	1	0%	0	NA
	OR PALM HARBOR	0	NA	1	0%	0	NA
	<b>County Totals</b>	<b>242</b>	<b>18%</b>	<b>433</b>	<b>16%</b>	<b>517</b>	<b>-16%</b>
<b>SAN LUIS OBISPO</b>							
	CA SILVERCREST	20	35%	42	34%	46	-9%
	CA FLEETWOOD	6	11%	19	16%	26	-27%
	CA SKYLINE	10	18%	19	16%	19	0%
	CA CHAMPION	5	9%	13	11%	20	-35%
	CA HALLMARK-SOUTHWEST	6	11%	9	7%	7	29%
	OR PALM HARBOR	5	9%	9	7%	5	80%
	CA GOLDEN WEST	3	5%	5	4%	1	400%
	AZ CHAMPION	1	2%	3	2%	0	NA
	CA KARSTEN	0	NA	2	2%	3	-33%
	AZ PALM HARBOR	1	2%	1	1%	0	NA
	AZ CLAYTON	0	NA	0	NA	1	-100%
	<b>County Totals</b>	<b>57</b>	<b>4%</b>	<b>122</b>	<b>5%</b>	<b>128</b>	<b>-5%</b>
<b>SANTA BARBARA</b>							
	CA SILVERCREST	16	41%	26	38%	24	8%
	CA FLEETWOOD	6	15%	14	20%	10	40%
	CA SKYLINE	5	13%	8	12%	9	-11%
	AZ REDMAN	3	8%	6	9%	0	NA
	CA GOLDEN WEST	3	8%	5	7%	1	400%
	AZ CAVCO	3	8%	4	6%	6	-33%
	CA HALLMARK-SOUTHWEST	2	5%	4	6%	3	33%
	AZ PALM HARBOR	1	3%	1	1%	2	-50%
	OR PALM HARBOR	0	NA	1	1%	0	NA
	<b>County Totals</b>	<b>39</b>	<b>3%</b>	<b>69</b>	<b>3%</b>	<b>55</b>	<b>25%</b>
<b>TULARE</b>							
	CA CHAMPION	6	19%	21	33%	17	24%
	CA SKYLINE	6	19%	11	17%	7	57%
	CA FLEETWOOD	4	13%	9	14%	3	200%
	OR PALM HARBOR	3	9%	6	10%	1	500%
	AZ CAVCO	3	9%	4	6%	0	NA
	CA GOLDEN WEST	3	9%	4	6%	1	300%
	CA HALLMARK-SOUTHWEST	1	3%	2	3%	3	-33%
	CA KARSTEN	2	6%	2	3%	0	NA
	CA SILVERCREST	2	6%	2	3%	0	NA
	OR CHAMPION	1	3%	1	2%	0	NA
	AZ PALM HARBOR	1	3%	1	2%	0	NA
	AZ FLEETWOOD	0	NA	0	NA	1	-100%
	<b>County Totals</b>	<b>32</b>	<b>2%</b>	<b>63</b>	<b>2%</b>	<b>33</b>	<b>91%</b>
<b>VENTURA</b>							
	CA SKYLINE	19	35%	36	34%	28	29%
	AZ CAVCO	13	24%	22	21%	20	10%
	CA FLEETWOOD	7	13%	11	10%	6	83%
	CA SILVERCREST	5	9%	9	8%	16	-44%
	CA HALLMARK-SOUTHWEST	3	6%	8	8%	7	14%
	CA GOLDEN WEST	2	4%	5	5%	2	150%
	CA KARSTEN	1	2%	4	4%	0	NA
	AZ PALM HARBOR	2	4%	3	3%	10	-70%
	AZ REDMAN	0	NA	3	3%	0	NA
	AZ CHAMPION	1	2%	3	3%	0	NA
	CA CHAMPION	1	2%	2	2%	0	NA
	<b>County Totals</b>	<b>54</b>	<b>4%</b>	<b>106</b>	<b>4%</b>	<b>89</b>	<b>19%</b>

**All Homes Listed By County of Home Owner  
And By Manufacturer**

**June 2005**

See Note #7

Home Owner County	State/Manufacturer	-----Current Year-----				Last	YTD
		This Quarter	%	YTD	%	Year	Unit %
		YTD		YTD		YTD	Change
<b>Region Totals</b>		<b>1,382</b>	<b>62%</b>	<b>2,686</b>	<b>61%</b>	<b>2,664</b>	<b>1%</b>
<b><u>zOutOfState - Arizona</u></b>							
<b>Arizona</b>							
CA	SILVERCREST	2	100%	2	67%	0	NA
AZ	FLEETWOOD	0	NA	1	33%	0	NA
CA	SKYLINE	0	NA	0	NA	1	-100%
<b>County Totals</b>		<b>2</b>	<b>100%</b>	<b>3</b>	<b>100%</b>	<b>1</b>	<b>200%</b>
<b>Region Totals</b>		<b>2</b>	<b>0%</b>	<b>3</b>	<b>0%</b>	<b>1</b>	<b>200%</b>
<b>Report Totals</b>		<b><u>2,228</u></b>		<b><u>4,420</u></b>		<b><u>4,500</u></b>	<b><u>-2%</u></b>