

Annual Summary Of All Homes Listed By Property Types

See Note #1

Time Period	Personal Property		Real Property		Total Homes
2004					
January	447	61%	285	39%	732
February	332	55%	267	45%	599
March	575	68%	269	32%	844
Quarter 1	1,354	62%	821	38%	2,175
April	513	67%	253	33%	766
May	512	71%	212	29%	724
June	564	68%	271	32%	835
Quarter 2	1,589	68%	736	32%	2,325
July	500	71%	203	29%	703
August	485	71%	200	29%	685
September	637	66%	332	34%	969
Quarter 3	1,622	69%	735	31%	2,357
October	471	64%	267	36%	738
November	446	69%	203	31%	649
December	683	71%	279	29%	962
Quarter 4	1,600	68%	749	32%	2,349
2004 Totals	6,165	67%	3,041	33%	9,206
2005					
January	525	65%	279	35%	804
February	449	69%	199	31%	648
March	526	71%	214	29%	740
Quarter 1	1,500	68%	692	32%	2,192
April	507	70%	218	30%	725
May	442	69%	194	31%	636
June	634	73%	233	27%	867
Quarter 2	1,583	71%	645	29%	2,228
2005 Totals	3,083	70%	1,337	30%	4,420

MONTHLY TOTALS

Month	Single		Double		Triple	
January	41	5%	652	81%	111	14%
February	37	6%	523	81%	88	14%
March	55	7%	590	80%	95	13%
April	42	6%	605	83%	78	11%
May	41	6%	506	80%	89	14%
June	67	8%	693	80%	107	12%

CUMULATIVE FOR YEAR

Ending Month	Single		Double		Triple	
January	41	5%	652	81%	111	14%
February	78	5%	1,175	81%	199	14%
March	133	6%	1,765	81%	294	13%
April	175	6%	2,370	81%	372	13%
May	216	6%	2,876	81%	461	13%
June	283	6%	3,569	81%	568	13%

Total Homes 4,420

All Homes - This Year Compared With Last Year

June 2005

EACH MONTH

Month	2004	2005	% Chng
January	732	804	10%
February	599	648	8%
March	844	740	-12%
April	766	725	-5%
May	724	636	-12%
June	835	867	4%
July	703	0	NA
August	685	0	NA
September	969	0	NA
October	738	0	NA
November	649	0	NA
December	962	0	NA

CUMULATIVE FOR YEAR

Ending Month	2004	2005	% Chng
January	732	804	10%
February	1,331	1,452	9%
March	2,175	2,192	1%
April	2,941	2,917	-1%
May	3,665	3,553	-3%
June	4,500	4,420	-2%
July	5,203		
August	5,888		
September	6,857		
October	7,595		
November	8,244		
December	9,206		

All Homes Listed By Retailer Region And Section Groups

MONTHLY TOTALS

See Note #3

CUMULATIVE FOR YEAR

Month	Single		Double		Triple		Ending Month	Single		Double		Triple	
<u>Northern California</u>													
January	21	6%	302	80%	53	14%	January	21	6%	302	80%	53	14%
February	20	7%	245	80%	40	13%	February	41	6%	547	80%	93	14%
March	34	10%	245	75%	46	14%	March	75	7%	792	79%	139	14%
April	21	7%	241	83%	29	10%	April	96	7%	1033	80%	168	13%
May	19	7%	228	79%	41	14%	May	115	7%	1261	80%	209	13%
June	32	8%	313	79%	50	13%	June	147	7%	1574	79%	259	13%
<u>Southern California</u>													
January	20	5%	342	81%	58	14%	January	20	5%	342	81%	58	14%
February	17	5%	276	81%	48	14%	February	37	5%	618	81%	106	14%
March	21	5%	339	83%	49	12%	March	58	5%	957	82%	155	13%
April	21	5%	359	84%	49	11%	April	79	5%	1316	82%	204	13%
May	22	6%	275	80%	48	14%	May	101	5%	1591	82%	252	13%
June	34	7%	374	80%	57	12%	June	135	6%	1965	82%	309	13%
<u>zOutOfState - Colorado</u>													
January	0	0%	7	100%	0	0%	January	0	0%	7	100%	0	0%
February	0	0%	1	100%	0	0%	February	0	0%	8	100%	0	0%
March	0	0%	4	100%	0	0%	March	0	0%	12	100%	0	0%
April	0	0%	5	100%	0	0%	April	0	0%	17	100%	0	0%
May	0	0%	1	100%	0	0%	May	0	0%	18	100%	0	0%
June	1	17%	5	83%	0	0%	June	1	4%	23	96%	0	0%
<u>zOutOfState - Nevada</u>													
June	0	0%	1	100%	0	0%	June	0	0%	1	100%	0	0%
<u>zOutOfState - Utah</u>													
January	0	0%	1	100%	0	0%	January	0	0%	1	100%	0	0%
February	0	0%	1	100%	0	0%	February	0	0%	2	100%	0	0%
March	0	0%	2	100%	0	0%	March	0	0%	4	100%	0	0%
May	0	0%	2	100%	0	0%	May	0	0%	6	100%	0	0%
Total Homes							<u>4,420</u>						

All Homes Listed By Region & County of Selling Retailer

Region	Retailer County	-----This Year-----		-----Last Year-----				YTD		
		CurrentQuarter	YearToDate	CurrentQuarter	YearToDate	Change	Unit %	Change	Unit %	
Northern California										
	ALAMEDA	13	1%	26	1%	19	1%	25	1%	4%
	AMADOR	4	0%	11	0%	6	0%	12	0%	-8%
	BUTTE	32	1%	62	1%	25	1%	58	1%	7%
	CONTRA COSTA	2	0%	4	0%	6	0%	30	1%	-87%
	DEL NORTE	1	0%	7	0%	5	0%	8	0%	-13%
	EL DORADO	29	1%	64	1%	30	1%	53	1%	21%
	FRESNO	46	2%	75	2%	35	2%	66	1%	14%
	GLENN	4	0%	13	0%	4	0%	10	0%	30%
	HUMBOLDT	11	0%	29	1%	15	1%	27	1%	7%
	INYO	0	0%	1	0%	0	NA	3	0%	-67%
	LAKE	1	0%	1	0%	0	NA	0	NA	NA
	LASSEN	7	0%	20	0%	6	0%	22	0%	-9%
	MADERA	20	1%	36	1%	8	0%	22	0%	64%
	MENDOCINO	16	1%	39	1%	17	1%	37	1%	5%
	MODOC	1	0%	2	0%	1	0%	4	0%	-50%
	MONO	0	0%	2	0%	0	NA	0	NA	NA
	MONTEREY	3	0%	5	0%	5	0%	6	0%	-17%
	NAPA	4	0%	8	0%	5	0%	5	0%	60%
	NEVADA	2	0%	7	0%	4	0%	6	0%	17%
	PLACER	52	2%	90	2%	66	3%	123	3%	-27%
	PLUMAS	0	0%	2	0%	0	NA	0	NA	NA
	SACRAMENTO	35	2%	72	2%	38	2%	74	2%	-3%
	SAN JOAQUIN	78	4%	170	4%	100	4%	193	4%	-12%
	SAN MATEO	17	1%	28	1%	10	0%	14	0%	100%
	SANTA CLARA	279	13%	486	11%	234	10%	424	9%	15%
	SANTA CRUZ	22	1%	44	1%	19	1%	36	1%	22%
	SHASTA	44	2%	108	2%	65	3%	145	3%	-26%
	SISKIYOU	6	0%	11	0%	11	0%	22	0%	-50%
	SOLANO	76	3%	176	4%	64	3%	146	3%	21%
	SONOMA	90	4%	243	5%	106	5%	258	6%	-6%
	STANISLAUS	40	2%	60	1%	24	1%	61	1%	-2%
	SUTTER	4	0%	7	0%	0	NA	0	NA	NA
	TEHAMA	9	0%	14	0%	10	0%	15	0%	-7%
	TUOLUMNE	3	0%	12	0%	19	1%	30	1%	-60%
	YOLO	23	1%	45	1%	29	1%	46	1%	-2%
	Region Totals	974	44%	1,980	45%	986	42%	1,981	44%	0%
Southern California										
	IMPERIAL	15	1%	31	1%	19	1%	39	1%	-21%
	INYO	1	0%	1	0%	0	NA	0	NA	NA
	KERN	53	2%	128	3%	57	2%	114	3%	12%
	LOS ANGELES	148	7%	272	6%	196	8%	339	8%	-20%
	ORANGE	321	14%	617	14%	347	15%	623	14%	-1%
	RIVERSIDE	247	11%	461	10%	250	11%	506	11%	-9%
	SAN BERNARDINO	176	8%	381	9%	191	8%	378	8%	1%
	SAN DIEGO	205	9%	383	9%	214	9%	369	8%	4%
	SAN LUIS OBISPO	1	0%	4	0%	7	0%	17	0%	-76%
	SANTA BARBARA	9	0%	16	0%	4	0%	12	0%	33%
	TULARE	7	0%	10	0%	5	0%	5	0%	100%
	VENTURA	56	3%	105	2%	38	2%	99	2%	6%
	Region Totals	1239	56%	2,409	55%	1328	57%	2,501	56%	-4%
zOutOfState - Arizona										

All Homes Listed By Region & County of Selling Retailer

Region	Retailer County	-----This Year-----				-----Last Year-----				YTD Unit % Change
		CurrentQuarter	YearToDate	CurrentQuarter	YearToDate	CurrentQuarter	YearToDate	CurrentQuarter	YearToDate	
	MARICOPA	0	0%	0	0%	1	0%	1	0%	-100%
	Region Totals	0	0%	0	0%	1	0%	1	0%	-100%
<u>zOutOfState - Colorado</u>										
	ARAPAHOE	12	1%	24	1%	5	0%	11	0%	118%
	Region Totals	12	1%	24	1%	5	0%	11	0%	118%
<u>zOutOfState - Nevada</u>										
	WASHOE	1	0%	1	0%	0	NA	0	NA	NA
	Region Totals	1	0%	1	0%	0	NA	0	NA	NA
<u>zOutOfState - Utah</u>										
	UTAH	2	0%	6	0%	5	0%	6	0%	0%
	Region Totals	2	0%	6	0%	5	0%	6	0%	0%
Report Totals		<u>2,228</u>		<u>4,420</u>		<u>2,325</u>		<u>4,500</u>		<u>-2%</u>

All Homes Listed By Region & County of Home Owner

June 2005

See Note #7

County of Home Owner	-----This Year-----				-----Last Year-----				YTD Unit % Change
	CurrentQuarter		YearToDate		CurrentQuarter		YearToDate		
Northern California									
ALAMEDA	37	4%	64	4%	24	3%	45	2%	42%
AMADOR	13	2%	33	2%	12	1%	37	2%	-11%
BUTTE	41	5%	103	6%	68	8%	135	7%	-24%
CALAVERAS	12	1%	27	2%	20	2%	37	2%	-27%
COLUSA	3	0%	4	0%	4	0%	7	0%	-43%
CONTRA COSTA	25	3%	38	2%	24	3%	42	2%	-10%
DEL NORTE	2	0%	13	1%	9	1%	15	1%	-13%
EL DORADO	30	4%	67	4%	38	4%	70	4%	-4%
FRESNO	36	4%	60	3%	27	3%	56	3%	7%
GLENN	10	1%	20	1%	9	1%	20	1%	0%
HUMBOLDT	12	1%	29	2%	19	2%	32	2%	-9%
LAKE	18	2%	56	3%	28	3%	63	3%	-11%
LASSEN	6	1%	13	1%	6	1%	19	1%	-32%
MADERA	17	2%	42	2%	24	3%	59	3%	-29%
MARIN	1	0%	4	0%	2	0%	5	0%	-20%
MARIPOSA	13	2%	25	1%	10	1%	18	1%	39%
MENDOCINO	22	3%	47	3%	19	2%	56	3%	-16%
MERCED	29	3%	44	3%	27	3%	58	3%	-24%
MODOC	1	0%	1	0%	1	0%	6	0%	-83%
MONO	0	0%	2	0%	5	1%	6	0%	-67%
MONTEREY	25	3%	43	2%	31	3%	60	3%	-28%
NAPA	24	3%	47	3%	16	2%	37	2%	27%
NEVADA	6	1%	18	1%	13	1%	26	1%	-31%
PLACER	20	2%	44	3%	22	2%	54	3%	-19%
PLUMAS	7	1%	20	1%	6	1%	22	1%	-9%
SACRAMENTO	44	5%	89	5%	39	4%	79	4%	13%
SAN BENITO	6	1%	11	1%	3	0%	7	0%	57%
SAN JOAQUIN	31	4%	73	4%	32	4%	68	4%	7%
SAN MATEO	16	2%	18	1%	11	1%	16	1%	13%
SANTA CLARA	70	8%	118	7%	66	7%	119	6%	-1%
SANTA CRUZ	66	8%	115	7%	45	5%	86	5%	34%
SHASTA	43	5%	85	5%	34	4%	71	4%	20%
SISKIYOU	9	1%	14	1%	11	1%	21	1%	-33%
SOLANO	10	1%	40	2%	23	3%	50	3%	-20%
SONOMA	43	5%	99	6%	36	4%	81	4%	22%
STANISLAUS	35	4%	61	4%	30	3%	62	3%	-2%
SUTTER	2	0%	10	1%	6	1%	13	1%	-23%
TEHAMA	20	2%	33	2%	28	3%	50	3%	-34%
TRINITY	2	0%	7	0%	4	0%	7	0%	0%
TUOLUMNE	16	2%	44	3%	24	3%	48	3%	-8%
YOLO	9	1%	20	1%	12	1%	30	2%	-33%

All Homes Listed By Region & County of Home Owner

June 2005

See Note #7

County of Home Owner	-----This Year-----				-----Last Year-----				YTD Unit % Change
	CurrentQuarter		YearToDate		CurrentQuarter		YearToDate		
YUBA	12	1%	30	2%	22	2%	42	2%	-29%
Region Totals	844	38%	1,731	39%	890	38%	1,835	41%	-6%
<u>Southern California</u>									
IMPERIAL	10	1%	20	1%	10	1%	20	1%	0%
INYO	7	1%	19	1%	7	0%	15	1%	27%
KERN	75	5%	154	6%	51	4%	103	4%	50%
KINGS	5	0%	10	0%	4	0%	7	0%	43%
LOS ANGELES	175	13%	349	13%	198	14%	369	14%	-5%
ORANGE	157	11%	272	10%	180	13%	293	11%	-7%
RIVERSIDE	307	22%	676	25%	375	26%	700	26%	-3%
SAN BERNARDINO	222	16%	393	15%	181	13%	335	13%	17%
SAN DIEGO	242	18%	433	16%	299	21%	517	19%	-16%
SAN LUIS OBISPO	57	4%	122	5%	54	4%	128	5%	-5%
SANTA BARBARA	39	3%	69	3%	25	2%	55	2%	25%
TULARE	32	2%	63	2%	15	1%	33	1%	91%
VENTURA	54	4%	106	4%	35	2%	89	3%	19%
Region Totals	1382	62%	2,686	61%	1434	62%	2,664	59%	1%
<u>zOutOfState - Arizona</u>									
Arizona	2	100%	3	100%	1	100%	1	100%	200%
Region Totals	2	0%	3	0%	1	0%	1	0%	200%
Report Totals	<u>2,228</u>		<u>4,420</u>		<u>2,325</u>		<u>4,500</u>		<u>-2%</u>